



Travel and expenses on Salesforce



Key Benefits

Comprehensive

An integrated set of services on one platform to manage travel and expenses across your entire organisation.

Lower cost

No online booking fees. One contract meaning no hidden charges or penalties.

Stay compliant

Single source of truth enabling you to understand the true cost of acquiring and retaining customers. IFRS15 and ASC606, covered.

Rapid adoption

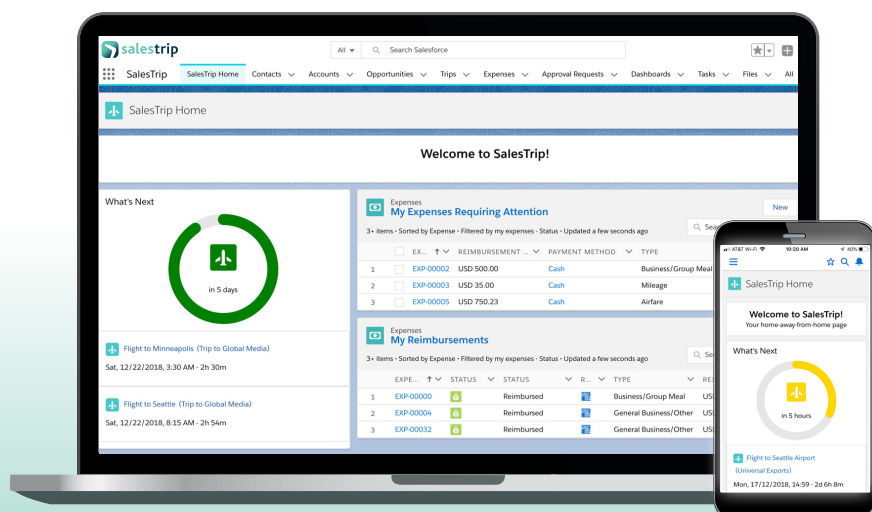
Intuitive to use on any device, no training is required. Used within Salesforce for rapid adoption and high engagement.

The only T&E app on Salesforce

Built natively on the world's most used, secure and scalable enterprise cloud platform.

SalesTrip is a travel booking, ticketing and expense management system on Salesforce.

It offers employees a fast and intuitive way to book trips and submit claims in a single place, dynamically driven by company CRM data and recorded against the activity's forecast value. Traditional expense reports are no longer necessary, reducing end-user frustration whilst increasing productivity - and real-time analytics provide 360-visibility of travel programmes, enabling decisions to be based on data rather than gut feel. For the first time, businesses can derive ROI from their travel and expense costs.



Make meetings matter.
Smarter **Trip**. Smarter **Sales**. Smarter **Spend**.

**Trips**

Travel booking
in one place

**Expenses**

Free up time,
don't consume it

**Policy**

Dynamically
driven

**Analytics**

Better
together

**Salesforce**

One platform,
one truth

Trips:

- Intelligent search: presents only relevant content - no need to sift through hundreds of results
- Faster search: search for all travel in just a few clicks. No need for employees to book outside the system
- Derive ROI: travel costs are allocated to valid business reasons and tracked against revenue

Expenses:

- Smarter expense management: expense submission by line by line, no more expense reports
- Faster reimbursement: only route items needing approval and get cash back in pockets quicker
- Complete automation: eliminate time-consuming, mundane tasks for high-value employees

Policy:

- Dynamic travel policies: link spend to revenue for better employee empowerment and compliance
- One platform: no conflicting policies for travel and expense, no booking out of policy
- Budget travel spend: better manage and forecast costs removing the need for travel bans that choke activity in the wrong places

Analytics:

- One-click reports: visualised in dashboards to see who's travelling where and who's spending what
- End-to-end visibility: single source of truth means you're able to own, understand and act on data
- Prioritise spend: total view of spend vs revenue lets you calculate the true cost of acquiring customers

Salesforce:

- Instant access: users stays in Salesforce, there is no separate application or additional login
- Consumer user experience: built in Salesforce Lightning so it's as easy to use as Facebook
- GDPR and PCI compliant: ensure personal data isn't used improperly and comply with legislation

About SalesTrip

SalesTrip is a travel and expenses system on Salesforce, simplifying the way organisations manage and justify business travel.

Employees save time by searching, booking and expensing trips in the same platform, increasing productivity and eliminating end-user frustration. Managers get complete visibility of trips and expenses, providing instant travel insights and ROI from all spend.

Founded in 2017, SalesTrip is led by some of the biggest names in the business travel industry and SaaS world, driving its ambition to simplify corporate travel and expenses for businesses and employees alike.

