



Transportation & Logistics Supplyforce Bot Quick Start Guide

Salesforce, Spring '20



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Introducing the Supplyforce Bot

The Transportation & Logistics Supplyforce Bot is here to help you stay engaged with your fleet from “hire-to-retire”. This solution will allow you to provide your company’s fleet with a channel to communicate with your staff by using a simple text-based UI.

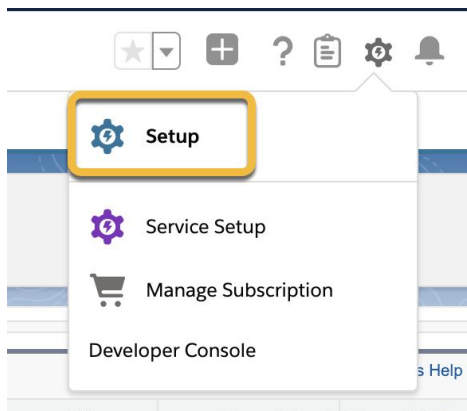
What You Get with the Supplyforce Bot

When you install the Supplyforce Bot, you get a package containing a preconfigured Einstein Bot ready to assist your users! The bot come preloaded with the ability to deflect cases by providing information to users, report absences, issues with their route and/or are able connect them with live support agents. The bot dialogs come pre-configured and ready to use, but you can also improve your employees’ experience by customizing the dialogs to your own business.

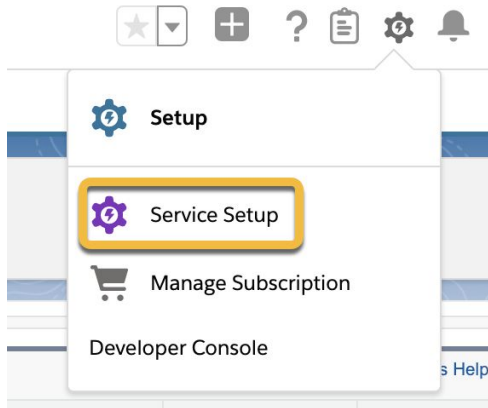
Getting to Know Setup

To set up your Supplyforce Bot, you navigate certain areas of Salesforce. We tell you how to navigate to each part as we guide you through configuration. Here are some other pointers to help orient you in the org.

- **Salesforce Setup:** Set up the generic settings for all of Salesforce, including adding users who can access the various parts of the org.



- **Service Setup:** Set up everything you need for the Salesforce Service Cloud offering. Service Cloud is the customer service and support application that you can customize to fit your needs.



Different Roles Accessing Your Salesforce Org

Various roles play a part to set up your Salesforce org and help with driver cases:

Salesforce Admin: While this guide will provide you with the basics to get your company up-and-running with the Supplyforce bot package, you'll want to make sure that you have an admin involved with the installation and configuration.

Manager: This person will be viewing reports on open cases, and will oversee how support agents are interacting with users.

Support Agent: The support agent will be on the frontlines to field and answer questions from your employees/drivers.

Employees/Couriers/Drivers: These are your primary end-users who will be interacting with the bot and creating cases. You'll want to make sure that you have their contact information uploaded correctly so they can take advantage of the service.

Configure General Org Settings

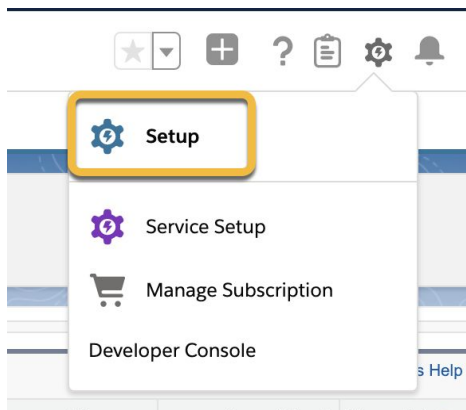
Configure My Domain

You may need to set up My Domain in your org (if you haven't already). With My Domain, you can:

- Use Lightning components in Lightning component tabs, Lightning pages, the Lightning App Builder, or standalone apps
- Better manage login and authentication
- Work in multiple Salesforce orgs at the same time
- Let users log in using a social account, like Google and Facebook, from the login page
- Use Identity features for single sign-on. My Domain is required to:
 - Enable users to single sign-on into a Salesforce org
 - Use a Salesforce org as an identity provider for single sign-on into third-party applications or other Salesforce orgs
- Allow users to log in once to access external services

Here is a quick Setup Guide for setting up My Domain in your org:

1. Navigate to Setup.



2. From Setup, enter My Domain in the Quick Find box, then select **My Domain**.
3. Enter the name for your subdomain.
4. Click **Check Availability**. Salesforce checks whether this domain name is already in use.
5. When availability is confirmed, click **Register Domain**.
6. Click the link to the subdomain once it's ready.
7. From Setup, return to **My Domain** and click **Deploy to Users**.

Also, a great way to learn is by doing. Check out Trailhead to learn about setting up My Domain [here](#).

Create and Edit Content for Drivers

Content in Salesforce Knowledge

In order for your Drivers to be able to search and read Knowledge articles using the Bot, you will need to create content in Salesforce Knowledge. As a general rule, create content such as blogs, announcements, and news articles in Salesforce CMS. Create help articles such as FAQs and how-to's in Salesforce Knowledge.

Create or Edit Content in Salesforce Knowledge

Create FAQs and other help documentation in Salesforce Knowledge.

Knowledge Resources:

- Salesforce Help
[Salesforce Knowledge](#)
[Set Up and Configure Lightning Knowledge](#)
- Trailhead:
[Knowledge Basics \(Lightning\)](#)
[Set Up Salesforce Knowledge](#)
[Build a Community with Knowledge and Chat](#)

1. Access Knowledge from the app launcher.
2. Click **New**
3. Enter a Title, Summary, Details, and populate any other fields needed.
 - a. The Summary field is important because that is the field that is sent to the Driver through the Bot. Consider adding the URL of the article to the Summary field also, so the Driver has the option to view the entire article for more details.
 - b. Under Channels, select the following visibility options:
 - i. Visible in Internal App displays the article to your employees.
 - c. Optionally, to deliver a Knowledge article through Chat or Messaging, you may create a custom field called Chat Answer. You can also provide a short version of the article, a link to the article, or both in that custom field.
 - d. The URL Name is populated based on the Knowledge article title. For search engine optimization, don't change the URL Name.
4. Click **Save**
5. Now Publish the article by clicking **Publish**.

6. Once you have Published Articles, from the dropdown menu, select Published Articles to see which articles are already published in the org. Edit or delete these articles based on your company's needs.
7. To edit an article, select the article to edit and click **Edit as Draft**.
8. Click **Edit as Draft**.
9. Edit the content as needed.
10. Click **Save**.
11. Click **Publish** and then **Publish** again.
12. Optionally, you may create an App called Knowledge Management using the App Manager in Setup. This can be the default app for your Knowledge creators.

Translated Knowledge Articles

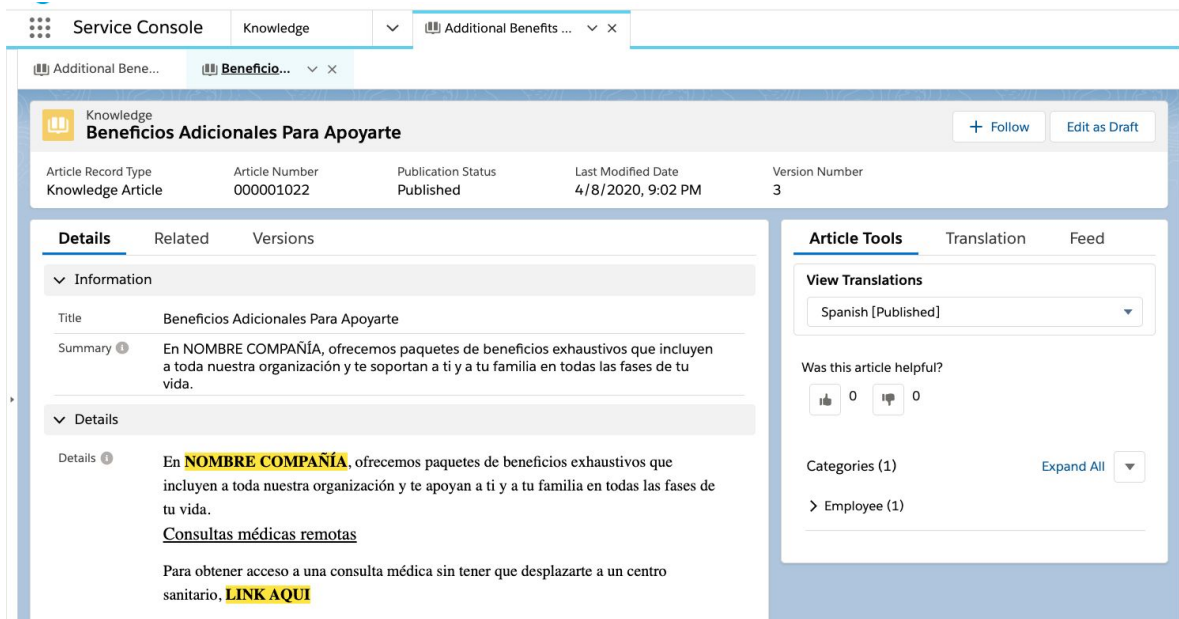
If you signed up for your org after April 10, your Lightning Knowledge page layouts are already set up to optimize for translation, and you have translated versions of some articles in your org. You can find translated articles in German, French, Italian, Dutch, and Spanish. If you signed up for your org before April 10, and would like to have translation options on your Lightning Knowledge pages, you need to add some actions and tabs to your Lightning Knowledge page layout.

Mobile & Lightning Actions to add to your Knowledge Article layout:

- Assign
- Submit for Approval
- Delete Article
- Submit for Translation

You can also create a Lightning Record Page for Knowledge, with tabs for Article Tools and Translations.

