EXPERTS

AJAY DUBEDI
[Chief Executive Officer]

SACHIN ARORA
[Director United Kingdom]

AKSHAY DHIMAN
[Chief Technical Officer]

SURAJ TRIPATHI
[Director Australia]

NITISH BHARDWAJ
[Chief Information Officer]

MALIKA PATHAK
[Chief Operating Officer]

DEEPALI KULSHRESTHA
[Salesforce Consultant, WIT Leader]

VISHAL SHARMA
[Full Stack and Mobile Development Head]

Cloud Analogy

OVERVIEW

Cloud Analogy, a premier Salesforce Silver Partner, is a Salesforce Implementation Partner and Development Company, with a team of 100+ CRM experts.
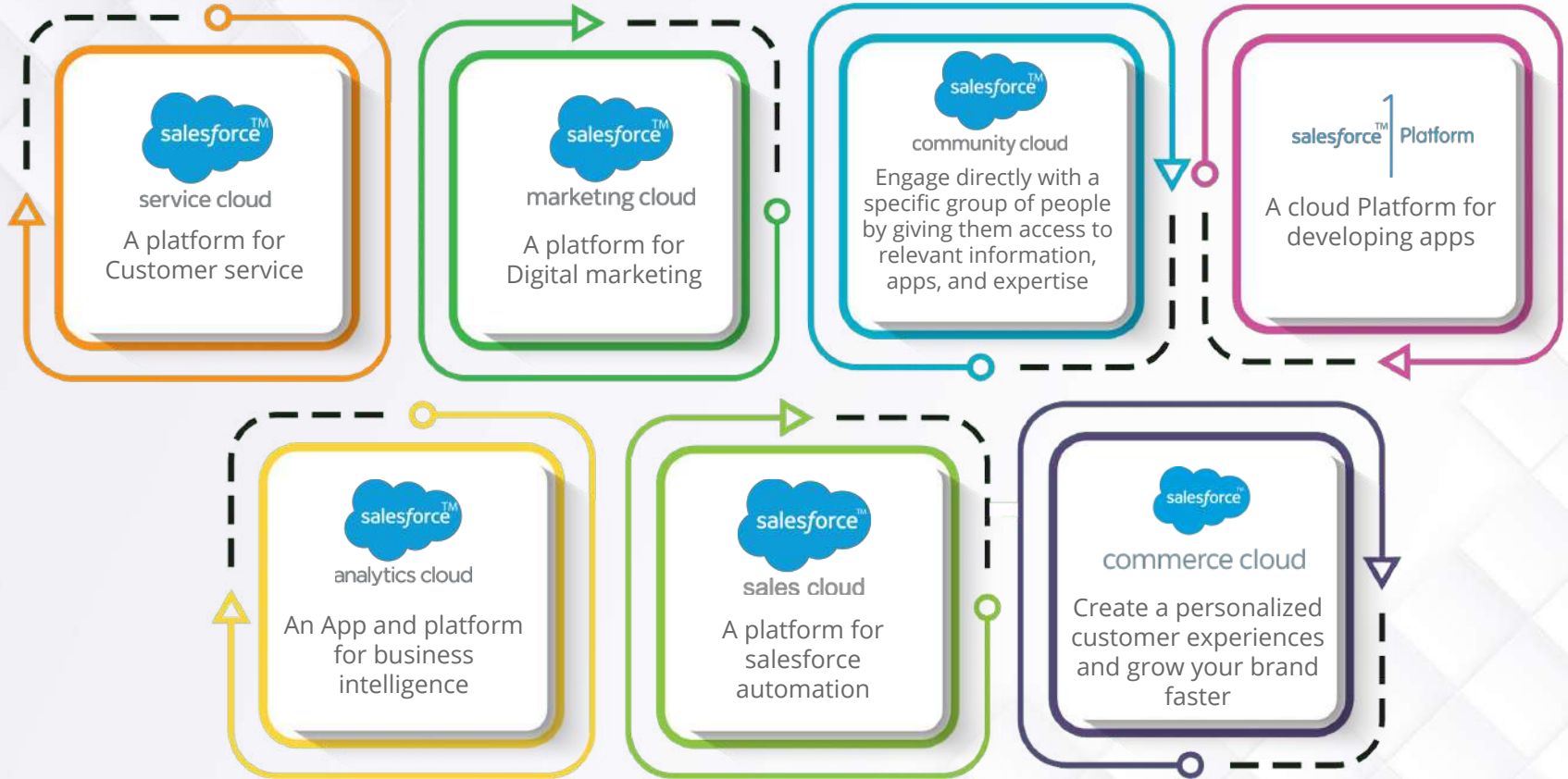
300 + Salesforce Projects

