## SOFIGATE'S SALESFORCE CAPABILITIES

2018

SOFIGATE

# THE LEADING BUSINESS TECHNOLOGY COMPANY

Sofigate is the leading Northern European business technology management company. Our passion is to help organizations turn digital innovations into well-managed business technology.



Investing in IPRs like the technology companies



Challenging status-quo like the start-up companies



Transformation capabilities like the consulting companies



Two-digit growth like the digital companies



**Employees** 



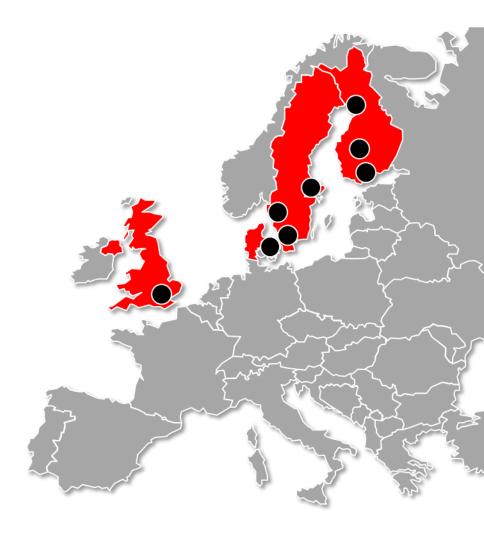
London Stock Exchange



Revenue (PF)



European Business Awards



# BUSINESS TECHNOLOGY CAPABILITY TRIANGLE AND PRACTICES

#### **PRACTICES**









STRATEGY, RISK FINANCE AND GOVERNANCE

ARCHITECTURE AND LEADING WITH DATA SOURCING MANAGEMENT

BUILDING WAY OF WORKING AND COMPETENCES









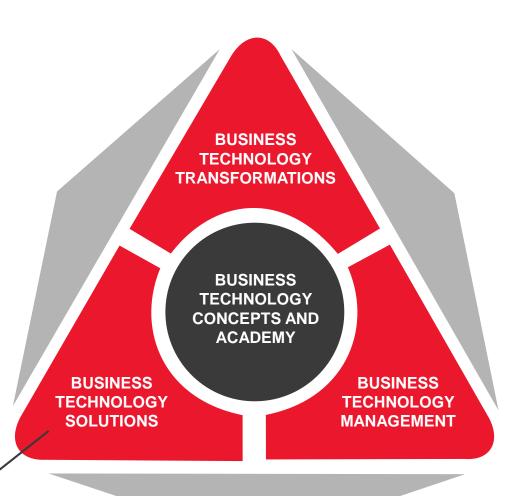
BUSINESS AUTOMATION

RUNNING IT FOR BUSINESS

LEADING CHANGE AND DEVELOPMENT SERVICE MANAGEMENT

Salesforce is a key platform in building and managing Business Technology









### SOFIGATE'S SALESFORCE CAPABILITIES

- Over 40+ Experts, 30+ certifications
- Highest Customer satisfaction among Finnish Salesforce Partners
- Salesforce Gold Partner
- BMC Gold Partner
- Cloud Coach Partner
- Over 80 Successful Salesforce Projects

















Service Marketing Communities

Service Management Development Management





Sales



# THE BUSINESS TECHNOLOGY COMPANY.

We turn digital innovations into well-managed Business Technology