



Salesvue

Do more. Sell more. Close more.

Salesvue Solution for Nationwide:

When Nationwide came to Salesvue, they needed a more defined sales process along with more automation to move prospects through the sales cycle. Nationwide's Plan is currently set up with the sales rep's call result dictating the movement of the prospect: move forward (hot), continue prospecting (warm) or drop to their Marketing team to nurture (cold). So far this has been a successful program. An added benefit is they no longer have contacts falling through the cracks. Nationwide has their call result set up and the contact cannot drop off at any point.

-Lauren Rhea, Nationwide Sales Technology Solutions



Completely customizable **Plans** to match the sales cadence of your team



A single view **Console** to keep all of your tasks and activities in one place



Analytics to provide accurate insight into the health and makeup of your team

Client Successes:

- Streamlines distribution of 5,000 inbound leads/month
- 300% increase in appointments set for their clients
- 300% increase in new pipeline growth within 6 months
- Increase revenue cycle transaction throughput by 500%

4.7/5 Stars on the Salesforce AppExchange!

[Check out Salesvue's reviews on the AppExchange](#)

Keeping track of prospects and managing a sales pipeline is tough. Go beyond traditional processes. Salesvue brings you **all the tools you need** for your Sales team with one flexible, configurable and controllable platform which works natively in the Salesforce.com ecosystem ensuring that your data is always secure.

Why Sales Reps Value Salesvue:

- Makes logging activity easier by automating the follow up
- When reps say they will follow up with a prospect/client; Salesvue makes sure they do
- Organizes sales funnel by stages and tasks
- All the functionality a rep needs in a single solution

Why Management Values Salesvue:

- Provides the Salesvue Math of Sales™ to ascertain which lead sources close the quickest and easiest
- Drill down analytics from beginning of the sale to the close
- Metrics identify where the reps and teams are having maximum success
- Granular analytics identify the performance, trends and success of teams, departments and individual reps

Salesvue Mobile App



- Hard work made easy for your field reps to quickly update an appointment
- Appointments for the day listed with convenient hyperlinks

Salesvue identifies the best:

- Lead source
- Cadence
- Content or best approach to prospect
- Analytics with Salesvue's Math of Sales™
- Prospect is followed every step of the sales cycle

With Salesvue there is:

- No downtime
- No data mapping
- No exporting of these entities
- No API calls to update the Salesforce database

salesvue.com

