

**CAPTURING**

**TREATMENT CENTERS**

**IN SALESFORCE**



By:



**WEBKUL**



## ABSTRACT

Managing treatment centers in Salesforce has made it more efficient to manage the treatment centers data very efficiently. It not only helped to capture several parts like 'VOB(Verification of Benefits)', Pre-assessment, detox and reports in Salesforce but also you can integrate your system to get all the VOB and Pre-assessment data from several other sources. There are several CTI tools like Call Rail which could be integrated to Salesforce to get instant lead after a call.

## ISSUES GENERALLY FACED

In earlier days treatment centers use to use excels for there data management which was very hard to manage. Also many treatment centers faced data loss and eventually losing there clients.

## SOLUTION

Salesforce gave a great platform to manage several things like:

- Patient- management: Track each and every patients. Assigning care-giver at the time of emergency.
- Bed – Management: Give an information about how many and what types of beds are available. You can put a calender view in your org to have a better view of the beds.
- Care -Giver Management : Provides an information about which doctor / care-giver is available at this point.
- Task assignment : It let the patient/ care giver know about the actions they need to take instantly.

- Reports And Dashboards: Helps to review the statistics of everything at your treatment center.



## BUSINESS BENEFITS

It leads many treatment centers to touch the sky in terms of revenue. It provides guaranteed high customer satisfaction, efficient lead generation and highly adequate data management system.

## ACTION TO BE TAKEN

To grab all the benefits one has to start with buying an enterprise or higher salesforce edition. We [Webkul Software Pvt Ltd](#) will build a full customized (According to the needs) treatment center structure in less than general expected time. Also we can suggest better solutions to make your system more economical.