

FIELD SALES CONNECT

Salesforce® Field Sales Solution

Sales Solution to Close More
Business. Faster & Smarter.

Achieve Field Sales Excellence

Managing several on-field sales processes can be a daunting task. You are constantly required to figure out the next proposed meeting for each sales rep and assign them to that particular meeting. A Field Sales Management Solution is a comprehensive platform to manage all your field sales needs.

Field Sales Connect

Our Field Sales Connect is built on the world's #1 Sales Platform, Salesforce.com enabling organizations to centralize and automate the complete Field Sales activity and gain actionable insights that facilitate maximum field potential.

Solution Brief

A comprehensive, Field Sales Solution, Field Sales Connect to get you started with high efficiency and accelerated Field Sales process. It empowers users to gain repeatable advantage from collaborative sync between different departments— Admin, Managers, and Sales Team. Powered by the gold standard platform, the Salesforce, it has every feature to streamline Sales Flow— from planning to actual meeting and realization of Sales orders.

Smart Users of Field Solutions

This solution enables users to organize the meetings, ensure attendance compliance, drive efficient execution of Sales tasks and targets, and much more. It connects complete sales vertical and makes them accessible from anywhere, anytime. Field Sales Connect can be used by business with a need to accelerate the Field Sales process— from all diversified set of companies to small and medium businesses across industry verticals.

It is indeed the highest possible level of automation to create an unparalleled user experience to manage Field Sales.

Management, Tracking, and Analysis

Cohesive Data Collection from Admin

Efficient Management of Beat Plan Meetings

Optimized Route Map and Flexible Reporting

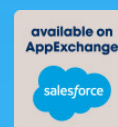


Automated Travel Distance Calculations

Capturing Sales Orders, Payment Collections, etc.

Flexible Reporting to get Great Insights

Capability to Deploy Configuration Changes



Some Outstanding Features of Field Sales Connect

Salesforce based solution accelerates your decision making and organizes your field operations to create better outcomes



Single window interface to manage beat plan meetings with pre-populated data



Calendar view for every salesperson to filter meetings by day, week, and month



Optimized route map on the go with best possible directions, go with one click navigation directions by Google maps



Automated travel distance calculations for seamless reimbursements of travel expenses



Check-in and Check-out feature on meetings to capture real-time operational metrics



Capture Sales Orders, Meeting Notes, and other metrics, with just a click



Deeper insights on every data-set captured, processed, and analyzed as intended



Mobile-ready with the capability to deploy configuration changes on the go



Re-imagine the Field Sales by offloading manual work to deliver outstanding results



Contextualize numbers by turning data into insights, reports, and dashboards



Deliver user experience that keeps your sales team in the centre of everything you do



Modernize your pipeline, connect the dots and lead with data-driven capabilities



Scan to get your
Free Demo today to
Supercharge Field Sales

REQUEST A DEMO

About Damco

We provide innovative and transformational change to empower businesses to use World's #1 CRM – Salesforce. Our Salesforce Certified Consultants enable organizations to accomplish scalable growth and market-ready Salesforce Cloud Solutions empower to accelerate ROI. Equipped with more than two decades of diverse industry experience, our experts excel in meeting client expectation and deliver unmatched results through flexible engagement models.