Here's what it looks like:

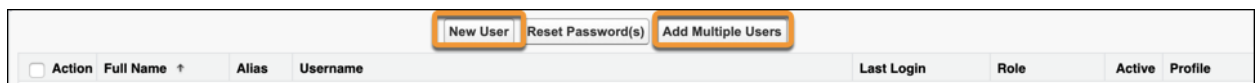


Set Up Service Cloud Features for your Supplyforce Bot

Set Up Your Agents in Your Own Org:

Add the Driver Managers/people who use the Salesforce Service Console to support your drivers.

1. From Setup, in the Quick Find box, enter Users, and then select **Users**.
2. Click **New User** to add a single user or click **Multiple Users** to add up to 10 users at a time.



3. Enter the user's name and email address and a unique username in the form of an email address. By default, the username is the same as the email address.
IMPORTANT: The username must be unique across all Salesforce orgs. The username must be in the format of an email address, for example, jane@salesforce.com. The email used for your username doesn't have to function.
4. Select the following settings:
 - For Role, select a role that makes sense based on your current implementation.
 - For User License, select Salesforce.
 - For Profile, select Service Cloud Agent or a profile that makes sense based on your current implementation.
Resource: [User Management](#), [Profiles](#)
 - Select Knowledge User and Service Cloud User.

Role: Agent

User License: Salesforce

Profile: Service Cloud Agent

Active: ☒

Marketing User: ☐

Offline User: ☐

Knowledge User: ☒

Flow User: ☐

Service Cloud User: ☒

5. To email a login name and temporary password to each new user, select **Generate new password and notify user immediately**.
6. Click **Save & New** and repeat these steps for each user.
7. Select each user in turn and click Permission Set License Assignments. Then click **Edit Assignments**.

User: Annette MC

Permission Set Assignments (1) | Permission Set Assignments: Activation Required (0) | Permission Set Group Assignments (0) | **Permission Set License Assignments (1)** | Lightning Data Queue Membership (0) | User Skills (0) | Team (0) | Managers in the Role Hierarchy (0) | OAuth Connected Apps (0) | Third-Party Account Links (0) | Installed Mobile Apps (0) | Authentication

User Detail

Edit | Sharing | Reset Password | Freeze

Select **Messaging User**. (If you can't find it, do a quick search for it in your browser.)

Messaging User ☒ Gives Service Cloud users access to Messaging Setup and to Messaging chat functionality and message session records.

User Permissions

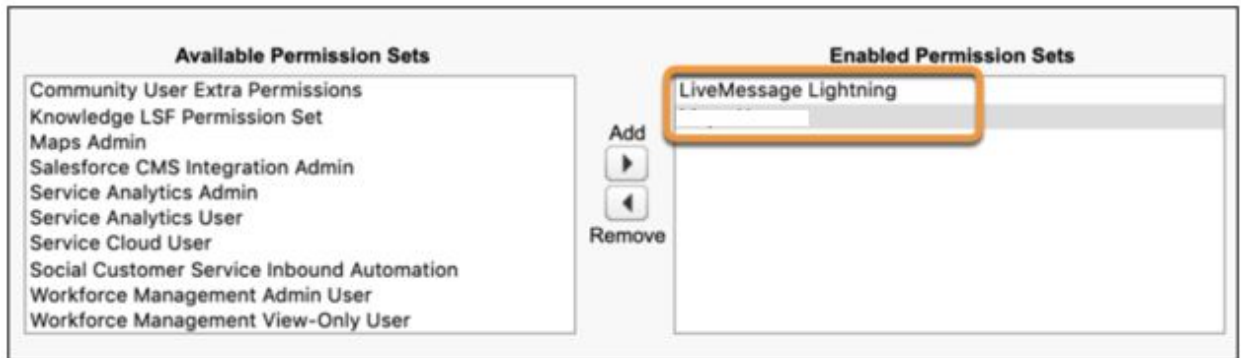
- Agent Initiated Outbound Messaging
- Configure Messaging
- Messaging Agent

8. Select each user in turn and select Permission Set Assignments. Then click **Edit Assignments**.

User: Annette MC

Permission Set Assignments (1) | Permission Set Assignments: Activation Required (0) | Permission Set Group Assignments (0) | Permission Set License Assignments (1) | Lightning Data Queue Membership (0) | User Skills (0) | Team (0) | Managers in the Role Hierarchy (0) | OAuth Connected Apps (0) | Third-Party Account Links (0) | Installed Mobile Apps (0) | Authentication

Select **LiveMessage Lightning**



9. From Setup in the Quick Find box, enter Queues, and then select **Queues**. Queues are used to help organize work. Look at your available queues and decide how to organize your agent teams. If you do not have queues setup, reference [how to setup and create queues](#).
10. Edit each queue in turn and add your agents to the appropriate queues.

Additional resources for setuping agents:

[User Management Trails](#)

[Salesforce Help: User Management](#)

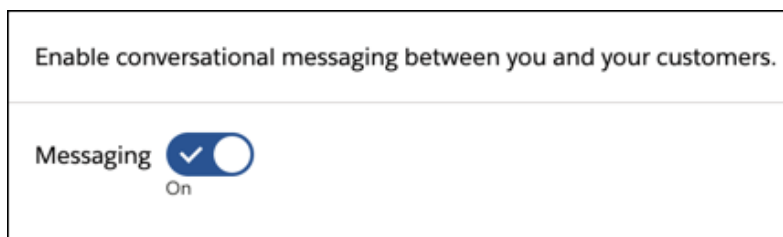
[Salesforce Help: View and Manager Users](#)

[User Engagement](#)

Set Up Messaging

Set up a messaging channel to support your drivers.

1. From Setup, in the Quick Find box, enter Messaging, and then select **Messaging Settings**.
2. To enable Messaging, click the toggle.



The Channels section is empty until you have a Messaging phone number.

- To request a phone number, contact Salesforce Customer Support.
It can take about a day for your phone number to be ready. Refresh the Messaging home page. Your number appears in the Channels list.
- For your messaging channel, click the action menu and then click **Edit**.
- The **Channel Name** and **Developer Name** will already be filled out or you can enter the number provided by Salesforce Customer Support.
- Business hours need to be set in order to set hours that the bot will transfer to a Driver Manager.

Information

* Channel Name +12404484499	* Developer Name Text_US_12404484499
Business Hours Search Business Hours...	Active ☒

- Make sure that Routing Type is **Queue-Based Routing**.
- For Queue, select your SMS Queue that was created.
- Provide an Opt-In, Opt-Out Confirmation, Chat Acknowledgment, Start Chat, and End Chat messages.

Automated Responses

Consent

* Opt-In Confirmation

Opt-Out Keywords

Stop, Stopall, Cancel, End, Quit, Unsubscribe

* Opt-Out Confirmation

Conversation

We send this response when a customer joins a messaging queue, or when an agent begins or ends a conversation.

Chat Acknowledgement

Start Chat

End Chat

Additional Resources for Messaging:

[Messaging](#)

[Message with Customers](#)

[Link a Messaging User Record with Other Salesforce Records](#)

[Open Messaging](#)

[Log In to Omni-Channel](#)

[Accept a Message and Chat with a Customer](#)

[Send Agent-Initiated Outbound Messages](#)

[Send Images and Files to Customers in Messaging](#)

[End a Messaging Session](#)

[Link a Case, Lead, or Opportunity to a Messaging Session](#)

Setting up business hours

In Messaging, the bot checks agent availability by using the business hours in the Messaging Settings. If the transfer is attempted outside of the set business hours, the bot moves to the No Agent dialog. To set business hours, see [Modify Messaging Channel Settings](#) and [Set Business Hours](#).

Enable and Customize Your Einstein Bot

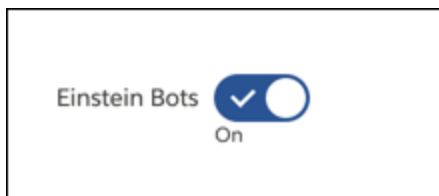
Your Supplyforce Bot:

- Can answer FAQs from your knowledge base, log a case, report absences, and transfer drivers or employees to a driver manager during business hours.

To put your bot to work, you need to enable Einstein Bots, add your SMS Messaging phone number, and activate your bot.

Enable Einstein Bots

1. From Setup, in the Quick Find box, enter Einstein Bots, and then select **Einstein Bots**.
2. To enable Einstein Bots, click the toggle.



Installing the Supplyforce Bot

Enable Einstein Bots and Messaging prior to installing the Supplyforce Bot.

NOTE: The install will not be successful without enabling bots prior to the install.

Click on 'Get it Now' from the Appexchange for the Supplyforce Bot to install. Login with your salesforce credentials to install into your Salesforce Org..

Install Supplyforce Bot
By Transportation Heroes (Packaging)

Warning: What if existing component names conflict with ones in this package?

☒ Do not install.
☐ Rename conflicting components in package.

☐ Install for Admins Only
☒ **Install for All Users**
☐ Install for Specific Profiles...

Install **Cancel**

App Name	Publisher	Version Name	Version Number
Supplyforce Bot	Transportation Heroes (Packaging)	Spring20	1.0

[Additional Details](#) [View Components](#)

You have options to install for Admins Only, All Users, or Specific Profiles. Select the option that works best for your setup. You can select Install for All Users if all users will need access and click **Install**. The install can take several minutes.

Once installed, you will receive an email from support@salesforce.com stating "Your request to install package "Supplyforce Bot Spring20" was successful."

Your Bot Dialogs

Your bots come with some preconfigured dialogs that are built into a menu to deliver to your drivers. Each dialog represents a specific task that the bot will do.

Welcome

The Welcome dialog introduces the bot to your drivers. To customize the greeting and the name of each bot, edit the Welcome dialog.

Dialog Name	Dialog Description	Enable Dialog Intent
Welcome		☐
Dialog Details		
Message		
* Message Hi, I am Supplyforce Bot, let me know what I can help you with. You can enter things like 'request something', 'safety information', 'ask a question', 'transfer to driver manager'.		

Main Menu

The Main Menu dialog presents the services that each bot provides. To rename or remove menu options, edit the Main Menu dialog.

