



Let's Solve

# Salesforce Lightning Migration



A Larsen & Toubro  
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## Overview

Migrating applications built on Salesforce Classic platform to Salesforce Lightning provides tremendous opportunities to improve user experience, streamline business processes and eliminate technical debt. Furthermore, it provides access to a variety of new features available only in the new Salesforce architecture.

## Key drivers for Lightning Migration and Business Value



**Enhanced  
Productivity**

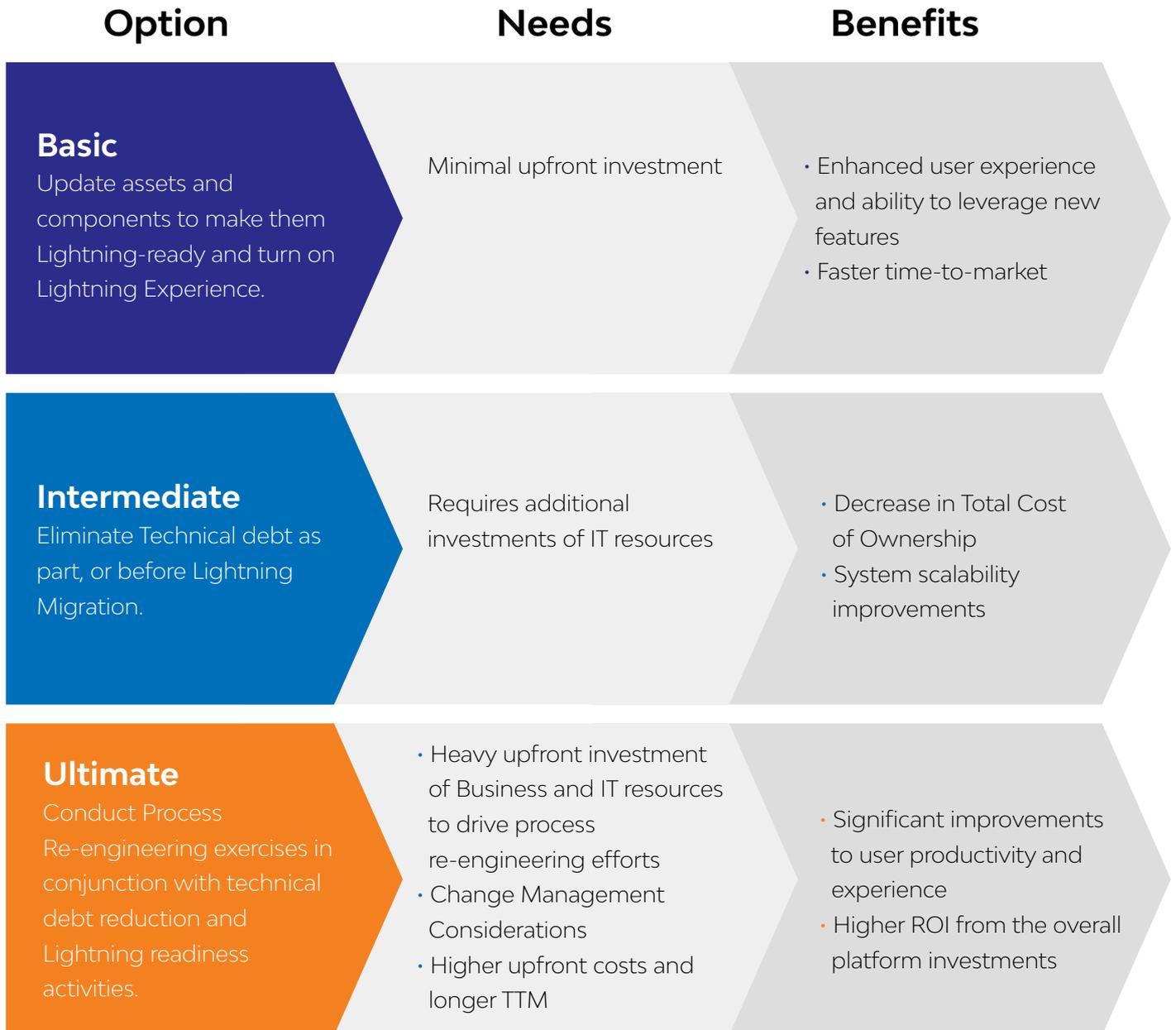


**Increased Adoption  
& Collaboration**



**IT Productivity  
& Cost Savings**

## There are three main path for migrating to Lightning



Every organizational environment requires a tailored approach to maximize the value realization from the initiative. LTI Lightning frameworks and accelerators provide a structured approach for defining an optimal Lightning Migration strategy, minimizing migration risks.