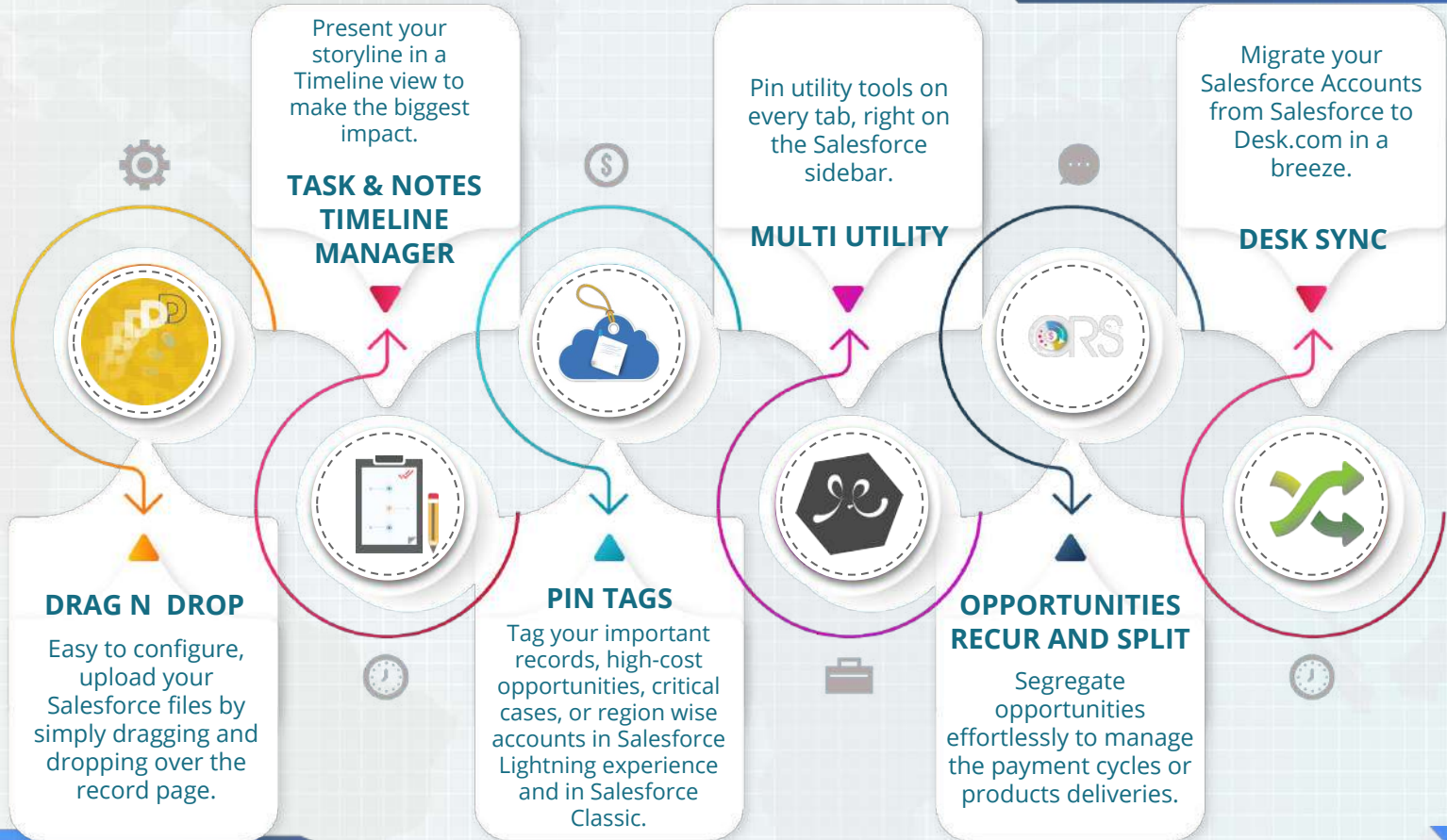**100 +** Certified Professionals

7 + Products on AppExchange

SALESFORCE CERTIFIED	SALESFORCE CERTIFIED
Sharing and Visibility Designer	Data Architecture and Management Designer
Platform Developer I	Platform Developer II
Commerce Cloud Digital Developer	Sales Cloud Consultant
Application Architect	Service Cloud Consultant
B2C Commerce Developer	CPQ Specialist
Administrator	Platform App Builder
Marketing Cloud Email Specialist	Community Cloud Consultant

OUR CORE EXPERTISE

service cloud
A platform for Customer service

marketing cloud
A platform for Digital marketing

community cloud
Engage directly with a specific group of people by giving them access to relevant information, apps, and expertise

salesforce Platform
A cloud Platform for developing apps

analytics cloud
An App and platform for business intelligence

sales cloud
A platform for salesforce automation

commerce cloud
Create a personalized customer experiences and grow your brand faster

Present your storyline in a Timeline view to make the biggest impact.

TASK & NOTES TIMELINE MANAGER

Pin utility tools on every tab, right on the Salesforce sidebar.

MULTI UTILITY

Migrate your Salesforce Accounts from Salesforce to Desk.com in a breeze.

DESK SYNC

DRAG N DROP

Easy to configure, upload your Salesforce files by simply dragging and dropping over the record page.

PIN TAGS

Tag your important records, high-cost opportunities, critical cases, or region wise accounts in Salesforce Lightning experience and in Salesforce Classic.

OPPORTUNITIES RECUR AND SPLIT

Segregate opportunities effortlessly to manage the payment cycles or products deliveries.

Cloud Analogy

PIN **Tags**

AppExchange Reviews and Statistics

Licenses sold 400+

No. of installs 2K+

1 Tigh Loughhead (MVP)

This app will allow you to implement a tagging strategy (think word cloud) across Leads, Accounts, and Opportunities. Awesome application and a great team! Thank you Cloud Analogy!