Dialog Name	Intent Name	Dialog Description
Main Menu	Main Menu	
Dialog Details		
Next Step		
*Select Next Step ☐ Wait for customer input ☒ Show a menu ☐ Start another dialog ☐ Transfer to an agent Build a menu that the bot shows your customer. Request Something Search Safety & Policy Info Report Absence Transfer to Driver Manager Select menu items...		

Search Safety & Policy Info

The Search Safety & Policy Info dialog delivers information from your knowledge base based on the driver's search terms. This dialog uses the Summary field from the Knowledge article, so make sure to populate it when you create or edit a Knowledge article.

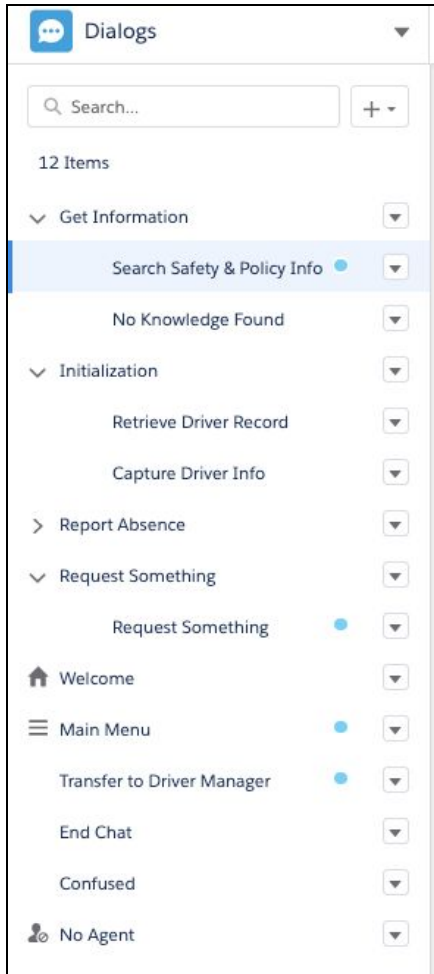
You can use custom fields in your Knowledge article, however you will need to ensure that the permission set of **sfdc.chatbot.service.permset** has the appropriate permission to the fields.

The permission set **sfdc.chatbot.service.permset** controls which objects and Apex classes bots can access. To build a simple bot, you don't have to change anything in the permission set. As you add more features to the bot, edit the permission set to expand access. For instance, you can grant access to Apex classes from **Apex Class Access**; you can grant access to Salesforce objects through **Object Settings**; you can enable access to flows from the **Run Flows** checkbox in the **System Permissions** section.

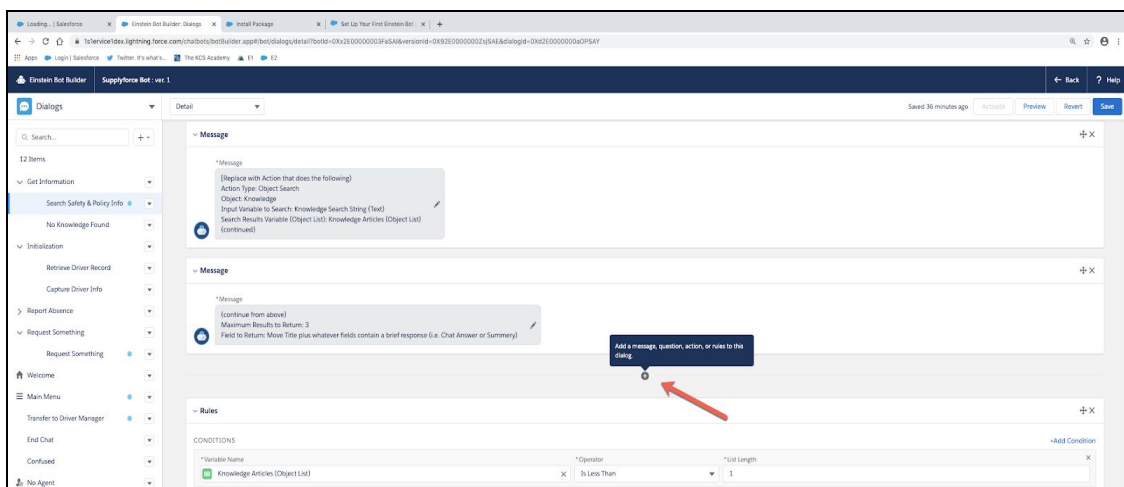
1. From Setup Search **Permission Sets**
2. Search for **sfdc.chatbot.service.permset** and click on the permission set label
3. Edit and add permissions as needed. For using the SupplyForce Bot and Knowledge Title and Summary fields, you do not need to make any modifications to the permission set.

Complete Setup of the **Search Safety and Policy Info**

- Go to the **Search and Safety & Policy Info Dialog**



- Click below the messages to add a message, question, action or rules to this dialog.



- Select to Add an **Action** with the following selections:

Action Type: **Object Search**

Object: **Knowledge**

Input Variables to Search: **Knowledge Search String (Text)**

Search Results Variable (Object List): **Knowledge Articles (Object List)**

Maximum Results to Return: **3**

Field to Return: **Title, Summary**

The field to return can be other custom fields on the knowledge article, however Title and Summary are out of the box.

The screenshot shows a configuration window titled "Action" with a close button (X) in the top right corner. The window is divided into several sections:

- * Action Type:** A dropdown menu set to "Object Search".
- * Object:** A dropdown menu set to "Knowledge".
- * Input Variable to Search (Text):** A field containing "Knowledge Search String (Text)" with a message icon and a close button (X).
- * Search Results Variable (Object List):** A field containing "Knowledge Articles (Object List)" with a message icon and a close button (X).
- * Maximum Results to Return:** A row of three buttons labeled "1", "2", and "3". The "3" button is highlighted in blue.
- Fields to Return:** A section with two columns:
 - Available Fields:** A list of fields including "Archived By", "Archived Date", "Article Archived By", "Article Archived Date", "Article Case Association Cou...", and "Article Created By".
 - Selected Fields:** A list containing "Title" and "Summary".

- Now Remove the 2 messages above the Action that was created by clicking the **X**.

The screenshot shows a configuration interface for a bot's messages. It consists of two message blocks, each with a 'Message' header and a 'Delete this Message' button.

Message 1:

- [Replace with Action that does the following]
- Action Type: Object Search
- Object: Knowledge
- Input Variable to Search: Knowledge Search String (Text)
- Search Results Variable (Object List): Knowledge Articles (Object List)
- (continued)

Message 2:

- (continue from above)
- Maximum Results to Return: 3
- Field to Return: Move Title plus whatever fields contain a brief response (i.e. Chat Answer or Summary)

- Click **Save** to save your changes to this dialog

Report Absence

The Report absence dialog allows drivers to report an absence. The dialog will transfer you to a driver manager during business hours. If it is after business hours, a case will be created.

If the driver has not been loaded into Salesforce as a Contact and Messaging User before they send a text message to your messaging number, they will be prompted to provide their first and last name and driver/employee number.

Request Something

When the driver requests something in the Bot dialog the Bot will prompt the Driver to give their location. The drivers will be given instructions in the Bot dialog on how to give their location using an iOS or Android device. See the instructions in the section titled '[Other Features to Enhance Your Bots](#)' on how to use this data or integrate it with Salesforce Maps.

In order to best serve you we need your location.
On an Android phone you can go to Google Maps, click share from your current location, select your text message app and then this conversation.
On an Apple phone you can click on the Google Maps icon and click Send to provide your current location.

If the driver has not been loaded into Salesforce as a Contact and Messaging User before they send a text message to your messaging number, they will be prompted to provide their first and last name and driver/employee number.

Transfer to Driver Manager

The Transfer to driver manager dialog allows a driver to request a transfer to a driver manager during [Business Hours](#).

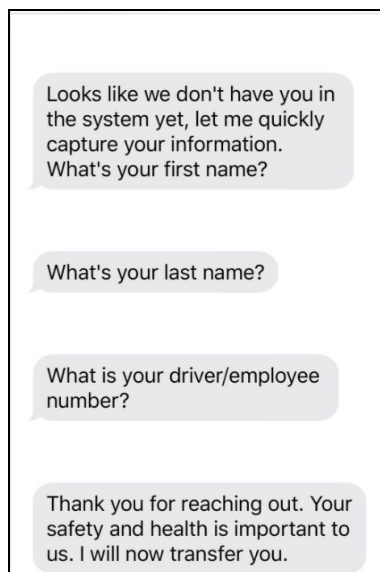
The message in this dialog needs to be modified to include your company's phone number and replace '+1 234 567 8901'.

Dialog Name	Intent Name	Dialog Description	Einstein 
Transfer to Driver Manager	Transfer to Driver Manager		On
Dialog Details Dialog Intent		186 Utterances	
Question * Bot Asks Before I transfer you, please provide a brief description of what you are contacting us about. * Entity Name [System] Text (Text) * Save Answer to Variable ContactSubject (Text) ☐ Recognize and save the answer from customer input > Conversation Repair > Choice Type - Static			
Message * Message Your request is now being transferred to a driver manager. If outside of business hours, we will get back to you in the next business day. If you need an immediate assistance, and you need after hours support, please dial +1 234 567 8901.			

Collecting details from unknown driver

When an inbound SMS is sent from an unknown mobile phone number that is not in Salesforce, the Supplyforce Bot will prompt the driver for First Name, Last Name and Driver/Employee number. A flow will be leveraged to create a case with the information so that the contact and messaging user can be created manually. After prompting for the information, the Supplyforce Bot will transfer to an agent during business hours.

