

LOANSNEO

Salesforce® Loan Solution

Automate Loan Management for Streamlined Lending.



Unified Loan Management Software

The Loan Management Solution automates & manages all aspects of loan servicing operations and approval of loans swiftly. It streamlines comprehensive loan-cycle for evolving and new digital world. A proven Loan Solution improves the organization, mitigates errors, and boosts customer satisfaction.

Salesforce Loan Solution - LoansNeo

Built on World's #1 CRM - Salesforce.com, LoansNeo is a NextGen loan management solution that enables NBFCs to manage all facets of loan servicing operations – straight from lead capture to customer acquisition. It automates most of the loan processing as Loan Application and Approval, EMI Scheduling, Amortization, Tracking of payments, Penalties, or Charges for delayed payments – with transparency, competency, and efficiency.

Solution Brief

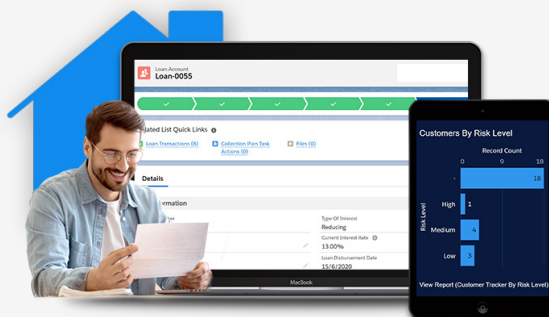
With LoansNeo, organizations can manage multiple stages of a loan cycle to achieve incremental productivity and process efficiency with lowered overhead costs. As all-inclusive loan management software, it streamlines loan origination, decisions, debt collection, with extensive lending analytics and reporting systems. Further, it's highly customizable to harmonize your exact business requirements.

Harnessing the power of the Salesforce.com, World's #1 CRM, this solution enables access to accelerate loan cycles.

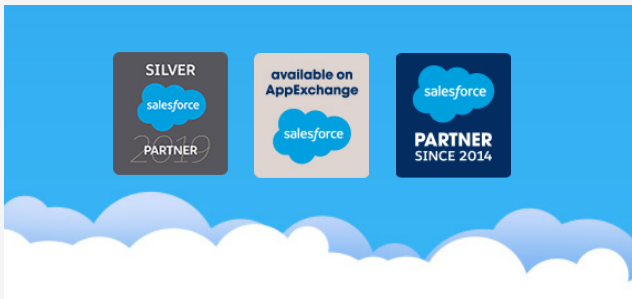
Users of Solutions

Any NBFC that's into small, medium or large scale with secured/unsecured loans for B2C or B2B customers will find LoansNeo immensely useful. The entire loan process can be modified & every aspect of the lending experience is customized on LoansNeo. For a personal loan, property loans, microfinance, commercial loans, P2P loan, MSME loan, business loan, home loan, mortgage loan, vehicle loan, and likewise. LoansNeo can help mitigate the issues in managing the entire loan cycle seamlessly.

- End to End Customizable Customer processes
- Single Window for Customer Journey Management
- Ability to Define Dynamic Collection Plans and Tasks
- Rate Customer for Financial Standing, Repayment



- Onboard Collection Agencies and Customers
- Flexible Reporting to Get Detailed Data Based Insights
- Mobile Ready with Capability for Configuration on the Go
- Absolutely Digital, Fast and Seamless Loans Approvals



Some Outstanding Features of LoansNeo

Salesforce based solution empowers NBFCs to manage all facets of loan operations from lead capture to customer acquisition



End-to-end streamlining of lead to customer processes with comprehensive customization



Workflows with built-in approvals for absolutely digital, transparent, fast, and seamless processing



Intelligent rating of customers – based on financial standing, repayment chronicle, and risk



360-degree view into customer journey – onboarding, tracking of EMI status, and more



Delayed/missed repayment management with dynamic collection plans/tasks



Onboarding of customers/collection agencies through firsthand interaction via portals



Smart reporting for actionable insights on every aspect of data captured in the system



Mobile-ready with the capability to deploy configuration changes on the go



Seamless digital document management for the entire loan cycle



Scan to get your **Free Demo** today to Streamline Loan Cycle

REQUEST A DEMO

About Damco

We provide innovative and transformational change to empower businesses to use World's #1 CRM – Salesforce. Our Salesforce Certified Consultants enable organizations to accomplish scalable growth and market-ready Salesforce Cloud Solutions empower to accelerate ROI. Equipped with more than two decades of diverse industry experience, our experts excel in meeting client expectation and deliver unmatched results through flexible engagement models.