2 Jiri Ulip

I was desperately looking for a way to tag stuff in LEX since the Classic tags are unavailable there and even considered building something myself. Then I came across your app and it does 99% of what I needed!

3 Erin Ryan

Due to the extreme limitations of Lightning Topics , I installed Pin Tags. The functionality is far beyond Lightning Topics, and better than expected. If your environment is Lightning , this product is for you.

4 Kristian Romero

Cross object notations are always a big pain in the butt. There Are difficult to create and even more difficult to keep up-to-date. Basically always requires a developer, and this is not how SF's "no code" environment should be.

Our Prominent Clients

Kristy Lister

audio network

Kanak Shah

PREMIER RECRUITMENT

DEMO JAM Winner

www.cloudanalogy.com

OUR PARTNERS

Cloud Analogy

TOP IT & BUSINESS SERVICE
Clutch
COMPANIES 2019

salesforce appexchange

Fouad Semlali
Founder, Quantum Resources and Coaching

Ghamdan Al-Areeky
Digital Marketing Manager - SABA Relief

"They've saved me hundreds of hours of work at a fraction of the cost of local vendors."

"They're accommodating with my schedule, and they're very responsive to emails."

"Couldn't be more happy with the responsiveness of the team at Cloud Analogy. They made a big effort to get our request right and completed it all on a tight timeframe."

"have had work done at the SalesForce.org level and the web/html level providing integration of our volunteers into a page that works flawlessly with our existing SquareSpace website. Very happy with the results!"

"Cloud Analogy did a great job in setting a detailed project plan."

"We would like to thank Cloud analogy for its support to customise and develop the Salesforce system according to the organisation's needs. It was great to work closely with the team to reach our final goals."

