



The Connected Grantmaker

The right technology to go from award to impact, faster.

foundationConnect is a next generation grants management system for grant makers built off of the #1 constituent relationship management (CRM) platform. Grant makers can seamlessly manage the entire lifecycle of philanthropic giving – from eligibility and application, to application reviews and evaluations, all the way through grants distribution and real-time outcome tracking. Through an easy to use portal, grantees can search for, save, and submit grant applications, collaborate and update status reports, and provide programmatic outcomes on an ongoing basis.

“Since moving from an outdated, siloed grants management system to Salesforce’s foundationConnect, our staff has time back in their day to focus on the more important work. For example, it used to take to three weeks getting ready for a board meeting. **Now with foundationConnect, it takes us about two hours.**”

– Jim Rutt,
Chief Information Officer
The Dana Foundation

Key Features



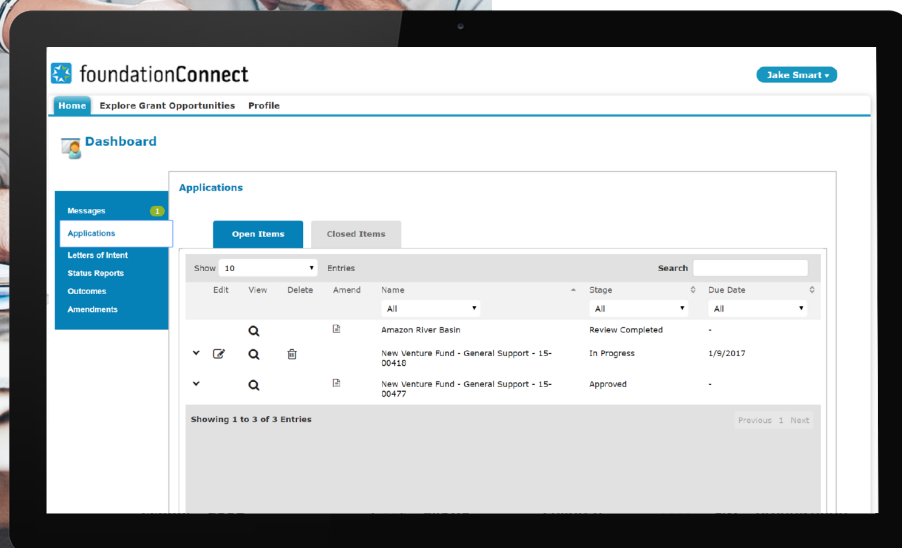
CRM Platform – FoundationConnect is a modern, secure solution that brings top-tier constituent relationship management (CRM) and grants management (GMS) into a single solution. A CRM allows you to manage your relationships with grantees, applicants, board members, and partners and because your grants are managed in the same place, you gain a 360 degree view of your organization. Built on a platform that is easy to customize, foundationConnect is flexible enough to mimic the way you work, rather than trying to match your business processes to rigid, inflexible technology.



End-to-end Grants Management – From eligibility and application, to proposal reviews and evaluations, all the way through grants disbursement and real-time outcome tracking, foundationConnect provides you with an end-to-end grants management system so you can go from application to impact, faster. No matter the complexity and steps involved in your processes, the number of staff or the size of your awards, foundationConnect can handle it. And because it's been in the sector for close to 10 years, it is continuously improving with input from your peers, without disrupting how you use it today.



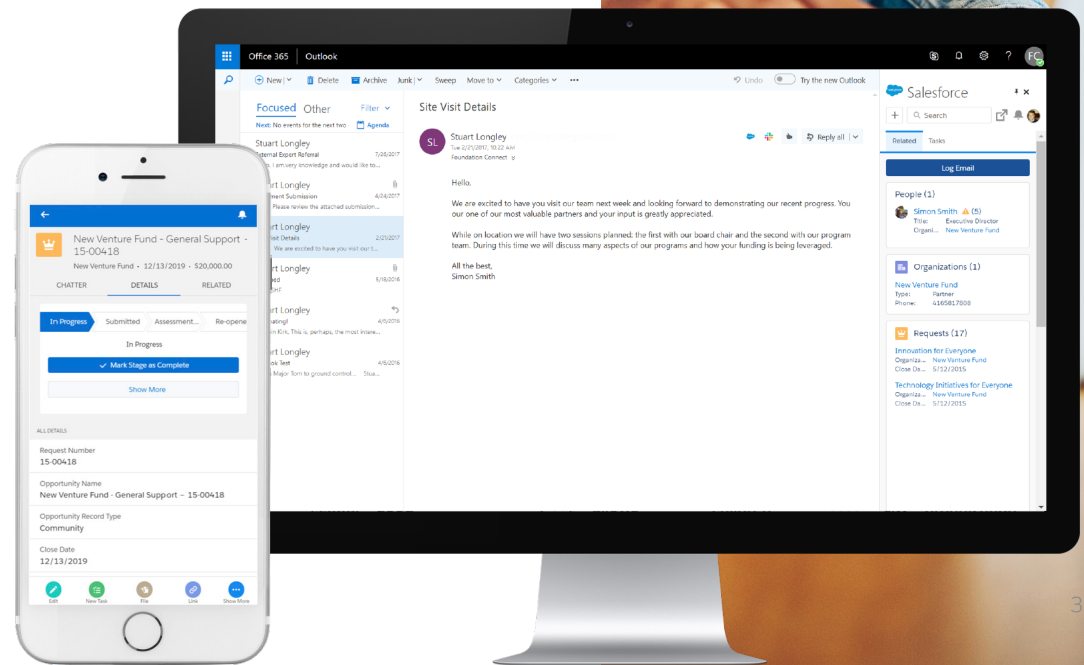
Applicant/Grantee Portal – Empower your applicants and grantees with self-service, and allow them to communicate more easily with grant staff, without clouding their inbox. With the applicant/grantee portal that's customizable to match your application process, applicants have a centralized place to search for, start and save, attach documents, and submit applications. Once a grantee, they can submit status reports and view their payments schedule. Worried about license costs? Your applicants and grantees don't even need Salesforce in order to make use of this powerful tool.



✉ **Email Integration** – You live in your email, so why not work from there too. With integrations with email tools like Gmail, Outlook, or Office 365, you can view and work in Salesforce in the same screen as your inbox. No more toggling between your inbox and grants management system to make an update, attach a file, create a contact, or simply view the last interaction with a grantee. View, create, and update records directly in line from your email. Log emails you send directly in Salesforce so anyone in your organization has the most up-to-date information on the organizations you work with.

📊 **Reporting and Impact Measurement** – You collect a lot of data but what do you do with it? foundationConnect helps you put it to good use by giving you ready-to-use reporting. Gain visibility into your applications, grant portfolio or **docket**, with information that is updated in real-time. Make it easy for your grantees to submit status reports so you can understand not only the outputs of your award but the true impact of your grant **with impact reporting**.

📱 **Mobile** – Let's face it, we're on the go and never without our device in our hand. foundationConnect is mobile so whether you're going on a site visit, on your way to a board meeting, or simply in transit to the office, you can do almost anything you would on your desktop, right from your phone.





Ready for a different way of doing things?

CONTACT US AT [SALESFORCE.ORG/CONTACT-US](https://salesforce.org/contact-us)

