



silver consulting partner

- Projects range from highly customized solutions to out of the box quick start solutions
- Clients range from growing, emerging organizations to Fortune 5 clients such as McKesson
- Headquartered in Santa Clara with multiple national & international locations



WHO WE PARTNER WITH Key Platform Providers



WHAT WE DO



SALESFORCE IMPLEMENTATION

We have the integration experience to unshackle your Salesforce investment to work in harmony with your ecosystem and your business processes.



ROAD MAP

When you don't know where to start or where to go next, we guide and coach to help you discover the best path forward for your company.



STRATEGY & MUTUAL Success Planning

We collaborate with our customer to define success. Along the journey, we sit down with customers frequently to confirm the value of what we are doing.



MANAGED SERVICES

A successful implementation is only the beginning. We offer managed services, including 24/7 support. Talk to us about what we can do for you.



MIGRATION SERVICES

If the world was created in six days, there was probably no legacy system! We help ensure your business continuity by migrating data cleanly and accurately.



INTEGRATION SERVICES

Mulesoft, Informatica & Boomi Expertise

Implementation is never just about a single application. It is about integrating all applications within the enterprise.



TRAINING SERVICES

How often is a solution rolled out...and the users hate it? Great communication & quality training achieves the most difficult part of a project — user buy-in!



COMMUNICATION AND COLLABORATION

We genuinely believe our ability to listen sets us apart. Open, direct, and respectful communication and collaboration yield the best results.



TECHNICAL STAFFING

Salesforce and Integration Staffing
Sometimes you need just the right person. Our certified professionals enhance your team's skills and integrate seamlessly into your organization.

OUR VALUES



WE LISTEN

We listen to our clients to learn what they want to achieve.



WE UNDERSTAND

We understand our client's business and ensure that our implementations solve business problems.



WE DELIVERY

We deliver solutions that help our clients achieve their strategic goals.

WHY PEOPLE LOVE WORKING WITH WILCO SOURCE

- ◉ Ranked among the 20 most promising Salesforce solution providers
- ◉ 100% certified development team
- ◉ Robust integration experience with legacy and 3rd party systems
- ◉ Proven ability to execute using both onsite and offshore models
- ◉ Technology know-how with a strong emphasis on the business perspective
- ◉ Able to position companies for the future by implementing modern technology
- ◉ Solid ability to advance client ecosystems into the cloud while leveraging prior investments
- ◉ Excellent in supporting the overall success of client leaders and client project team members

TESTIMONIALS

"On behalf of Ferma Corporation, I would like to express my gratitude for the professional & gracious manner Wilco Source team has demonstrated in working with our team on the integration of our estimating software with Salesforce. Throughout out the process the Wilco group has performed all responsibilities in a technically proficient, and pleasant way, tackling all challenges with grace & understanding."

Michael Kinelski
Chief Operating Officer
Ferma Corporation

Wilco Source was wonderful to work with for our Lightning implementation. The timeline was very short, but all goals were met on time and in budget. The project manager had previous implementation experience and provided best practice tips throughout the process. The developer had a great understanding of our instance and what we would need to evaluate during the transition. Looking forward to working with them again on the next project

Michelle Moore
SFDC Business,
Operations Manager
Beckman Coulter

"We faced a daunting challenge. We needed to migrate a client process to Salesforce and change the call center that provided service for the client in ninety days. We picked Wilco Source because of their combination of industry, integration and Salesforce knowledge. They brought a can do attitude and integrated with our team seamlessly. We met both our business goals. We are continuing to work with them."

Brian W. Williams
Vice President,
REMS & IT,
McKesson Specialty
Health

GET IN TOUCH

Website: www.wilcosource.com

Email: contact@wilcosource.com

Phone: 408 498-9119

Main Office: 4677 Old Ironsides Dr. Suite
#440, Santa Clara, 95054