

## The FUNDINGO Loan Management Solution for Alternative Lenders

Moving a lending opportunity through the entire pipeline – from origination to underwriting, servicing, and renewal – is a challenge. To succeed, alternative lenders need an efficient, accurate, and consistent process.

The FUNDINGO Loan Management Solution streamlines the entire loan management process.



### Attract and win more deals

The FUNDINGO solution makes it easy to collect information from applicants, automatically sends reminders and alerts to keep the process moving forward, and keeps deals from getting stuck in the pipeline.

### Accelerate the underwriting process

FUNDINGO gives instant access to outside financial data, automatically requests missing information, and walks underwriters through a consistent, step- by-step process.

### Gain more control

FUNDINGO presents reports, dashboards, and alerts to give managers complete visibility. The result is greater efficiency, more revenue and profitability, and lower risk.



## KEY FEATURES OF THE FUNDINGO LOAN MANAGEMENT SOLUTION



### **FUNDINGO LOAN ORIGATION: CONVERT MORE LEADS INTO DEALS**

- ▶ Easily collect information from applicants, simplifying the process.
- ▶ Automatically send reminders and alerts to keep the process moving forward.
- ▶ Efficiently manage submissions, offers, and contracts.
- ▶ Identify the best funding sources and the best match for each merchant, and submit it directly to lenders.
- ▶ Handle offers and contracts electronically, cutting paperwork.

### **FUNDINGO UNERWRITING: GAIN MORE CONSISTENCY, ACCURACY AND SPEED**



- ▶ Walk underwriters through a consistent, step-by-step process. Make better decisions more quickly and lower risk.
- ▶ Route loan applications to the most appropriate underwriters.
- ▶ Gather all information directly from the loan application. Eliminate manual data entry.
- ▶ See all the information required on each loan application in one place. No need to track down emails, spreadsheets or paper documents.
- ▶ Quickly pull credit reports, bank statements, and other vital data from outside sources.

### **FUNDINGO LOAN SERVICING: OPERATE MORE EFFICIENTLY, GAIN MORE CONTROL**



- ▶ Eliminate paperwork, manual processing, inaccurate reporting, and poor oversight.
- ▶ Automatically transfer all the information needed to set up a loan for servicing.
- ▶ Automatically track disbursements, repayments and fees.
- ▶ Generate statements with a single click.
- ▶ Schedule payments directly with ACH processors.
- ▶ For lenders that syndicate their loans, quickly identify and secure outside funding sources.
- ▶ Get alerts on quality loans that are ready for renewal.





## **BENEFIT FROM A PROVEN CORE SOLUTION THAT'S TAILORED TO FIT EACH ORGANIZATION**

When it comes to an effective technology solution to support alternative lenders, one size does not fit all. With each of our customers, we first work with you to understand your specific needs. Building on a core of proven functionality, we configure the solution to fit your particular needs.

The result is a reliable, cost-effective solution that is delivered more quickly than a “start-from-scratch” project but tailored to fit your organization.

## **STREAMLINE THE ENTIRE PROCESS**

To make money, you need to move deals through the process quickly and efficiently. Delays mean deals lost to the competition.

The FUNDINGO Loan Management Solution eliminates delays, makes the team more productive, and speeds up the entire process.

## **RELY ON EXPERT SUPPORT AND ON-GOING ENHANCEMENTS**

The FUNDINGO solution is supported by experts that understand the unique requirements of alternative lenders.

The core solution is regularly updated to enhance functionality and to take advantage of the latest capabilities in the underlying salesforce platform.

**Talk with an expert to learn how FUNDINGO  
could help your organization.**

---

**+1 877-703-4488**

**info@funding.com**

**funding.com**

