

Transform Salesforce™ from the System of Record to Your System of Action and Improvement

You already have the #1 Sales CRM in the world as a Salesforce Sales Team. However, have you ever said or heard, "I have Salesforce but...."

- "I wish I had more adoption."
- "My reps say it takes too much time to enter data."
- "I need more of my reps hitting goal."
- "I'm not sure how to help each rep do 10% more."
- "I'd like to move past the dashboards and pipeline."



Xvoyant transforms Salesforce to be more than just your sales history—it becomes a catalyst for positive change. It empowers sales leaders and reps to win more, fill pipeline gaps, hit goal more often, and achieve career aspirations. It even includes pipeline-specific goal tracking to ensure pipeline coverage, customer stage verifiers for a true picture of opportunity status, and automatic coaching blueprints for flawless 1:1 execution.

COACHING



Identify
Pipeline Gaps.



Improve every
rep by 10%.



Measure
coachability.

CONSISTENCY



Never miss a
1:1.



Drive rep
development.



Create
commitment
to change.

RESULTS



Predict the
value of change.



Pipeline vitality
and efficiency.



Drive
Salesforce use.

Industry Leaders Trust Xvoyant

"We are working with Xvoyant to help our managers change to a coaching mindset!! This is a real GAME CHANGER for all of our Sales Teams at WM."

Steve Urian
VP Sales, Waste Management

"I can tell you that with Xvoyant, our production is up over 30 percent in just 90 days."

Scott Anderson
President, Zions Bank



Leader Preparation

- Enable every sales leader and rep on your team.
- Predict what to discuss with each rep.
- Simplify the prioritization of coaching goals.
- Forecast with accuracy.



Native in Salesforce

Xvoyant is built entirely in Salesforce and all data resides in your Salesforce instance, eliminating security concerns and guaranteeing industry-leading performance.



Coaching Automation

- Create individual coaching blueprints automatically.
- Automate goal setting.
- Predict performance based on individual strengths and weaknesses.
- Track leader and rep accountability.



Process

- Measure buyer verifiers.
- Drive Salesforce use.
- Create pipeline consistency.
- Create coaching goal commitment in each 1:1



Licensing

Xvoyant is a SaaS technology that is installed in your Salesforce instance. Monthly subscriptions are per salesperson and per sales leader.

What's your plan for improving every rep by 10%?

See a demo! | www.xvoyant.com | info@xvoyant.com | 801.550.1002