The Supplyforce Bot will prompt for the following information prior to the creating the case and transferring:



Linking a Messaging User with a contact

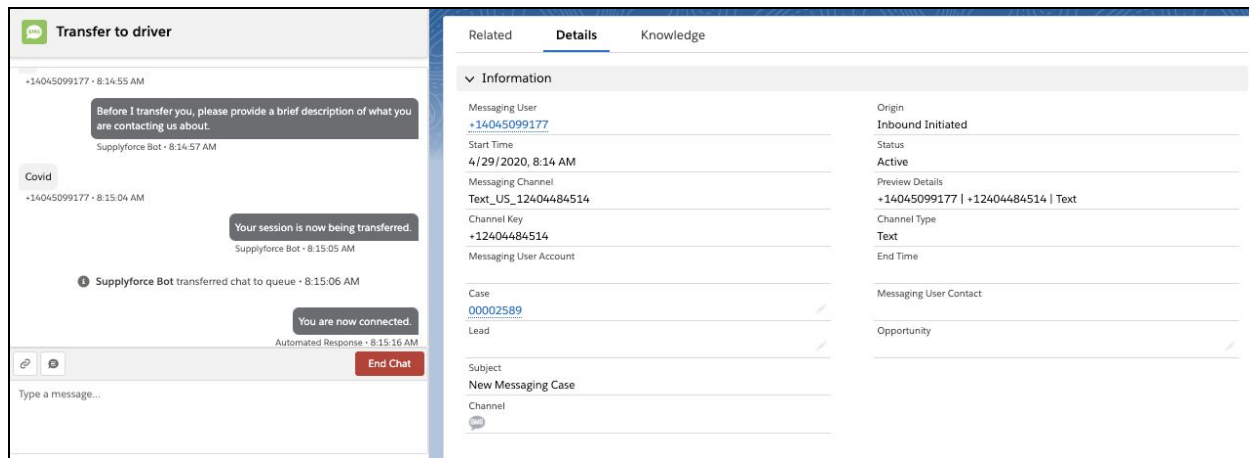
The best practice is to load all contacts and messaging users when setting up your drivers and employees. This should be done with initial setup: [How to load your Drivers as Contacts & Messaging Users](#)

If you have an existing contact but you have not created a messaging user or they are contacting you from a new mobile phone number not associated with their contact, then you will need to

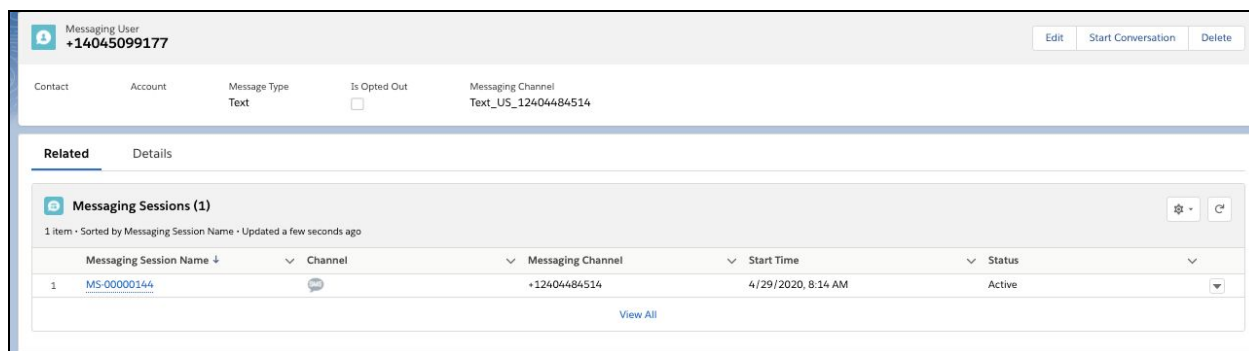
associate their inbound SMS session with their contact. In some cases, you may even need to create a new contact.

The first time the unknown contact transfers via omni channel, you may link the messaging user to the contact in Salesforce or create a new contact. Below is one way to link the messaging user to an existing contact.

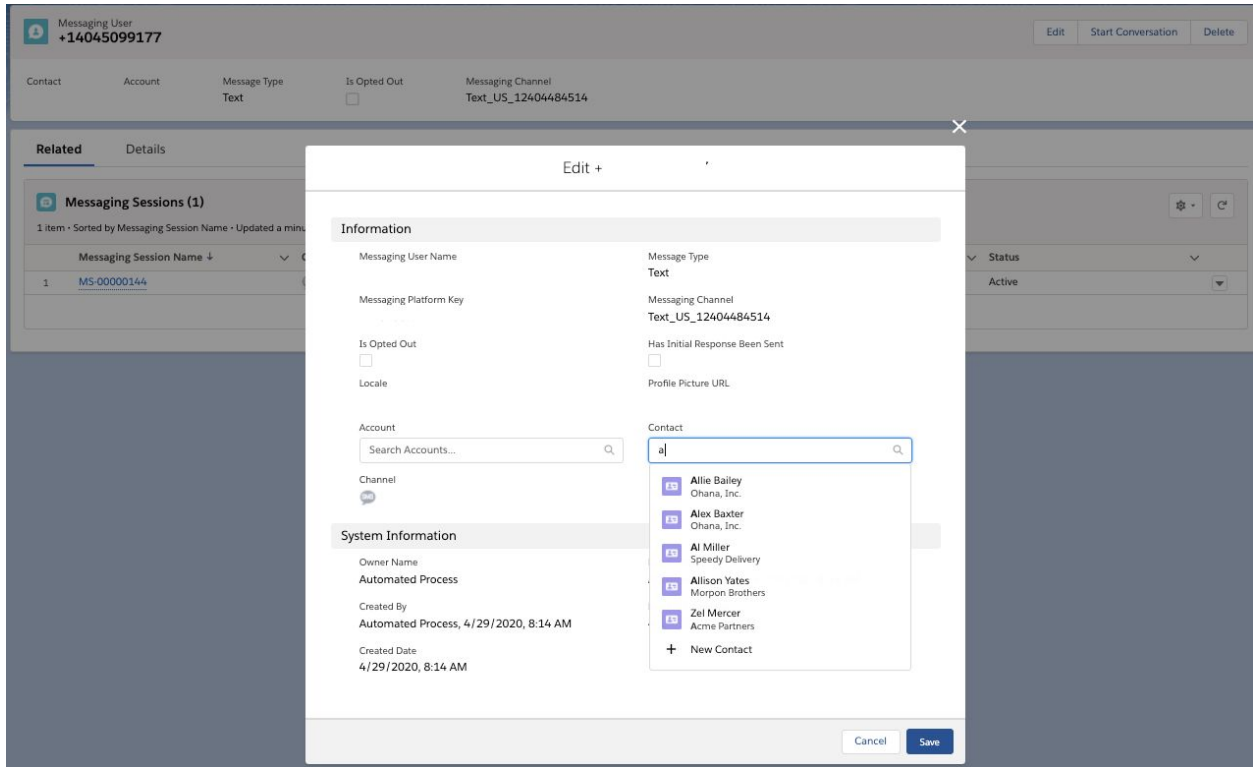
1. Accept the transfer via Omni
2. Click on the Details tab



3. Then click the Messaging User (phone number) and this will open a new subtab.



4. Click Edit on the top right hand corner of the Messaging User. And search for the contact if already in salesforce.



5. Click Save. This now attaches this messaging user to your contact.
6. Continue with the messaging session and end the session when complete. The next time this contact transfers, their contact will screen pop since you have attached the contact and the messaging user.

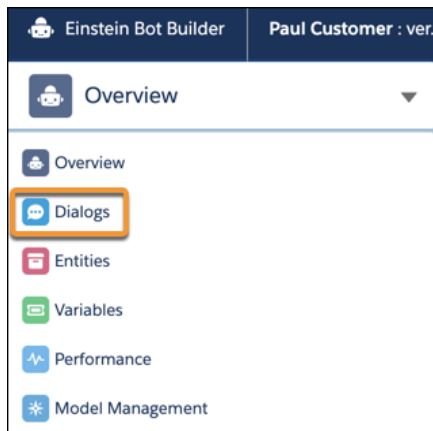
Additional Resources:

[Link a Messaging User Record with Other Salesforce Records](#)

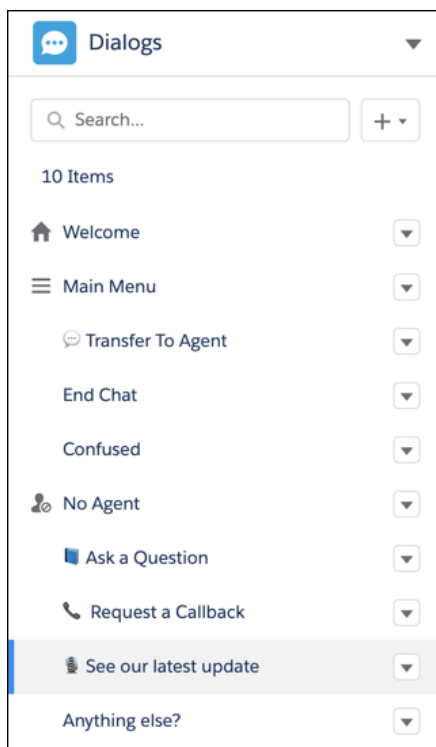
[Link a Case, Lead, or Opportunity to a Messaging Session](#)

Customize Your Bot Dialogs

1. From the Bot Builder menu, click **Dialogs**.



2. In the Dialogs list, click the name of the dialog that you want to edit.



3. Make your changes in the dialog detail page.
4. Save your changes.
5. Activate your bot.

Train Your Bot to Understand your Customers

Intents are the driver's reasons for interacting with your Supplyforce Bot. Associate intents with

your dialog then train the bot to create an intent model that your bot can use to understand intents. If your drivers interact with your bot by sending a SMS message, use intents to help your bot understand what they want.

Dialog Intents

The Supplyforce Bot includes utterances for the following intents:

- Transfer to Driver Manager
- Main Menu
- Request Something
- Search Safety Information and Company Information
- Report Absence

Additional Intents can be added as well as additional utterances to train your bot.

1. From the Bot Builder menu, click **Dialogs**.
2. Click the name of the dialog for which you want to add an intent.
3. Then select **Dialog Intent** and **Add Intent**.

