



Let's Solve

LTI's Salesforce Practice



A Larsen & Toubro
Group Company

At LTI, we ensure that our clients stay at pace with the rapidly changing business scenarios and transformation needs, through our offerings. Our partnership with Salesforce enables us to develop the most innovative, agile and highly effective & intelligent solutions for our clients' business challenges.

25+ **Global Enterprise Engagements**

10 **Global Development Centers across 4 continents**

Key Offerings



Customer Lifecycle Management



Quote-to-Cash



Digital Transformation



Lightning Migration



Field Service Automation



Centre of Excellence

Services

Advisory | Change Management | Business Process | Integration | Security
Robotic Automation | Testing | Business Case | Data Migration

Business Outcomes

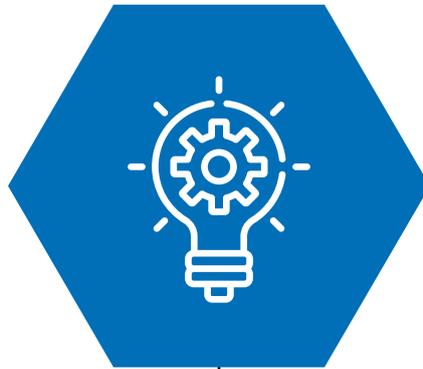
- 150% Increase in Productivity due to integrated systems
- 33% Improvement in Lead Conversion
- 30% Reduction of Non-core Activities
- 28% Defect Reduction
- 15% Maintenance Savings
- 23% Decrease in Cycle Time

Capabilities



Sales, Service, Marketing,
Analytics, Platform, CPQ,
Commerce, Integration, Cloud,
Communities, Collaboration,
Apttus Revenue Management

Customer 360, Lightning Migration,
Emergency and Incident
Management, Intelligent
Communities, Plato
Business Process Assurance,
Compliance and Data Discovery,
Contract Digitization, Many to
MuleSoft

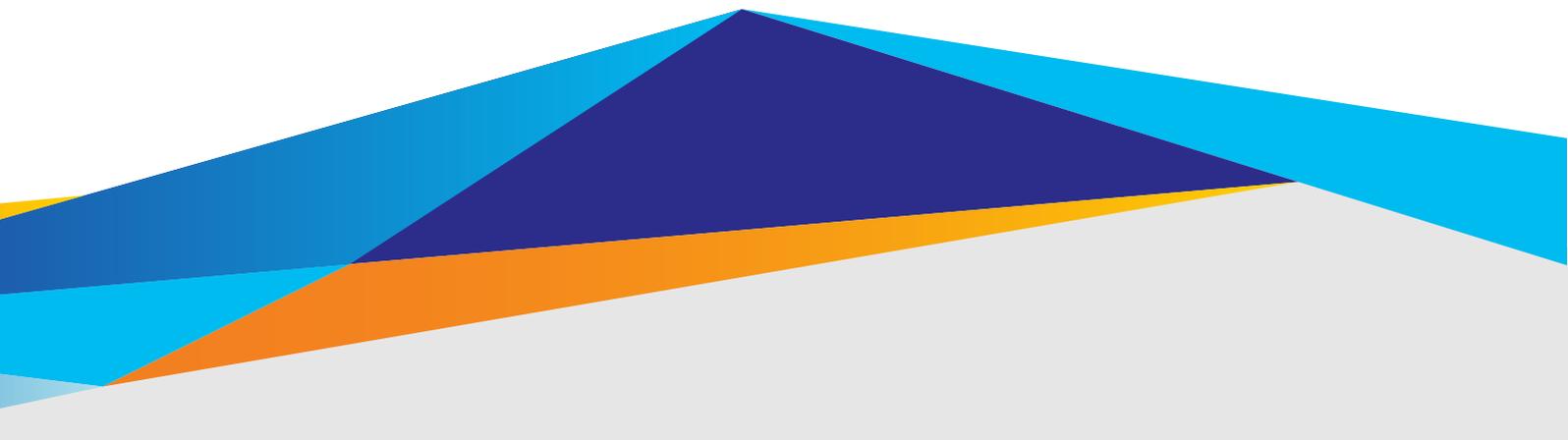


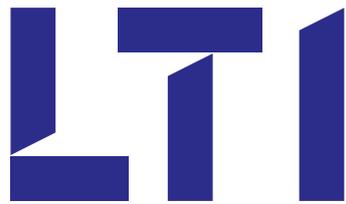
Technology Solutions

Enablers



Center of Excellence,
Industry Process Libraries,
DevOps Framework,
UX and UI Frameworks





Let's Solve

LTI (NSE: LTI, BSE: 540005) is a global technology consulting and digital solutions company helping more than 300 clients succeed in a converging world. With operations in 29 countries, we go the extra mile for our clients and accelerate their digital transformation with LTI's Mosaic platform enabling their mobile, social, analytics, IoT and cloud journeys. Founded in 1997 as a subsidiary of Larsen & Toubro Limited, our unique heritage gives us unrivaled real-world expertise to solve the most complex challenges of enterprises across all industries. Each day, our team of more than 25,000 LTIites enable our clients to improve the effectiveness of their business and technology operations, and deliver value to their customers, employees and shareholders. Find more at www.Lntinfotech.com or follow us at [@LTI_Global](https://twitter.com/LTI_Global)

info@Lntinfotech.com



A Larsen & Toubro
Group Company