

Salesforce.com M&A Consolidation

Mergers & Acquisitions (M&A) are great opportunities for organizations to unify core business processes and create a common framework for success, post-merger. While an opportunity to achieve transformational change exists, it also brings a large deal of uncertainty regarding new roles, sales and support best practices, and creating a new enterprise footprint. M&A Consolidation initiatives are challenging intra-organizational mega projects fraught with risk and complexity. Jade Global elicits and augments your strategic IT roadmap to help streamline processes, reduce complexity and offer insight into managing TCO across the IT landscape.



Jade brings the next generation Salesforce.com platform to allow employees, customers and channels to come together, supporting technology management and operations metrics. Our experts are adept in translating M&A plans into a phased implementation IT roadmap that meets the M&A business goals, while offering strategies to meet time and budget constraints. Our accelerators simplify legacy application conversions and integrations to CRM, ERP, and other third party applications. With Jade's M&A Consolidation services, business teams are able to transition smoothly and have the power of data to navigate MDM challenges.

Why Jade Global for your M&A Consolidation Project?

- **Business Process Reengineering** represents an opportunity to engage SMEs and front-line employees to build consensus and efficiently eliminate multiple, redundant instances for sales and service applications into a more manageable footprint.
- **Data Quality Dashboards** help organizations execute perfect data migration, with pipeline, entitlement and customer data.
- **Proprietary Data Analysis Tools** guarantee proactive detection of data migration issues, drastic reduction of data migration errors, simplified impact and issue identification when data from multiple source systems converge.
- **Archived Legacy and Configuration Data** of CRM systems prior to consolidation, ensures access to legacy data for compliance purposes and any data forensics required in the future.
- **Transaction Data Migration Best Practices** enable data transaction integrity at all times, including in process workflow transactions, accelerating consolidation and avoiding productivity draining validation phases.
- **Simplified Integrated CRM Architecture** allows your organization to standardize with third party ETL tools, assuring improved integration accuracy while achieving elegant orchestrations.
- **Standardized Change Management** processes and communication artifacts for each stage of the CRM M&A project increases program execution velocity and enables key stakeholders to be informed of activity milestones.

Jade Global Advantage

- Dedicated Salesforce.com Deployment & Data Management Teams
- Optimization of Third Party Software Integrations
- Data Archiving and Data Purging
- Unified Business Processes
- Post Implementation Support



To know more about Jade Global's Salesforce.com M&A Consolidation services, please contact us today at marketing@jadeglobal.com or 1-877-JADE4IT

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