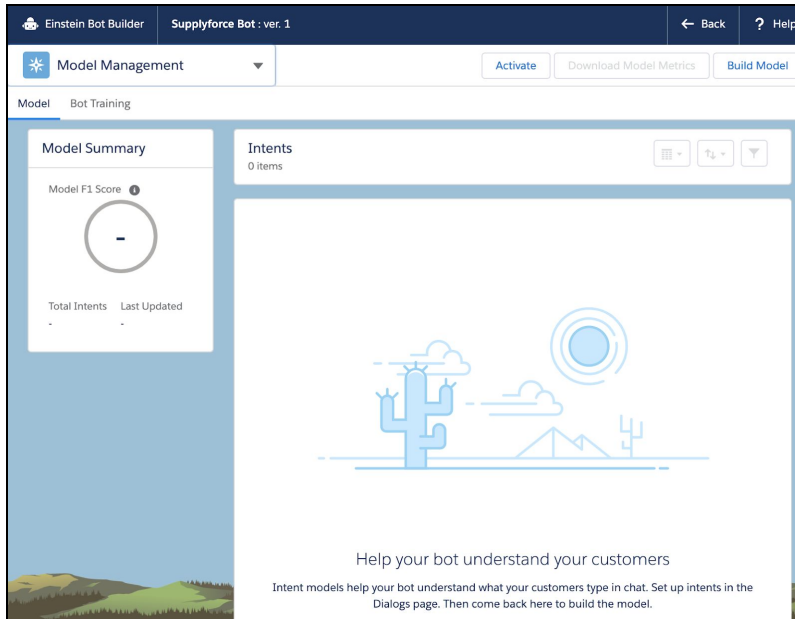
The screenshot shows the 'Dialog Intent' configuration page for the 'Transfer to Driver Manager' dialog. The page has a header with 'Dialog Name', 'Intent Name', and 'Dialog Description'. Below the header, there are tabs for 'Dialog Details' and 'Dialog Intent'. The 'Dialog Intent' tab is active, showing a table of intent extensions. The table has columns for 'NAME', 'DESCRIPTION', 'INTENT SET', and 'UTTERANCES'. There is one row for 'Transfer' with 183 utterances. There are buttons for 'AppExchange' and 'Add Intent'.

NAME	DESCRIPTION	INTENT SET	UTTERANCES
Transfer		Supplyforce Bot Intents	183

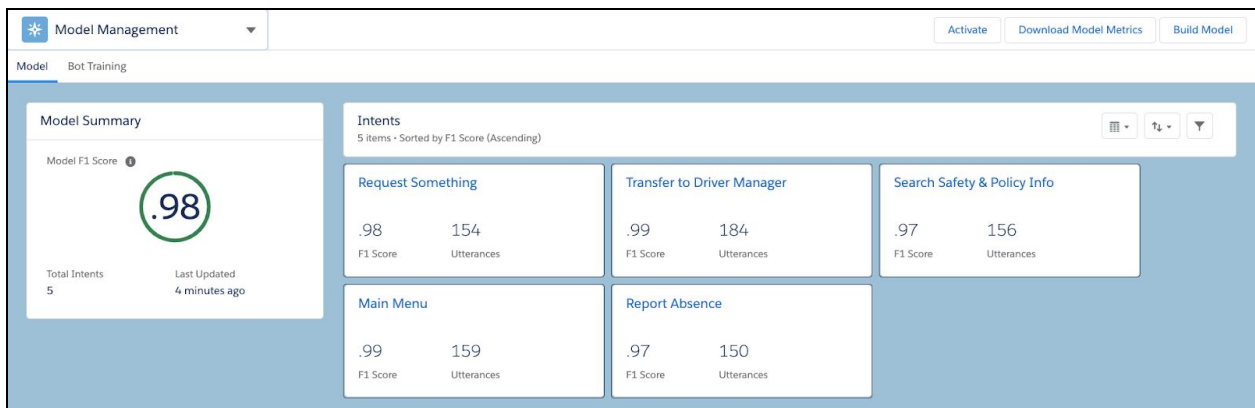
Model Management

To ensure Bot quality, we recommend visiting the Model Management menu often. The model rates intents based on a F1 Score, which is a statistical term that shows how accurate the model is at predicting correctly.

1. From the Bot Builder menu, click **Model Management**.
2. To view intent model metrics, display the **Model** tab
3. Click **Build Model**. This may take several minutes.



Once the model is complete, you will be able to see the F1 score.

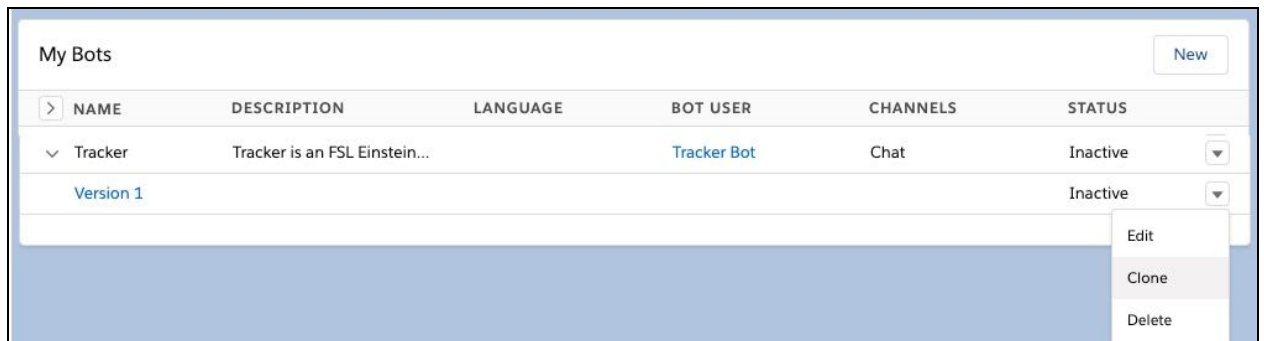


F1 score is defined from 0 through 1, with 1 being the highest possible score. The higher your intent's F1 score, the more likely that the bot predicts correctly every time it has a conversation. F1 scores combine two metrics:

- Precision—the number of correct positive results divided by the number of total positive results
- Recall—the number of positive results divided by the number of total expected results

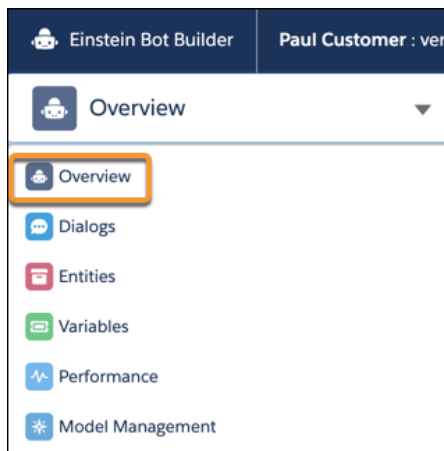
Deploy Your Einstein Bot to Your SMS Messaging Channel

1. For the Supplyforce Bot, click the action menu and then click **Edit**.

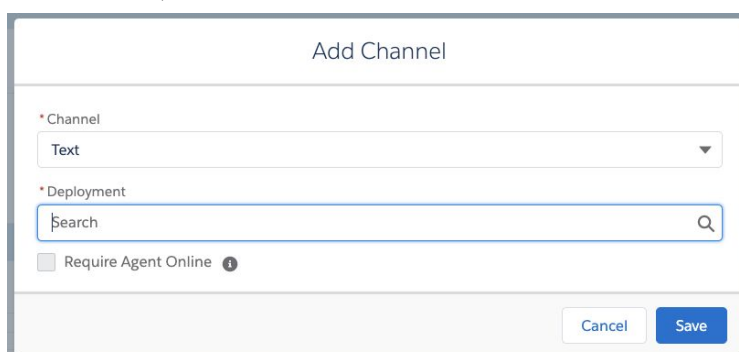


>	NAME	DESCRIPTION	LANGUAGE	BOT USER	CHANNELS	STATUS
▼	Tracker	Tracker is an FSL Einstein...		Tracker Bot	Chat	Inactive
	Version 1					Inactive

2. If the bot is active, click **Deactivate**.
3. From the Bot Builder menu, click Overview.



4. In the Channels section, click **Add**.
5. For Channel, select **Text**.



Add Channel

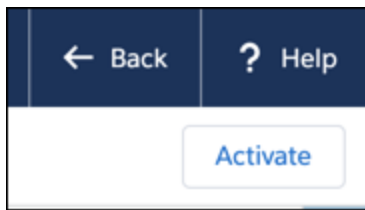
* Channel
Text

* Deployment
Search

☐ Require Agent Online ⓘ

Cancel Save

6. For Deployment, enter your SMS Messaging phone number. Leave **Require Agent Online** deselected.
7. Click **Save**.
8. To put your bot to work, click **Activate**.



Want to know more about Einstein Bots?

Trailhead: [Einstein Bot Basics](#)

Salesforce Help:

- [Einstein Bots](#)
- [Train Your Bot to Understand Your Customers](#)
- [Evaluate How Well Your Bot Understand Your Customers](#)
- [Monitor, Analyze, and Refine Bot Activity](#)

Supplyforce Bot for WhatsApp

The Supplyforce Bot can interface with WhatsApp to deliver messages to your drivers. WhatsApp numbers must be set up in Messaging before they can be added to any bot. Once the number is added, navigate to the Overview Page in the Bot Builder. After clicking **Add** in the Channel menu, select WhatsApp as the Channel and the Channel Name into the Deployment field.

A dialog box titled 'Add Channel'. It contains two required fields: 'Channel' and 'Deployment'. The 'Channel' dropdown menu is set to 'WhatsApp'. The 'Deployment' field is a search bar with the placeholder text 'Search' and a magnifying glass icon. Below these fields is a checkbox labeled 'Require Agent Online' with an information icon. At the bottom right are 'Cancel' and 'Save' buttons.

Salesforce Help:

- [Set Up WhatsApp in Messaging](#)
- [Create Notification Templates for WhatsApp](#)
- [Notification Types for WhatsApp](#)

Release Notes:

- [WhatsApp: Now Available for Einstein Bots](#)

Work in Service Console

Overview

Cases

A case is an employee's or driver's question, feedback, or issue. In this solution we are using a Case to track submitted questions or issues, with a Status to indicate New, Closed, etc. (These values can be configured.)

