

SALESFORCE DESIGN & MANAGEMENT



FULL-SERVICE SALESFORCE CONSULTING

Concept will be your strategic Salesforce partner. Together, we'll design and implement the optimal CRM solution for your unique business needs. With our experienced team of certified Salesforce experts, Concept successfully serves clients of all sizes and industries across the U.S.



COMPLETE SALESFORCE SETUP

If you're already on board with the CRM platform, trust Concept to be your dedicated Salesforce implementation partner. We can provide support, guidance, and training as your team adapts to the system.

For those still clinging to Salesforce classic, the leap to Lightning has to happen sooner rather than later. With mandatory migration just around the corner, Concept is the Salesforce implementation service you need to get through the growing pains of a new platform.



CUSTOMIZED SALESFORCE SOLUTIONS

Our Salesforce setup service allows you to customize your experience to get the most from your CRM platform. We help increase efficiency to uncover unique business opportunities for every user. This Salesforce customization service will also make design changes so the platform looks and feels right for you.



TECHNICAL MARKETING AUTOMATION INTEGRATION

Concept specializes in Salesforce integration with marketing automation platforms including Hubspot and Pardot, as well as an array of compatible add-ons. Even better, upon setup and completion, clients can leverage Concept's digital marketing services to make the most of the software synergy.



ONGOING SUPPORT & MANAGEMENT

Our Salesforce consultancy goes beyond the initial build-out. Post-implementation, the partnership evolves with your business to ensure your CRM system continues to serve your pipeline management needs. If your company changes or you want different data, our Salesforce administration service will evaluate and support your efforts.



DATA CLEANSING SERVICES

In order to best leverage CRM technology to provide accurate data visibility, Concept cleans, standardizes, and automates CRM platforms, to offer insight into performance and accountability for your team.

Lack the time or capacity to solve CRM issues? Contact sales@conceptltd.com