

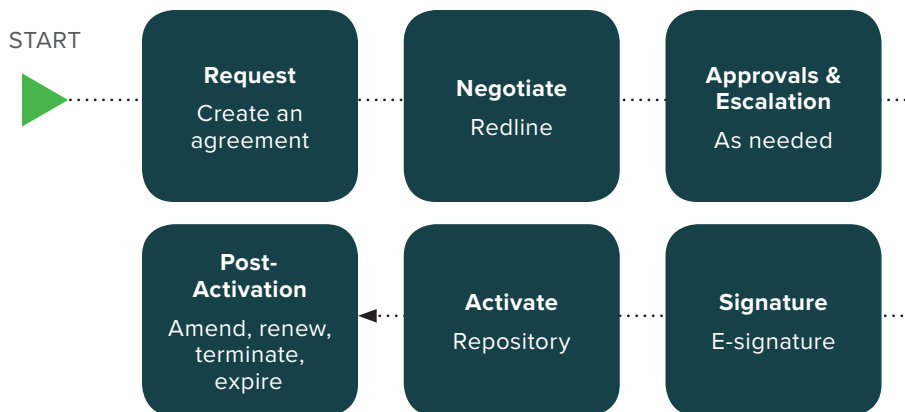
Contract lifecycle management

A comprehensive CLM approach

Simplify process, remove uncertainty and serve your customers better.

Take the pain out of contracts

Contract Lifecycle Management, or CLM, is a defined process that ensures contracts can be managed throughout the entire lifecycle process. This starts with requests and moves all the way through activation and post-activation functions, like amend, terminate and expire. The supporting application provides metadata for reporting and search capabilities and a repository to store the fully executed contracts in a digital format.



At Statêra, we help you identify and address all aspects of your CLM implementation — not just the technology. We spend the time to understand your business case, your processes and your stakeholder needs to ensure a successful solution and a long-lasting relationship.

Notable Clients



Statêra for CLM

Dedicated CLM resources, with 25+ in-house certifications and 60+ CLM projects

Statêra has become a **trusted partner** for enterprise-level and complex CLM solutions, across industries like manufacturing, high-tech, and health & life sciences.

Full-service consultancy offering **end-to-end solutions** — from process design and technical architecture to change enablement and long-term application management

Deep alignment with industry partners that allows direct access to product experts and ensures customer success

Our **Obligation Management accelerator** is a great add-on to any contract management system that provides SLA tracking and risk assessment.

A central hub for contract process and information

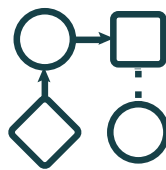
CLM provides a one-stop shop where living documents are organized in a central, searchable location and can be accessed or edited by anyone who has permissions.

Statêra has more than a decade's experience in the CLM space. Our partnerships with technology providers like Salesforce, Conga and Apttus empower us to make well-suited recommendations and build precise solutions that match the needs of your organization.



PEOPLE

Stakeholder input helps to increase adoption



PROCESS

Key metrics guide implementation priorities

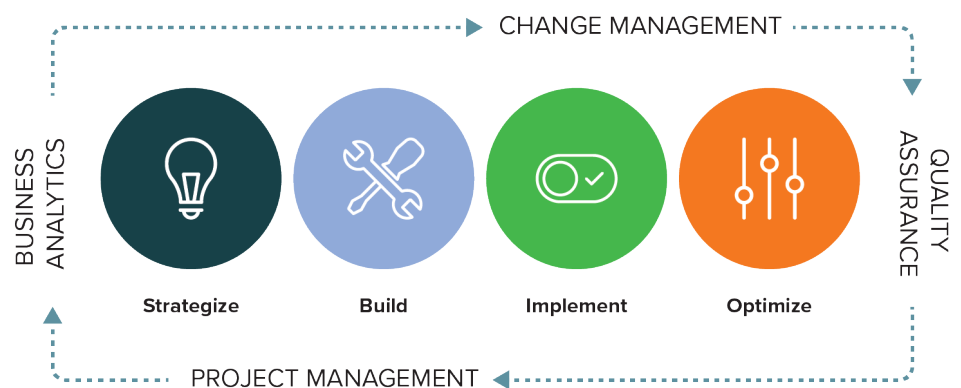


TECHNOLOGY

We consider multiple tool sets and integration approaches

Balance Methodology

We focus tirelessly on process over platform and talent over technology to deliver solutions that match the unique needs of each client and project. Our methodology ensures that all stakeholders are aligned on goals and expectations, and that the teams are primed for success at every stage of the engagement.



Statêra is a full-service consultancy specializing in Salesforce, CPQ, CLM and custom technology solutions. We are problem solvers who thrive at the intersection of people, process and technology.