

Highly effective cloud-based, end-to-end lending for FIs, fintechs, and alt finance

Q2's Lending Platform

Q2's lending solution can originate and service a wide range of loan types including online, consumer, commercial, small business loans, marketplace loans and leases. Built on Salesforce, it delivers innovation, lower operating costs, reduced risk and agile operations.

Q2 can provide complete loan servicing that automates loan billing, payments, collections and accounting. It's robust, flexible, secure and efficiently manages portfolios, increases transaction volume and rapidly brings new products to market. CL Originate™, CL Portal™ and CL Lease™ are part of the Q2's Lending Platform.

CL Originate

CL Originate™ is a customer-centric, agile loan origination and underwriting for banks, credit unions, fintechs and alternative finance companies, not to mention equipment lessors. CL Originate has been designed to meet the needs of consumer, commercial, small business, marketplace lending and equipment leasing.

CL Portal

CL Portal™ is a configurable front-end portal that provides a differentiated borrower experience for consumer, commercial and small business loans. It works seamlessly with CL Originate's underwriting and approval workflows and document management to create a personalized and pleasing experience. Investors and stakeholders also will appreciate the experiences CL Portal provides.

CL Lease

CL Lease is an agile, customer-centric, cloud-based lease servicing application that enables lessors to efficiently service equipment leases. It automates operations, manages and tracks multiple assets in a single lease, and manages repossessions and returns. It integrates the work of collection agents, repossession agents, equipment resellers and dealers. CL Lease can automatically apply fees, calculate taxes, and collect payments through ACH and credit cards.

Features

End-to-end Solution

An end-to-end solution for origination, underwriting, servicing and collections for lending, leasing and marketplaces.

Built Natively on Salesforce

Built natively on the world's #1 enterprise cloud infrastructure and business engine force.com platform from Salesforce. The platform leverages the force.com sophisticated security, enterprise scalability and flexible business engine and integrates easily with other enterprise applications that are part of the Salesforce AppExchange ecosystem.

Single System of record

Consistent, accurate and up-to-date customer data extracted from a single authoritative data source maintained securely in the cloud.

360-Degree Customer View

All activity around a customer is referenceable online, so there is a complete history of all customer activity from marketing campaigns through product purchase and all communications around the servicing of products.

Secure

Based upon the force.com platform and leverages the security features and controls of user management, access control, disaster recovery, backups, physical and network security to satisfy the most demanding security requirements.

Scalable

The power of the cloud enables scalability, from a few users to thousands of them on demand.

Loan Types

- Consumer Loans
- Small Business Loans
- Commercial Real Estate
- Commercial Loans
- Online Loans
- Marketplace Lending
- Equipment Leasing

Industries

- Banks
- Credit Unions
- Fintechs
- Alternative Finance
- Leasing

Mobile Ready

Q2 Lending products are mobile ready via our revolutionary portal and integration APIs.

Open Architecture

Open architecture means the modules can either be used together or independently. Together, Q2 offers an end-to-end solution, while providing independent, best-in-class solutions like CL Originate, CL Portal and CL Lease that can easily be integrated with existing systems.

Configurable

Q2's lending approach allows you to configure the solution per your unique business needs.



Q2's Lending Platform



The Q2's Lending Platform is a cloud-based, end-to-end lending solution that supports the entire lending lifecycle for Financial Institutions, Alternative Finance and Equipment Lessors.



Great Customer Experience



Agile Operations



Lower Operating Costs



Mitigate Risk



Power of the Salesforce Cloud

For more information, go to Q2.com or call (833) 444-3469.