Salesforce Maps Pricing



Salesforce Maps

Salesforce Maps Advanced

\$75

USD/user/month

Platform Pre-Requisite: Any Force.com \$125

USD/user/month

Platform Pre-Requisite: Any Force.com

Visualize Salesforce Data

	Maps \$ 75 USD/user/month	Maps Advanced \$125 USD/user/month
Create Shapes (Draw shapes, plot shapes like zip code boundaries)	•	•
Visualize data as pins, clusters or heat maps	•	•
Deploy Maps on any page with Nearby Lightning Component	•	•
Points of Interest search	•	•
Save Favorite locations	•	•
View and Sync ArcGIS Maps	•	•

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Import custom map tiles (KML, geoJson, etc)	•	•
Access all plotted markers in a list view	•	•
View Territory layers		•
View external data (ERP, XLS, CVS, etc)		•
See data trends with thematic maps		•

Focus Selling Efforts on the Accounts that Matter

Auto-assign leads based on location	•	•
Create custom map actions & buttons	•	•
Create new Salesforce records directly from the Map	•	•
View Basic Data layers (Census Data, Neilsen Data and more)	•	•
View Premium Data layers (Business Data, US Property Data)	•	•

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Find Nearby Customers and Prospects with Mobile

	Maps \$ 75 USD/user/month	Maps Advanced \$125 USD/user/month
Access saved Routes and layers	•	•
One-click check in/out of appointments	•	•
Create custom mobile actions	•	•



Maximize Selling Time with Optimal Routes

	Maps \$ 75 USD/user/month	Maps Advanced \$125 USD/user/month
Single Day Route Optimization	•	•
Create a Custom Driver Profile (Start & end location, miles traveled per day, etc)	•	•
Route based on existing calender appointments	•	•
Basic Priority Scheduling (Pick best appointments based off numerical values like Pardot score, Einstein Score and more)	•	•
Advanced Priority Scheduling (Respect visit windows, SLAs and other business priorities)		•
Re-optimize missed or cancelled appointments		•
Respect Visit Windows		•
Continous Routing (Start and end day in different location)		•
Route Planning horizon	1 week at a time	1 quarter
Route Planning owner	Sales Rep	Sales Manager, Sales Ops