

CASE STUDY

COORDINATING INVENTORY BETWEEN CENTRAL AND FIELD LOCATIONS



CLIENT PROFILE

A leading diversified services company specialized in various business processes – from transaction processing to document management and managed print services – lacking end-to-end visibility into their service supply chain.

DESIRED OUTCOMES

Enhance inventory visibility at the SKU level, assist in prioritizing identified opportunities and execute on recommendations.



KEY ACTIONS TAKEN

- Configured Entercoms' proprietary Control Tower to enhance part level visibility across the supply chain.
- Recommended risk-based levels for days of supply.
- Focused on the top 25 actions items, based on impact, on a weekly basis.



KEY RESULTS



\$1.2M identified as unnecessary monthly inventory growth, avoiding \$350k in shipping costs.



Identified a \$9.5M revenue opportunity in field inventory.



Identified potential shortages affecting over 40,000 units.



Enhanced planner productivity.