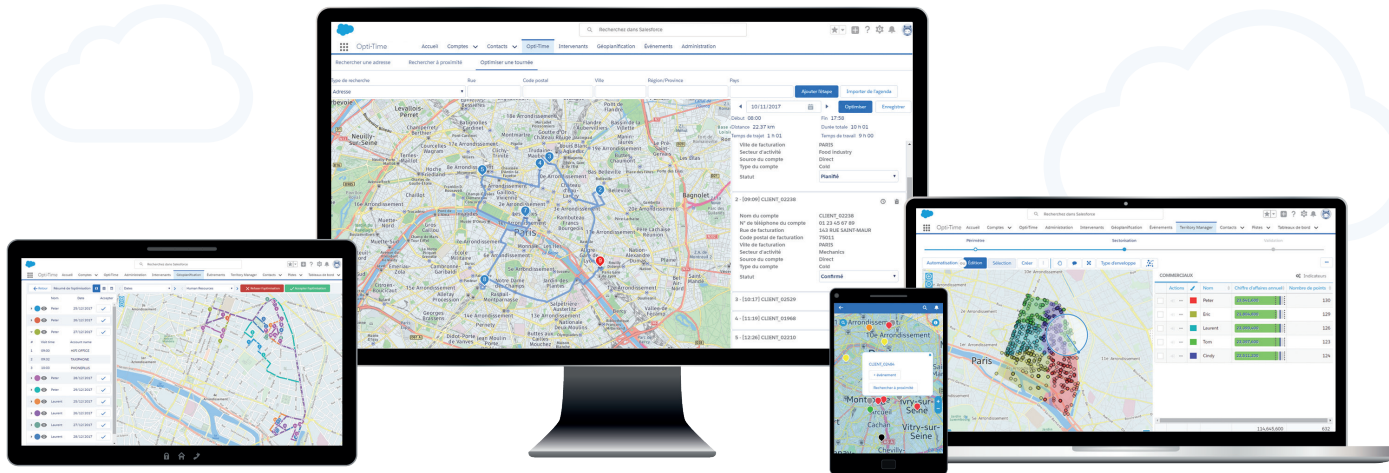




Opti-Time for Salesforce® takes into account the geography of the customer portfolio to optimize operations and moves:

- display the customer portfolio;
- target the customers to be visited;
- sectorize and balance sales territories ;
- optimize the appointments of a working day;
- generate optimized schedules over several days.

**More appointments,
more prospection
and less movements!**

Discover the main features of Opti-Time for Salesforce® and select the edition you need:

	 GEO	 TOUR	 OPTIM	 OPTIM+
 Mapping the client portfolio				
• Geocoding • Creation of located objects (accounts, contacts, calls...) • Amendment of geographical location • Customization of geographical display	✓	✓	✓	✓
• Geographical searches • Geographical display and navigation	✓ 	✓ 	✓ 	✓ 
NEW Optimized sectorization (assignment and balancing of sales territories)	✓	✓	✓	✓
 Route optimization				
• Search around (accounts, contacts, point of interest...)	✓ 	✓ 	✓ 	✓ 
• Route calculation • Route display and management	✓	✓	✓	✓
• Single route optimization • Integration of simple constraints (working hours / operating times) • Display and monitoring of the routes itinerary • Link diary-calls-map		✓ 	✓ 	✓ 
 Geo-scheduling				
• Generation of team route itineraries • Multiple routes optimization • Integration of complex constraints (priority, frequency, favorite days, night away...) • Planning statistics			✓	✓
• Advanced optimization constraints (dispatching, skills...)				✓
 Administration				
• Data management • User management • Rights management	✓	✓	✓	✓
• Management of constraint and optimization parameters and models		✓	✓	✓



features available on smartphones and tablets