Alanna Abramsky
Head of Financial Coaching, Enriched Academy

Kate Warton
Marketing Manager, Eton Property Group
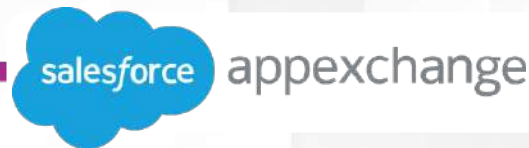
Roger Donnelley
Director and 'Community Support Worker'- The Salt Foundation

Joel Chambers
Manager of IT at JPL | Executive Director at Search Angels

Cloud Analogy is an equal opportunity employer, offering countless growth opportunities.

State-of-the-art infrastructure, friendly work environment, and knowledge-enriching regular sessions.

Strategically located, the Cloud Analogy office is counted as the best in Noida, the finest IT Hub of India.

Clearly-defined workplace policies, code of conduct, and standards of data privacy and customer protection.

ENGAGEMENT PROCESS

CUSTOMER SUCCESS MANAGER

At Cloud Analogy, we always ensure that each of our esteemed clients receives special treatment and undivided attention. This is just one of the reasons why we assign a dedicated Customer Success Manager (CSR) for every project. Your Customer Success Manager will be your single point of contact for anything and everything, going above and beyond the call of duty!

DISCOVER AND UNDERSTAND

The CSR will help you identify the key internal and external stakeholders at Cloud Analogy for your specific business requirements and project(s) so that you always stay connected easily with the right person at the right time and place. We also help you track identified risks, identify new risks, and understand and document what is required and the business value it brings.

PROJECT PLAN

Cloud Analogy teams work in synchronized ways so that the final results are always in line with your requirements. This helps you identify and implement the must-have that can thereafter be aligned to the specific objectives and goals of your business while measuring success. Uncover your competitive advantage now and get your organizational efforts perfectly aligned with your goals and objectives!

EXECUTION AND FEEDBACK LOOP

By choosing Cloud Analogy as your trusted strategic partner, you always stay assured that communication tasks are handled in the most efficient and streamlined ways. We ensure that communication is ongoing at every step and stage of process performance and occur in sequential steps (identification, assessment, prioritization, and mitigation).

TRAINING

Cloud Analogy assists your business by training your employees through your organization's preferred method of learning i.e. in-person training, written documents, and video conferences so that they can quickly develop a clear understanding and get familiar with process developments. We empower your teams to achieve goals without fail.

GO LIVE AND SAFE LAUNCH 24/7 SUPPORT PHASE

At Cloud Analogy, we believe that a customer who is happy and satisfied throughout and after using our products and solutions is our perfect brand ambassador. We will never leave you behind, unattended. That's a promise we make to every customer and we always have and we will always keep all our promises. We always ensure that you have the perfect experience with us, today and always.

CUSTOMER SUCCESS SUPPORT

The commitment of Cloud Analogy doesn't stop at the go-live or delivery stage. We continuously work with our clients to add value to their business and their customers. The success of our partners and customers is what drives us to success. Cloud Analogy helps you plan, adapt, and deliver the right initiatives.

