

#1 Salesforce CPQ & Billing Partner

Transforming Businesses Around the World Through CPQ & Billing Since 2005



aMind is a business and technology consulting firm that offers unparalleled CPQ and billing implementation services. aMind's business and technology experts elevate Salesforce Quote-to-Cash so customers sell faster and smarter across all channels.

Make Your Next CPQ & Billing Project a Huge Success

107/35

Salesforce /CPQ Certifications

130+

CPQ Implementations

3 offices

San Francisco, Denver, Tbilisi

15

Years Implementing CPQ



100% Customer Satisfaction

Full-cycle Implementation Services

Implementation Services | Change Management | Managed Services



CPQ



Billing



eCommerce



Sales Cloud



Service Cloud

Recent Go Lives

*Always on time.
On budget.
100% Customer success.*

technology

DEALERON

Salesforce CPQ & Billing

retail

 **manduka**

Salesforce Sales Cloud

technology

 **SAFER
SYSTEMS**

Salesforce CPQ & Billing

telecommunications

 **SHENTEL**

Salesforce CPQ

technology

 **BitTitan**

Salesforce CPQ, Billing & eCommerce

technology

teradata.

Salesforce CPQ

technology



Salesforce CPQ & Billing

*aMind is Billing Certified
and DVR Approved*

Loved by Enterprises

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Working with aMind is like walking through an Iowa cornfield and coming across ballplayers hitting 500 home runs at a field of dreams.



- Bryan Bradley, CPQ & Billing Transformation Specialist / Salesforce

aMind was incredibly diligent in helping us navigate our CPQ and Billing project. They brought a high level of both domain and technical expertise and worked very well with our team. The result was an on-time/on-budget delivery of Salesforce CPQ and Billing.



- Ionel Nechiti, General Partner / SAFER Systems

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aMind understands telecom and the intricacies that drive our unique CPQ requirements. They are true CPQ experts and a pleasure to have on the team.



- Todd Rismiller, President / Exactpoint Technologies (partner and lead sponsor for Shentel)

I give this project 5 stars.



– Brittney Hayes, Director of Sales Operations / Manduka

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Thank you for working so diligently with our team.



– Eric Fishman, President / SAFER Systems

aMind is our strongest pre-sales partner. They instill customer calmness and competence for the delivery of complex, mission critical quote-to-cash solutions. aMind respects our deal strategy and timelines; always aligned 100% with our efforts.

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– Steve May, RVP Sales, CPQ & Billing / Salesforce

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A proven and trusted CPQ thought leader.



– Zach Ellis, Strategic Partnerships / Salesforce

Trusted by Sales to Generate CPQ and Billing Pipeline

- Greenfield CPQ and Billing Deals
- Install Base – Upgrade CPQ to CPQ+, Billing and enable self-service
 - Apttus Replace and Compete
 - Siebel Replacement

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aMind makes customers comfortable with the complexity and risk involved in their CPQ and Billing project.



– Heather Stewart, Account Executive / Salesforce

aMind really knows their stuff and were a pleasure to work with.

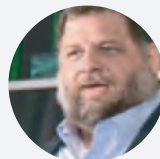


– Jake Watts, Regional Vice President, Commercial Sales / Salesforce

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aMind knows CPQ and Billing cold!



– Brion Schweers, VP, Quote-to-Cash, Product Team / Salesforce

These guys know CPQ better than anyone else.



– Scott Gualdoni, AVP, Enterprise Sales / Salesforce

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Apttus Replace and Compete

- Gain instant credibility
- Craft a defined engagement
- Deliver a strong transition plan to Salesforce CPQ/Billing
- Create a compelling justification with business value team
- Receive a project proposal with cost, timeline and approach

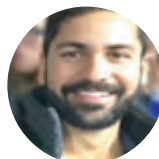
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If you are competing with or replacing Apttus, you should have aMind in the room. They help make the vision of B2B commerce and CPQ a reality!



– Greg Fiorindo, VP, Commercial Sales / Salesforce

aMind has been absolutely instrumental in helping us defend Salesforce in a near impossible situation, in which Thoma Bravo attempted to mandate that their portfolio company purchase Apttus, despite a recent purchase of Salesforce CPQ & Billing. Bring aMind in early and often in order to empower your champions within your accounts to sell against Apttus on your behalf.



– Nick Agrawal, Sr. Account Executive, General Business / Salesforce

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Upgrade to CPQ with Billing Self-service

- Provide Health Check
- Expert consulting for CPQ vision and CPQ/Billing footprint
 - Deliver recommendations and plan for:
 - Remediating CPQ/Billing
 - Upgrading to CPQ+ / Implementing Billing
- Extending CPQ/Billing for self-service to customers, partners

Salesforce License Deals Done

DEALERON

CPQ & Billing

Radisys

CPQ



CPQ & Billing

riverbed

CPQ

KEEP TRUCKIN

CPQ & Billing

OneTrust

PRIVACY, SECURITY & TRUST

CPQ

GORDIAN

CPQ & Billing

teradata.

CPQ

ACCRUENT

CPQ

arm TREASURE DATA

CPQ

collectivemedical

CPQ

remind

CPQ & Billing

Serving Leading Brands

Across Industries, Around the Globe

