



CPQ SERVICES



SALESFORCE CPQ SERVICES

Salesforce CPQ (Configure Price Quote) is an industry-leading quote-to-cash solution that enables companies to quickly and accurately generate quotes and contracts. Salesforce CPQ formalizes selling rules, products and pricing, allowing sales teams to deliver quotes faster. Most companies struggle to get accurate quotes to customers in a timely manner. With Salesforce CPQ, organizations can streamline and automate the quoting process for sales reps to save time and close more deals.

Salesforce is a flexible, but highly complex, application and requires sophisticated expertise with thorough knowledge of quote-to-cash processes. Cirrius Solutions has extensive experience with having worked with over 500 clients assisting them in getting the most out of their investments. We offer CPQ certified consultants with vast amounts of experience and technical know-how to ensure that the system and architecture is done right the first time and aligns with your growth strategy. We efficiently optimize your work flow while ensuring that you have a solution that is effective, scalable, and most importantly, simple for your sales team to use.

HOW IS CIRRIUS SOLUTIONS DIFFERENT?

Cirrius Solutions is the leader in Salesforce CPQ solutions. With hundreds of successful implementations stories and a CSAT score in the top 1% of all global consulting partners, we focus on creating a personalized customer experience.

With over 500 projects delivered across 15 industries, our team of Salesforce professionals brings depth and breadth to your business. Our projects are led by some of the best Salesforce certified Architects in America who ensure that best practices are leveraged from design through delivery. Our customers experience a significant decrease in quoting time, increase in quote accuracy, and increase in sales quota attainment.

We are driven by and focused on the success of your business. We have a results-oriented culture that focuses on your business goals. Our favorite mantra is “The most noble act is to make our customers happy and successful!”

500+

We've Completed
Over 500 Projects

TOP 1%

We're in the Top 1% of All
Consulting Partners.



Our 5 Star Average Rating
on Appexchange



SERVICE OFFERINGS

The Cirrius Solutions Salesforce CPQ Implementation gets you up and running quickly. We work together with you to understand your current and future state requirements followed by best practice design to create solution(s) that drive the definitive value for your organization.

CPQ Implementation includes:

- Discovery with Internal Stakeholders
- Design Quote Process using Best Practices
- Product Setup & Configuration
- Product Bundles / Volume Tiered Pricing Options
- Advanced Pricing Rules
- Discounts & Approvals
- Quote Document Generation
- Contract Setup with Terms and Conditions
- E-Signature Integration
- Integration with Billing Systems (NetSuite, QuickBooks, Sage, SAP)
- Creation of Key Reports & Dashboards
- Training for End Users

We provide enterprise-wide digital transformation through actional strategy, implementation, change enablement, custom development, and managed services. We use leading cloud CPQ solutions to help companies achieve a strategic vision, improve performance, and increase value to stakeholders. Our top 1% customer satisfaction rating says it all, the Cirrius team will provide you with 5-Star experience!

GET STARTED TODAY!

Learn more about how Cirrius Solutions can help you make the most of your Salesforce.com investment.

Please contact your Cirrius Solutions Account Manager directly at info@cirriussolutions.com for more information.