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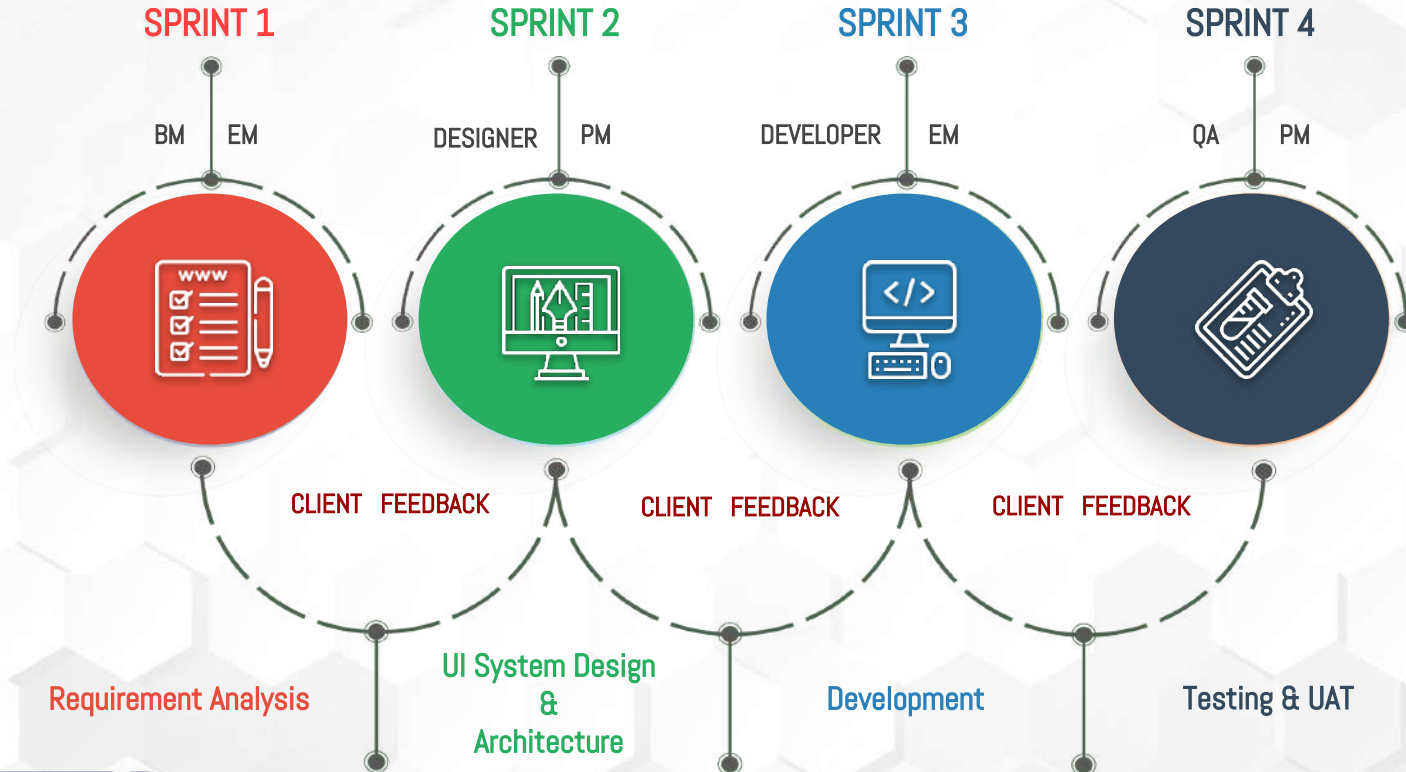
ENGAGEMENT MODEL

FIXED COST / HOURLY

- Predictable Budget
- Fixed Time Frame
- Low Perceived Risk

We know what we have to develop and can achieve milestones in a predefined estimate.

Technical Lead & Architect & Project manager 40 USD per hour
Salesforce Senior Developer 35 USD per hour [5+ years experience]
Salesforce Developer 30 USD per hour. [2-3 Years experience]
QA & Salesforce Admin 25 USD per hour

TIME & MATERIAL

- Uniform Billing Rate
- Manage Team
- Closely Work With Offshore Team

We need a consistent flow of well defined task allocation and daily meetups. Agile methodology is used.

