



enosix

enosix Commerce

Bring your B2B Commerce site to life by integrating to your SAP ERP

enosix Commerce gives your customers the features they want in a B2B site, while giving you the agility and reduced maintenance that you need, by using our innovative, pre-built solution to tie Salesforce B2B Commerce and SAP ECC or S/4HANA together. Time to value has never been shorter, as our Entry package will have your initial integration complete in less than a month.

Accurate shopping carts become accurate orders – in real-time

Give your Commerce site real-time pricing (including all your customer-specific pricing, discounts, and tax), and leverage the shipping, configuration, and other business logic in your SAP ERP. You'll eliminate customer disappointment by guaranteeing inventory availability before they click "Order". And as soon as a shopping cart is submitted, an accurate, SAP-validated order can be created automatically in SAP.

“Our plans for SAP integration were to deliver by year-end. With enosix we were able to accelerate that plan by nine months.”

– Katrina Agusti,
VP Solutions Delivery-IT
carhartt

All your SAP data – available in Salesforce

After the order, you can reduce customer service calls by letting your customers see on the B2B site their order history across all channels – not just the ones created through the site. And they will be available immediately after creation – not 24 hours later, as they wait for a batch to be loaded. And when customers call with more complicated questions, our Lightning components let your sales team see all your SAP quote-to-cash details (quotes, orders, invoices, deliveries, and more) right from inside Salesforce.com!

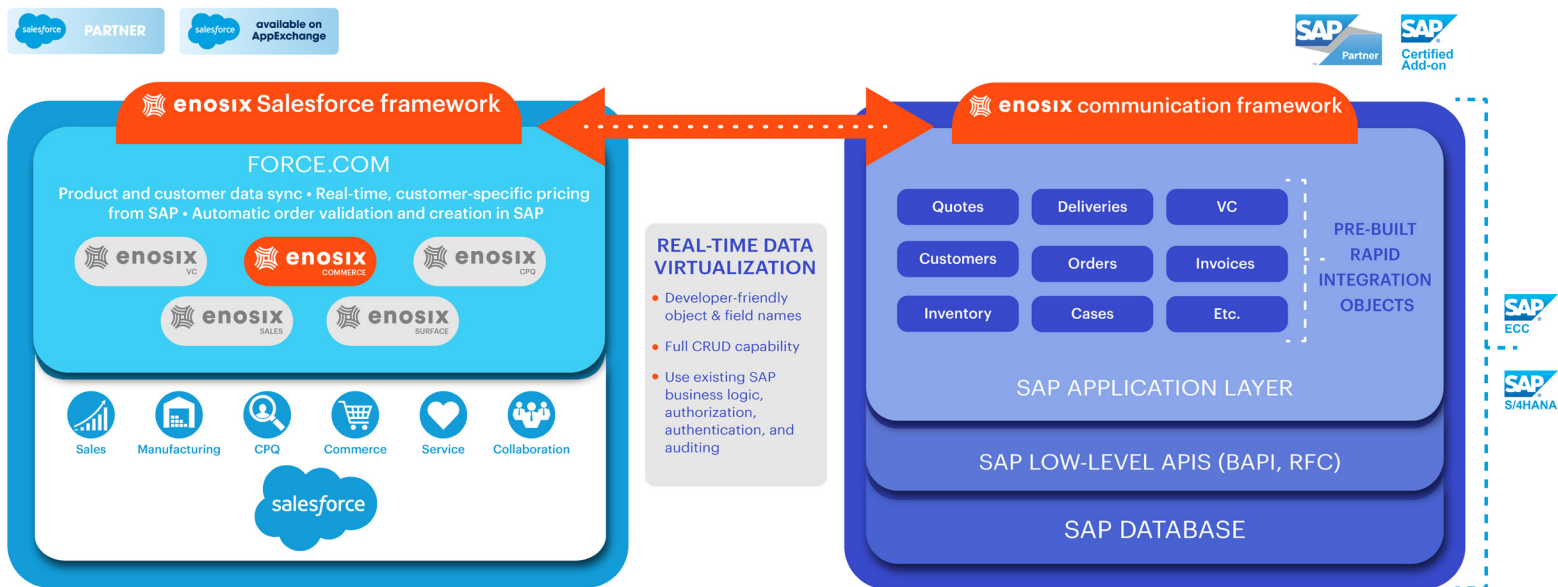
Entry UAT in 2-4 weeks	Standard UAT in 6-10 weeks	Professional UAT in 6-10 weeks	Custom Time frame varies
- Account sync (Base set of attributes + 5 additional, customer-specific attributes) - Product sync (Base set of attributes + 5 additional, customer-specific attributes) - Real-time, customer-specific pricing, tax, & inventory availability in shopping basket - Basic Ship To and Bill To selection from SAP - Read-only access to SAP document flow (including PDFs) and other data - orders, invoices, inventory, shipping dates, deliveries, etc. - across Salesforce Clouds ALL IMPLEMENTATION INCLUDED	Everything in Entry, plus: - Sales order creation in SAP - Advanced Ship To selection (searching for locations) - Shipping method selection (mapped to SAP) for real-time cost (1 shipping condition) - Real-time credit limit checks for purchase orders - Implementation to be scoped	Everything in Standard, plus: - Customer-specific pricing & inventory availability on catalog and product detail pages - Requested delivery dates - Line item-level specifications of Ship To, PO #, and Requested Delivery Date - Order cancellations, returns, and adjustments - Implementation to be scoped	Virtually any SAP ERP functionality needed to support Commerce, including: - Freight shipping - Credit card/ACH via SAP settlement - Complex freight conditions - Complex material configuration (KMAT) and variant configuration - Drop-ships with proper tax handling - Customer hierarchies - Equipment & serial number handling - Alternate units of measure - Multiple currency and language support - And more!

Don't rebuild your SAP business logic – reuse it

The enosix platform is reusable, scalable, and SAP-certified for ECC & S/4HANA. The core of our technology sits inside SAP – leveraging your existing SAP processes, custom fields, and business logic without the need for attempting to reproduce it in middleware or Salesforce.com. This ensures your Commerce site's customer and product data is always up to date via SAP – no updating pricing logic in two systems or worrying that an order completed on the site might fail SAP validation when loaded in a batch later.

Once the framework is installed, our powerful API lets you easily add other front-end integrations to SAP in the future – without needing deep SAP experience.

Our ABAP Rapid Integration Objects encapsulate common business processes, so every API call brings back results from dozens of tables or executes multiple BAPIs to make integrations a breeze. And our patent-pending communication framework overcomes the limitations of the SAP Netweaver Gateway, which was designed for an era before real-time integration.



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