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## Best Practices

- Pilot Lightning Rollout: Pilot few use cases and for a small group of users, assess feedback and incorporate learnings in a rollout plan.
- Rollout Plan Coverage:
  - i) Gap analysis for areas impacted by
  - ii) Lightning experience
  - iii) Rollout checklist
  - iv) Project Schedule
  - v) Risk Severity Matrix
  - vi) Test Plan
  - vii) Communication Plan
- Training & Adoption: The plan should be developed with project stakeholders, and key metrics should be decided to assess success of rollout via Adoption Dashboard.
- Regular Feedback: Get regular feedback from end users and present stakeholders with a periodic report of results achieved after Lightning Migration.



## Common Challenges

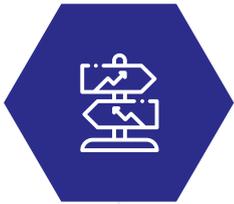
- Lightning Readiness: Not all features or AppExchange Apps of Salesforce Classic are supported in Lightning.
- User Adoption: Adoption of changes by the end users need to be supported by Organization Change Management plans.
- Architectural impacts: Simplifying overall architecture can ease ability to take advantage of using new platform capabilities offered in Lightning.



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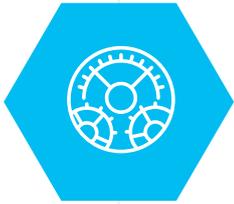
## The LTI Advantage



**Lightning Migration Strategy and Roadmap**



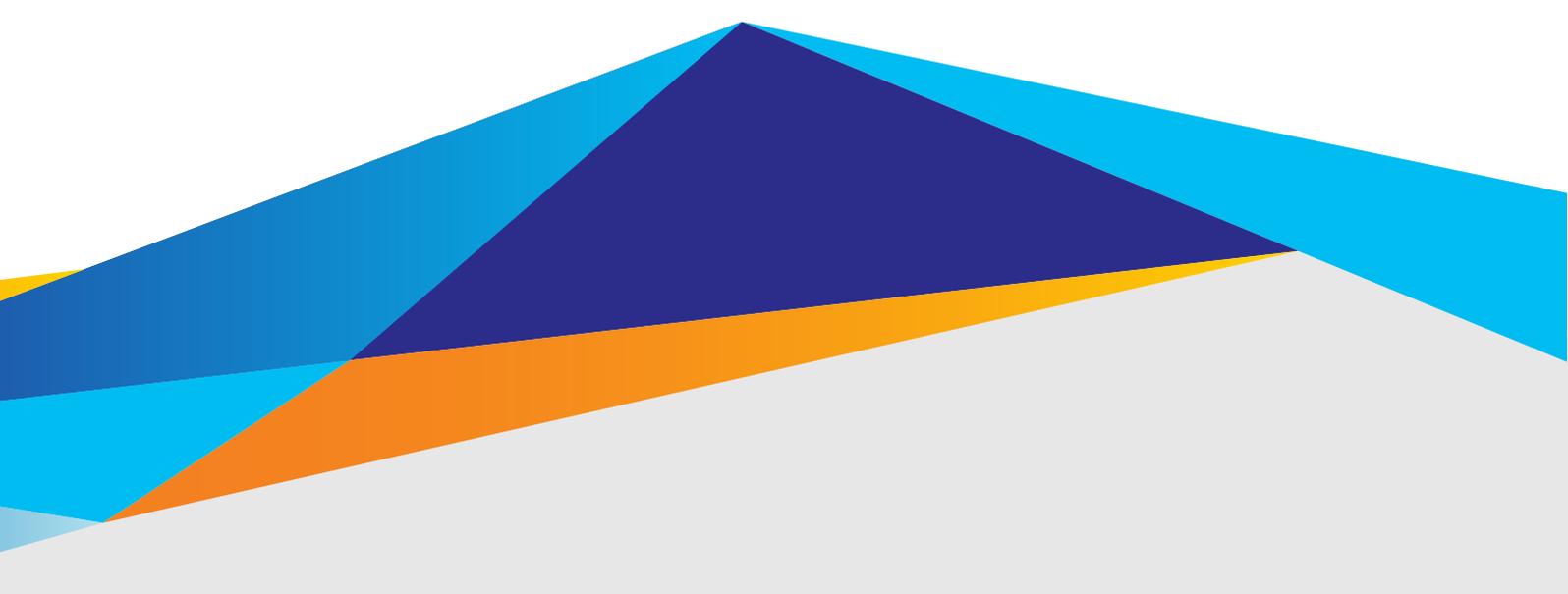
**Process re-imagination and re-engineering**

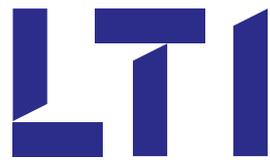


**LTI Lightning Frameworks and Accelerators**



**Training, Adoption & Change Management**





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