Case Assignment

Cases can be assigned to Users or Queues.

Queues and Accepting Cases

Cases can be assigned to Queues to keep them organized. You may use Workflow Rules to assign Cases to a Queue.

To create these rules, take the following actions:

1. From **Setup**, enter **Workflow** in the Quick Find box.
2. Click **Workflow Rules**.
3. Follow the steps to create a rule.

As you add or modify Queues, you will need to review these Workflow Rules and Update Actions to ensure Cases are assigned to the correct Queue.

For the most part, Cases will be assigned to Agents via Omni-Channel. However, there may be times when you would like Agents to pull specific Cases from the Queues. Have the Agent take the following actions:

1. Navigate to **Cases** from the **Navigation Menu**.

2. Select the Queue List View.
3. Check the box next to Case(s) the Agent will be working.
4. Click the **Accept** button to make the Agent the new owner of the Case.

Now these Cases will be visible in the My Cases list views for that Agent, and they will no longer be visible in the Queue list views.

Entitlements

Entitlement management helps you provide the correct support to your customers or drivers. Timers start at the creation of the case. For example:

- **Respond to Customers or Drivers** - Agents have 60 mins to communicate with a Customer or Driver
- **Close Case** - Agents have 3 hours to close the case

To learn more, go to: [Set Up Entitlements](#) or [Manage and Work with Cases](#)

Creating a Service Console

If you do not already have a Servicing Console to manage the incoming SMS messages and Cases. Follow these instructions to create a Lightning Console: [Create and Edit a Custom Lightning Console App](#)

Be sure to add the Omni-Channel utility for your console users

Omni-Channel

Omni-Channel is used for consistent work routing across channels.

- With Omni-Channel, you can push the right work to the right agent at the right time.
- Contact centers can manage priorities, capacities, & availability so agents receive work rather than cherry-picking from queues.
- It enables supervisors to view workload, capacity, queues or agents real time in the Supervisor Console and take admin actions directly from the console.

To turn on Omni-Channel for Messaging go to : [Set Up Omni-Channel Routing for Messages](#)

Add Drivers to Your Org with Data Loader

Add multiple Drivers to your org at once using Data Loader. Your Drivers will need to be created as Contacts and as Messaging Users to use the Bot. When you enable Messaging, there is a field on the Messaging User object called 'Contact' where you link the two records.

Salesforce Help:

[Learn about Data Loader](#)

[Create Messaging Users with Imported Data](#)

How to load your Drivers as Contacts & Messaging Users

1. Create a .csv file containing the Drivers Name, Phone Number, and any other required fields on your Contact object.
2. Insert Contacts using Data Loader. Save the success file to a place where you can find it. You will need it for the next step.
3. Create a .csv file for inserting Messaging Users (see Create Messaging User with Imported Data link above for required fields).
 - a. Be sure to add a column to the .csv file called "Contact" for linking the Messaging User and the Contact. Populate the Contact column with the Contact ID from the success file from the Contact insert. This links the two records.
4. Insert Messaging Users using Data Loader.
5. In the Salesforce UI, spot check a few records to ensure the Messaging Users are showing the linked Contact.

Other Features To Enhance Your Bot

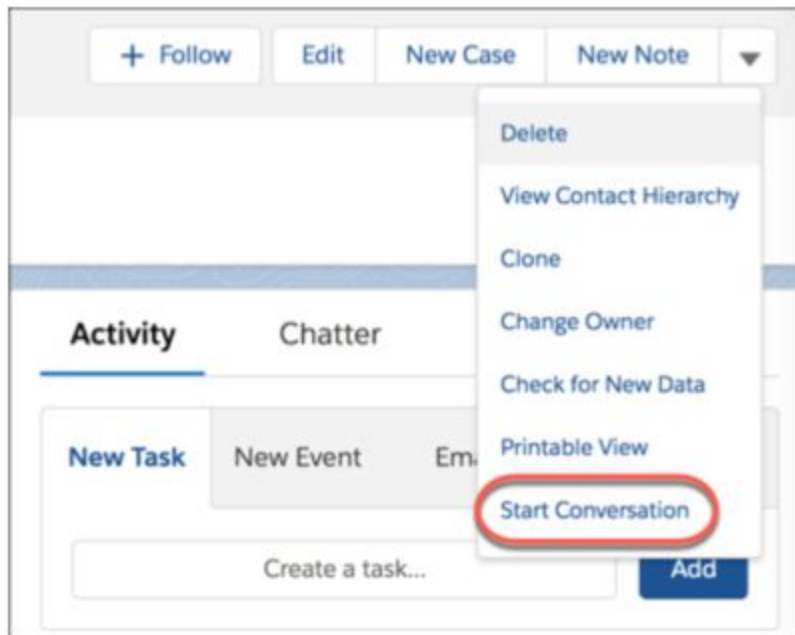
Here are some other features that can help enrich your employee and driver experience.

Initiate an Outbound Message from the Contact

Driver Managers can proactively update drivers on the status of their case or reach out to them by sending outbound messages. Agent-initiated outbound messaging is available only on the SMS text message channel. It doesn't work for WhatsApp. To send outbound messages, Driver Managers need the Agent Initiated Outbound Messaging permission. For more information, see [Create a Messaging Permission Set](#). You can send a message to one driver from the Contact

listview. If you're online when the driver responds, their messages are routed directly back to you. If you aren't online, their messages are routed to a qualified agent who is online.

1. Log in to Omni-Channel
2. Navigate to the Contact
3. Click “Start Conversation”



Additional information for WhatsApp: [Create Notification Templates for WhatsApp](#)

Initiate Mass Outbound Messages / Send Introduction Messages

You can send a message to many drivers from the Contact list view with some additional configuration.

Below is one way to send an introduction message or mass outbound messages.

1. Go to **Setup** and **Object Manager**. Go to the contacts object and create the following custom fields on the contact under **Fields and Relationships**.
 - a. Create New Custom Field
 - i. Data Type: Text Area.
Click Next
 - ii. Field Label: SMS Message
 - iii. Field Name: SMS_Message
Click Next

- iv. Select Field Level Security for Profile. Make any changes as needed.
Click Next
 - v. Add to Page Layout Screen. Do not need to make any changes.
Click Save
 - b. Create New Custom Field:
 - i. Data Type: Checkbox
Click Next
 - ii. Field Label: Send Outbound SMS
 - iii. Field Name: SMS_Outbound_SMS
 - iv. Default Value: Unchecked
Click Next
 - v. Select Field Level Security for Profile. Make any changes as needed.
Click Next
 - vi. Add to Page Layout Screen. Do not need to make any changes.
Click Save
- 2. Go to **Setup** and **Object Manager**. Go to the contacts object and create the following custom action on the contact under **Button, Links, and Actions**.
 - a. Create a New Action
 - i. Action Type: Update a Record
 - ii. Target Object
 - iii. Label: SEND SMS
 - iv. Name: SEND_SMS
 - v. Under Predefined Field Values
 - 1. Select New
 - 2. Field Name: Send Outbound SMS
 - 3. Formula Value: True
 - vi. Click Save
- 3. Go to **Setup** and **Object Manager**. Go to the contacts object and create the action on the list view on the contact under **Search Layouts for Salesforce Classic**
 - a. Click Edit next to List View
 - b. Under **Available Quick Actions** move **SEND SMS** to **Selected Quick Actions**
 - c. Click Save
- 4. Go to Setup and type **Messaging Templates**
 - a. Click on **Messaging Templates**
 - b. Click **New**
 - i. Template Name: Messages to Drivers
 - ii. Developer Name: Messages_to_Drivers
 - iii. Message: {!Contact.SMS_Message__c}
- 5. Go to **Setup** and type **Process Builder**. Go to process builder to create a process to send out messages using the SEND SMS action
 - a. Click **New** to create a new process
 - i. Process Name: Send Outbound SMS
 - ii. API Name: Send_Outbound_SMS

- iii. The process happen when: A record changes
- iv. Click **Save**

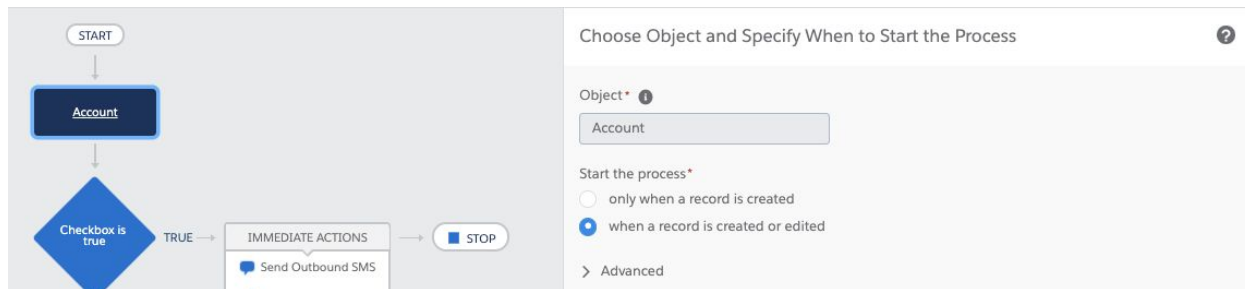
For this process:

ADD OBJECT

Choose the Object: **Account**

Start the process: **only when a record is created or edited**

Click **Save**



ADD CRITERIA

Criteria Name: **Checkbox is true**

Immediate Actions: **For the Criteria**

Criteria for Executing Actions: **Conditions are met**

Set Conditions:

Field: **Account - Send Outbound SMS**

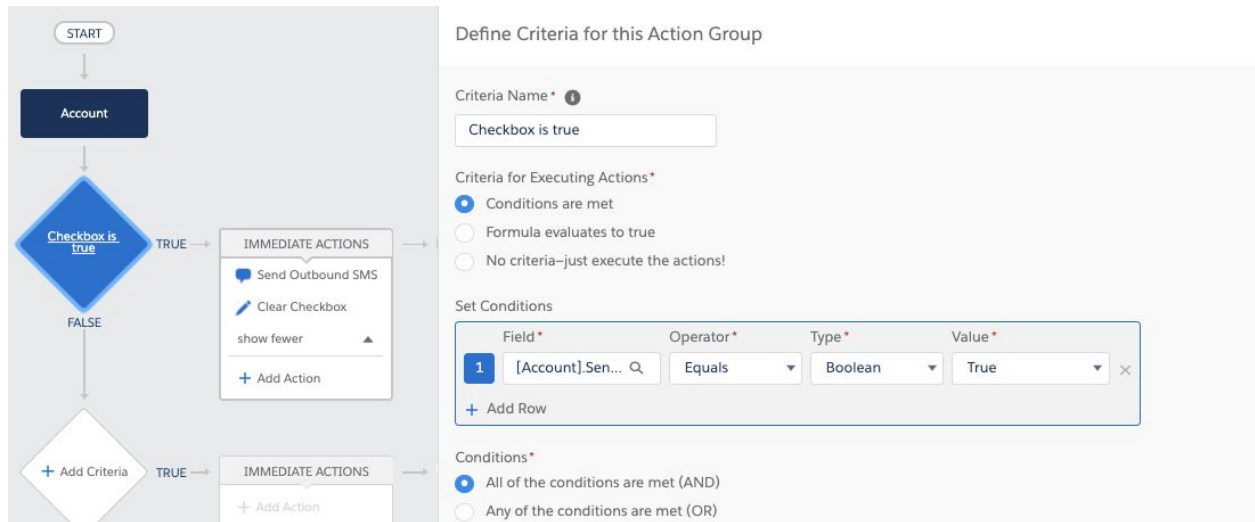
Operator: **Equals**

Type: **Boolean**

Value: **True**

Conditions: **All of the conditions are met (AND)**

Click **Save**



FOR IMMEDIATE ACTIONS:

Action Name: Send OUTbound SMS

Template Developer Name: Messages to Drivers

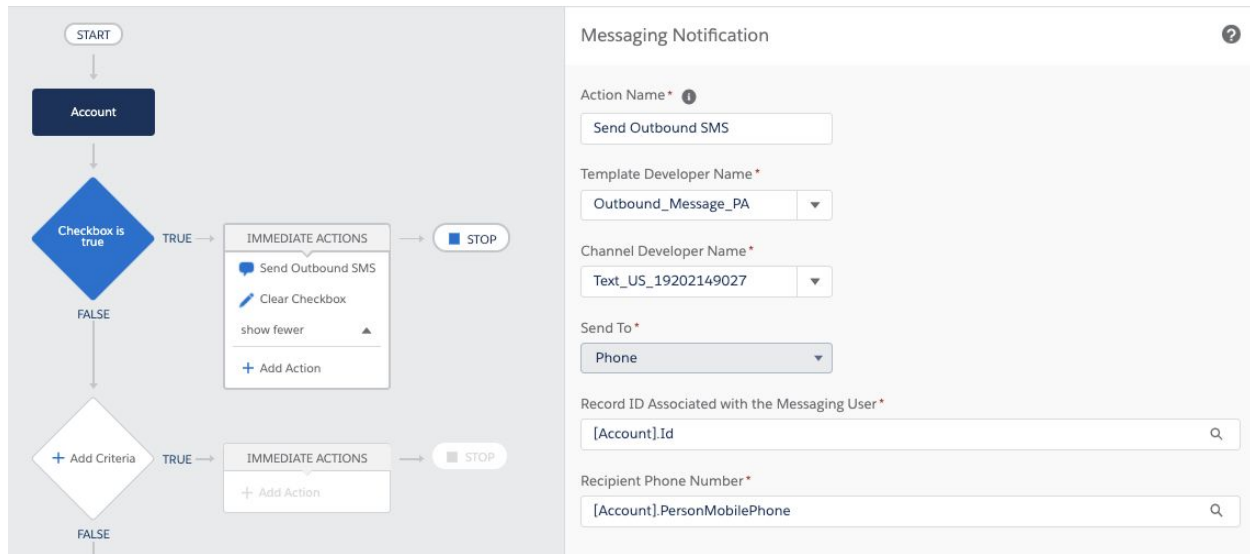
Channel Developer Name: Text_US_1XXXXXXXXXXXX (NOTE: This is your messaging number)

Send To: Phone

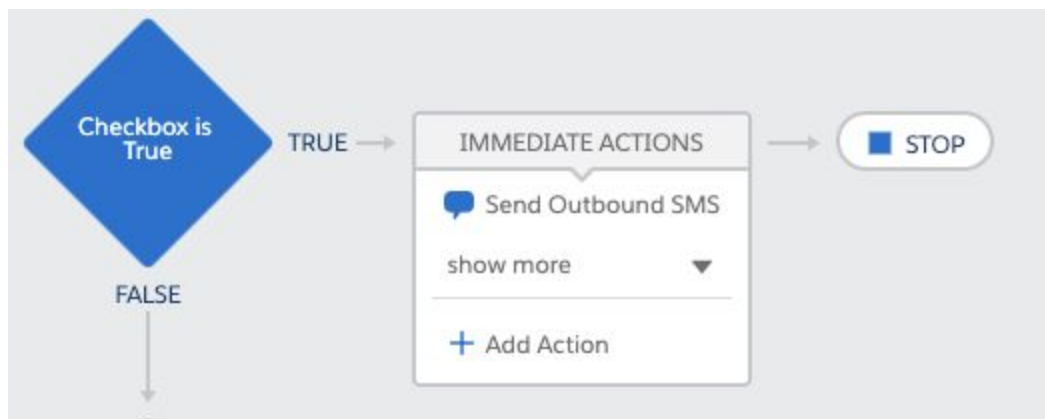
Record ID Associated with the Messaging User: {Contact}. Id

Recipient Phone Number: {Contact}.MobilePhone

Click **Save**



FOR THE 2nd IMMEDIATE ACTION:
Select **+Action**



Action Name: Clear Checkbox

Record: {Contact}

Criteria for updating records: No Criteria - just update the records!

Set new field value for the records you update:

Field: SMS Message

Type: Global Constant

Value: \$Global Constant Null

Click +Add Row

Field: Send OUTbound SMS

Type: Boolean

Value: False

Click **Save**

Update Records

Action Name *

Clear Checkbox

Record *

[Contact]

Criteria for Updating Records *

☐ Updated records meet all conditions

☒ No criteria—just update the records!

Set new field values for the records you update

Field *	Type *	Value *
SMS Message	Global Constan	\$GlobalConstant.Null
Send Outbound SMS	Boolean	False

+ Add Row

Now Click **Activate** on top right to activate this process.

View All Processes

Clone

Edit Properties

Activate

Once this configuration is complete, to send a message to multiple drivers, go to the Service Console. Go to Contacts List View and select the drivers that you wish to send messages to and then click on SEND SMS action on the top right.

Contacts

All Contacts

New Import Mass Delete SEND_SMS

100+ Items • Sorted by Name • Filtered by all contacts • Is Person Account • Updated a few seconds ago

Search this list...

Name Account Name Title Department Email Phone Created Date

SEND_SMS

SMS Message

Cancel

Save

Type the message that you want to send and click **SAVE**.

You will be asked to confirm the action if you send a SMS to more than 1 employee or driver from this list view.

Perform action

Update 2 records and change these fields: SMS Message?

Cancel

OK

Click **OK**. This will send messages to multiple drivers at one time such as a welcome message or any mass updates that you wish to make. When drivers respond to any of these messages, the Supplyforce Bot will interact with the drivers to provide the information they need or transfer them to a Driver Manager.

Your Welcome Message to your drivers should include your company name and the services that are now available through this channel.

Notification to Driver when Case Status Changes

You can send a message to many drivers on case status changes in an automated process using Process Builder.

Below is one way to send messages to drives via Process Builder.

1. Go to **Setup** and type **Process Builder**. Go to process builder to create a process for updating employees or drivers when their case status changes.
 - b. Click **New** to create a new process
 - i. Process Name: Send Outbound SMS for Case Status Changes
 - ii. API Name: Send_Outbound_SMS_for_Case_Status_Changes
 - iii. The process happen when: A record changes
 - iv. Click **Save**

For this process:

ADD OBJECT

Choose the Object: **Case**

Start the process: **when a record is created or edited**

Click **Save**

DEFINE CRITERIA FOR THIS ACTION GROUP

Criteria Name: Case Status = Escalated

Criteria for Executing Actions: Conditions are met

Set Conditions:

Field: {Case}Status

Operator: Equals

Type: Picklist

Value: Escalated

Conditions: All of the conditions are met (AND)

Set Conditions

	Field *	Operator *	Type *	Value *
1	[Case].Status	Equals	Picklist	Escalated

Conditions *

☒ All of the conditions are met (AND)

FOR IMMEDIATE ACTIONS:

Action Name: Send SMS for status escalated

Template Developer Name: Case_Escalated

Channel Developer Name: Text_US_1XXXXXXXXXX

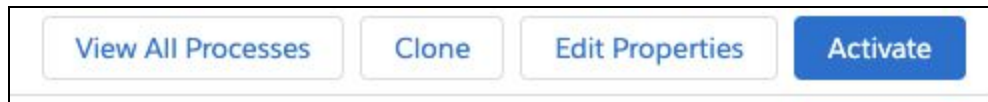
Send To: Phone

Record ID Associated with the Messaging User: {Case}Contact.Id

Recipient Phone Number: {Case}ContactMobile

Click **Save**

Now Click **Activate** on top right to activate this process.



NOTE: This method using Process Builder works for the SMS Channel. For WhatsApp, you will need to [Create Notification Templates](#).

Using the drivers location shared in the Bot

Please note the IMPORTANCE of how you design and implement capturing location data, relating that data, and storing that location data you obtain from the Bot channel as it can impact integration and usability elsewhere, e.g., integration with Salesforce Maps.

Consider how you will use location data and have a basic understanding of the geocoding process with these helpful links:

- How [Salesforce Maps handles geocoding](#)
- General [geocoding best practices](#).

