

# Girikon - Salesforce Quick Start Package for Non-Profits

Girikon's QuickStart implementations are performed by experienced consultants who are familiar with the specific needs of non-profit organizations. Our Salesforce Quick Start Package for Non-Profits aims to assist budget-conscious organizations get up and rolling quickly on Salesforce CRM.

## 1-2 Weeks

Fixed Cost

# \$ 2400

## Salesforce Edition

Lightning Enterprise Edition  
with Non Profit Starter Pack  
(NPSP)

## Deliverables

- Business Process review
- Configured Application, Reports and Dashboards with Data Uploads
- Knowledge-transfer document (Requirements & Design)
- User Training
- Administration KT Session

## Not Included

Can be taken up separately at an additional cost

- Data export/extraction
- Data cleansing
- Data import beyond complimentary 1000 records
- Apex Code/Visualforce pages
- Integrations with third parties
- Installation of AppExchange packages
- Custom features / modules
- Additional Virtual Training sessions OR Onsite Training sessions

## Non-profit Starter pack (NPSP) Implementation Scope

### Kick-off & Discovery

- One-hour project kick-off call to plan & coordinate
- Requirements gathering sessions

### Out-of-the-box Configuration

#### Constituent Tracking

- Tracking Donors, Volunteers, partners, media partners
- Contacts / Constituent information

#### Fundraising

- Fundraise – Individual donations, Major gifts, In Kind gifts, Pledges, Recurring donations, Grants
- Donor, Grants, Volunteer Management
- Events Management

#### Program Management

- Programs
- Case Management, Activity Management
- Reports and Dashboards

#### Outreach / Marketing Communication

- Campaigns, Events, Attendees
- Email Marketing

#### Analytics

- Custom Reports (10)
- Custom Dashboards (1)

#### Setup

- Workflow Rules (5), Assignment Rules (2), Approval Process (2)
- Security, Roles and Profiles

### Training Material

MS PowerPoint training presentation

### End User Training

- 2-hour Training Session via Online Meeting with your users
- 2-hour Handover with your System Administrator via Online Meeting

### Complimentary Inclusions

- Data Import (CSV import files to be provided by client) up to 1000 records.
- Q & A Session
- Future Value Add - A document listing additional Salesforce features that can add value to your business

## Implementation Plan

### Pre-Project

- One-hour project kick-off call to plan & co-ordinate

### Day 1

- Business Process Review
- Requirements Analysis
- Design Quick Start
- Setup Environments for Development and Testing

### Day 2

- Organization setting, Users, Profiles, Roles
- Customize standard objects
- Installing NPSP

### Day 3

- Customizing NPSP
- Data Upload & Verification

### Day 4

- Review with client project Manager
- Reports
- Dashboards

### Day 5

- 2 hours' system administrator transition
- 2 hours' user training
- Go live and 1-day helpdesk support to end users



## Contact Us

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