TIER 1 starts with 0 - 100 hours is 35 USD per hours
TIER 2 starts with 100- 200 hours is 30 USD per hours
TIER 3 starts with 200 and above hours is 25 USD per hours.
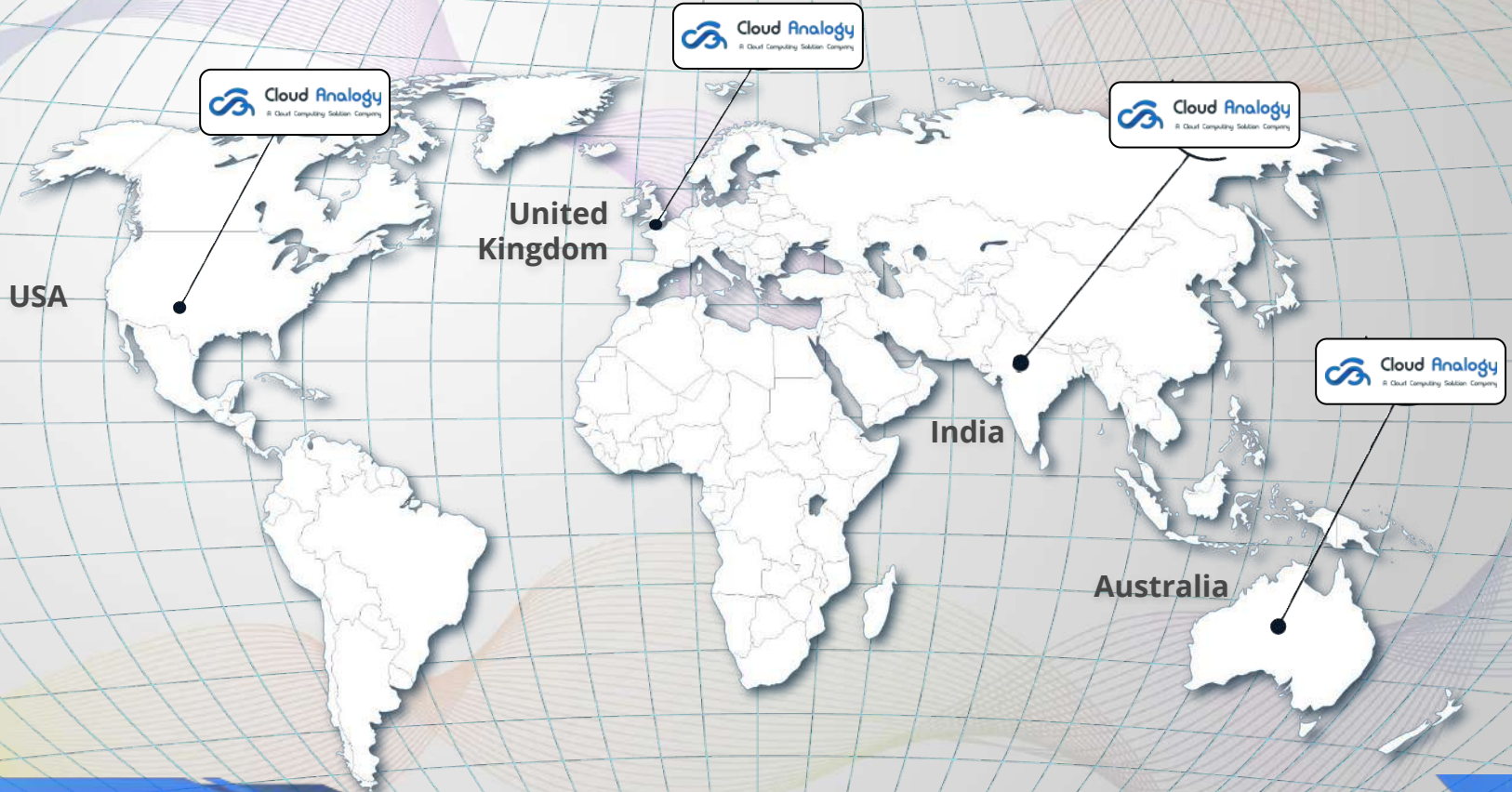
DEDICATED RESOURCES

- Specialized Full Time Resources
- Quick Ramp Up/Down

We provide good discounts and best of the resources for Dedicated team engagement.

TECHNICAL LEAD 4800 USD per Month. 30$/hr.
SALESFORCE DEVELOPER 4000 USD per Month. 25 $/hr
QUALITY ANALYST 3200 USD per Month. 20$/hr
ADMIN JUNIOR DEV 3200 USD per Month. 20$/hr.

OUR CUSTOMER SUCCESS STORIES

Michael Moskowitz
Mobolize
https://www.mobolize.com/

Bruce Hanson
My CRM Partner
www.mycrmpartner.com

Philip Martyn Smith
My Care Selection
www.mycareselection.co.uk/

Chad Centorbi
Centorbi Financial Group
www.centorbifinancial.com

Paul Johnson
Complete Strategic Solutions
www.cssllc.co/

Muqaddim Durrani
Dun & Bradstreet
https://dnbuae.com/

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