Capturing Location from Driver for use with Salesforce Maps & Driver Bot

In order to provide further guidance to your drivers with location awareness you can leverage the power of Salesforce Maps. To use [Salesforce Maps](#) with Supplyforce Bot, you will need to capture the address or location shared in the messaging channel and relate it correctly to the appropriate Object - for example a Case Object.

To simplify setup Salesforce Maps automatically works with the following standard Salesforce Objects when using standard address formats:

- Account (using the standard Billing Address)

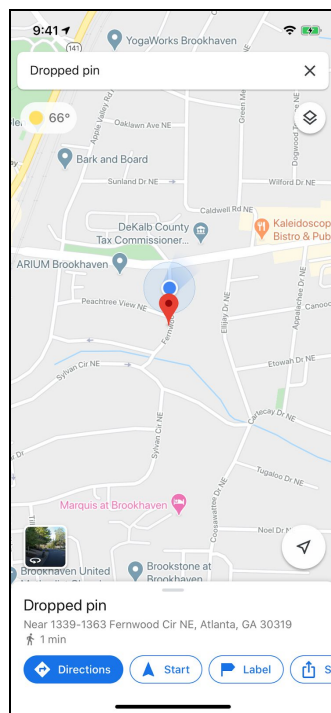
- Case
- Contact
- Lead
- Opportunity
- Task

Below walks through the process for capturing and using your bot's location data with Salesforce Maps in a simple way and also provides helpful resources for more advanced use cases.

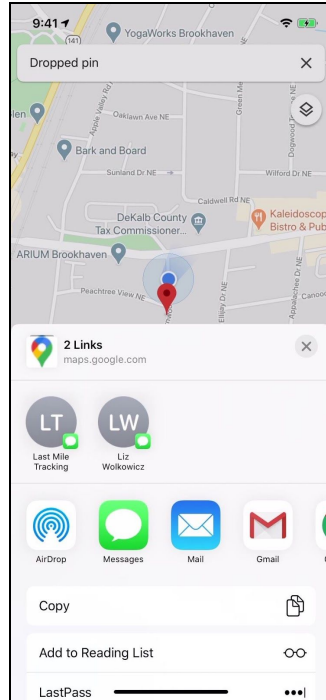
Using standard address and Standard Objects in Salesforce

This is the simplest and recommended approach. Capture drivers location detail by use of Google Maps on either iPhone or Android devices by asking drivers to share their location with the following steps:

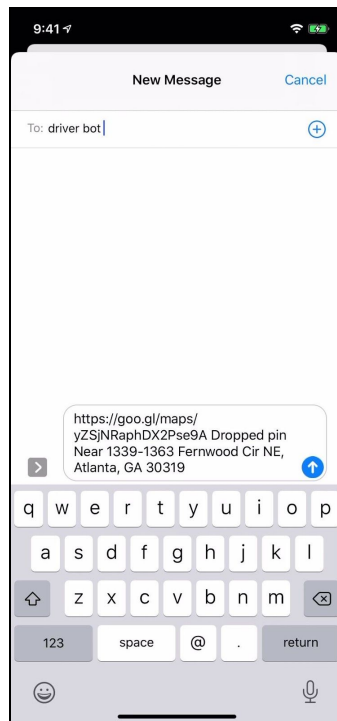
1. Open Google Maps
2. Drop a pin on current location
 - a. This validates that the device is accurately representing the driver's current location and allows for simple copy/past of either the address in TEXT* (format)



3. Click Share
 - a. Select Bot contact (If you have it saved as a contact (replace Last Mile)



b. Copy and paste

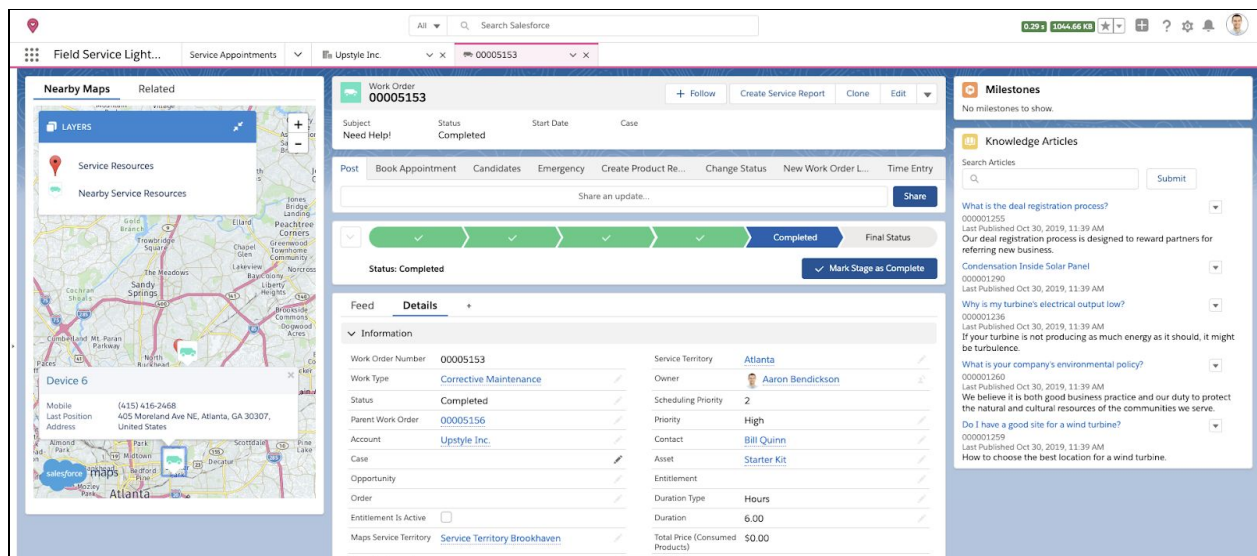


Address format should look like the above images and be normal text so that it can be used within Salesforce with Salesforce Maps standard configuration.

Using a non-standard address or relating to Custom Objects

If you use Custom Objects, Custom Address Fields, or are only able to capture a location with a different data format/type, i.e., Latitude/Longitude, please see the following guides for handling configuration to work with Salesforce Maps.

- [Preparing Custom Objects for Salesforce Maps](#)
- [Creating Custom Latitude & Longitude Fields for Mapping](#)
- [Can I Plot Locations with Only Latitude & Longitude](#)



Salesforce Maps offers the industry's leading Location Intelligence solutions that leverage mapping and optimization technologies. Provide timely assistance to your fleet on a map-based interface and make location-driven decisions.

Once Salesforce Maps has been installed in your org, configure and setup easily by following [this implementation guide](#).

What's already set up if you have a Care Org

Send Outbound SMS Messages

Your Salesforce org comes with a prebuilt process to send SMS messages to your Contacts. When you add your employees, a Contact record is created for each one. To make outbound messaging work in your Salesforce org, you customize the process.

Set Up the Process

You can send outbound messages to your employees. There are a few quick setup steps.

1. From Setup, enter Builder in the Quick Find box, and select **Process Builder**.
2. Select **Send Outbound SMS from Contact** and click **Clone**. To save a copy of this process, click **Save Clone As**.
3. Under Immediate Actions, delete the Unset Message Details action by clicking the action and then **Delete**.
4. Still in Immediate Actions, click **Add Action**.
5. In the Select and Define Action panel, populate the fields as follows:

Action Type: Messaging Notification

Action Name: Send SMS

Template Developer Name: Outbound_Message

Channel Developer Name: Enter your SMS Messaging phone number.

Send To: Phone

Record ID Associated with the Messaging User: [Contact].Id

Recipient Phone Number: [Contact].MobilePhone (Note: Whichever phone number you choose in this field is the phone number used to contact employees via SMS.)

Select and Define Action

Action Type *
Messaging Notification

Action Name *
Send SMS

Template Developer Name *
Outbound_Message

Channel Developer Name *
+13128887675

Send To *
Phone

Record ID Associated with the Messaging User *
[Contact].Id

Recipient Phone Number *
[Contact].MobilePhone

Save Cancel

6. Click **Save**.
7. Click **Add Action** again and populate the fields as follows:
Action Name: Clean out message
Record Type: **Click Select a Record to Update**. Click **Select the Contact record that started your process**. Then click **Choose**.

Select a Record to Update

☒ Select the Contact record that started your process
☐ Select a record related to the Contact

You have selected the following field:

Contact
 Type: SObject
 API Name: Contact

Criteria for Updating Records: No criteria—just update the records.

- Under Set new field values for the records you update, add the following rows:

Field: SMS Message

Type: Global Constant

Value: `$GlobalConstant.EmptyString`

Field: Send Outbound SMS

Type: Boolean

Value: False

Set new field values for the records you update

Field *	Type *	Value *
SMS Message	Global Constant	<code>\$GlobalConstant.EmptyString</code>
Send Outbound SMS	Boolean	False

+ Add Row

These settings clear the outbound message off the Contact record.

- Click **Save**.
- Click **Activate**.

Send an Outbound Message

Send an outbound SMS message to any or all of your employees.

- In the Support Console, click the Contact tab.
- Select the contacts to message.
- Click Send SMS.

4. Write your SMS message and then click **Save**. The selected contacts will be updated.

Salesforce Maps

Use Salesforce Maps to visualize and interact with your Salesforce data from a map based interface. [Learn more about Salesforce Maps](#).

Salesforce Maps add tremendous value during these unprecedented and uncertain times. Maps enables your driver managers to easily share and communicate essential needs of drivers, such as, parking availability, rest stop status of things like showers and other amenities that may be closed or operating on special hours due to the pandemic. Some other examples are listed below:

- * Identify truck stops and rest areas that are closed
- * View available amenities
- * Find Walmart locations with overnight parking
- * View live traffic and weather
- * Help your peers by telling us whether a location is open or closed"

A thorough set of resources for configuration and setup can be found [here](#) in the Maps resource center.

Resources

[Salesforce Help: Einstein Bots](#)

[Salesforce Help: Messaging](#)

[Salesforce Help: Service Cloud](#)