



SAA SCEND

Sales Cloud Quickstart

SaaScend.com
Contact craig@saascend.com if you have any questions



Guidance that you can get behind



Harmonizing Systems, Data Strategy and People

"It's rare to find a consulting firm that works as a part of the team, not outside of it. By developing a deep understanding of our marketing automation system and its integration across and CRM platforms, they were able to turn our blue sky, end-to-end analytics goal into clear steps for implementation, SaaScend made the impossible, achievable."

Sydney Slater from SkillsSurvey



Who

SaaScend is a distributed team of sales and marketing experts with over 100 successful quickstarts

Why

Salesforce and Marketing Automation don't have to be intimidating. We make it simple to show you the practical application and relevance of these tools in your business.

What

As your personal Sherpas, we help implement Salesforce in a way that makes it comprehensible, deeply insightful and powerful for folks of all skill levels.

How

We merge and meld with your existing team, complementing your strengths and filling in the gaps.

3k+

**Video
Calls**

7

**Employee
Countries**



100+

**Happy
Clients**

929

**Burritos
Eaten**



What is a Sales Cloud Quickstart?



Salesforce is THE CRM to choose if you're looking to track customer interactions and sales. It's multi dimensional functionality can make it an intimidating investment to get up and running quickly. However, getting setup on Salesforce is the integral component for success that needs to be done timely but methodically, making sure that nothing is missed.

Our team of experts live & breathe Salesforce and will get you up & running in no time. We make the process fast, educational, and impactful for your organization.

**30 day
Implementation**

Goal

\$4,275

Price

Timeline



Four Phases of a Quickstart



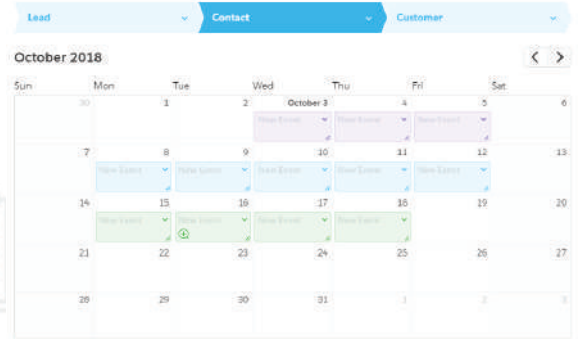
Design

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Your internal system should be setup exactly the way your sales team is most effective. We go through your sales process, data structure, dashboards & reports and everything in-between.

Implementation

Lead Flow Process



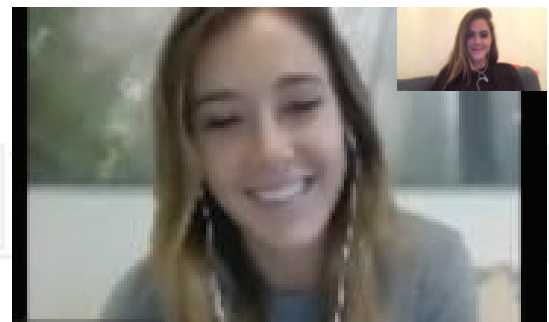
Reaching peak performance on Salesforce is not easy. But to get there, you need a team who knows the back-end like the back of their hand. Let us guide you.

Data Import



Your crown jewel, your snowy summit, your data. The engine of all your sales and marketing efforts. Handling data can be a difficult task, and our team of experts has done it a thousand times.

Training



After the review & approval of our implementation, we will be there to guide you through your fresh new system.

1:1 personal training from our certified Salesforce Specialists help you every step of the way.

Pricing & Scope of Work



What's Included

Design Document		✓
Custom Fields	x30	✓
Sales Process Review		✓
Lightning Actions		✓
Data Importation		✓
Charts & Reports	x9	✓
Standard Dashboard	x1	✓
Training		✓
Campaign Setup		
Process Builder		

Extras

Custom Dashboard

See metrics as you define them for your company in a custom dashboard for your reps, managers, or executives

Collaborative Forecasting

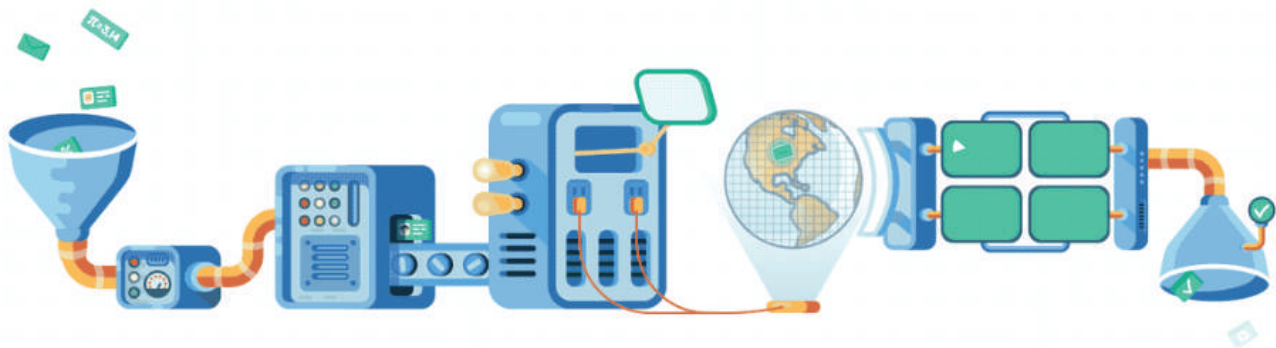
Know where you stand at all times in your pipeline and how to predict your future bookings

Automation

Create efficiencies in your sales processes and workflow to allow your reps to focus on selling and less on data input

Want SaaScend to generate pipeline for your team?

Come talk to us about how we can implement our Outbound Engine to book meetings with relevant prospects to fill your funnel!



SaaScend.com/Salesforce

[:] SourceClear

 SurveyMonkey®

Jobvite

 SaaStr

 Viber

DayNine
PEOPLE. PASSION. PROMISE.


SHARESPOT

15Five