

Salesforce ISV Product Healthcheck Assessment

For growing Salesforce ISVs who need to ensure that their Salesforce product is optimized for performance and scale.

Brillio's Healthcheck is a Tool Enabled Product Assessment Solution that analyses key engineering metrics and provides data driven actionable recommendations and insights. The assessment will be extremely helpful as you look to expand your product to new markets or add new features.

What it can do for you

- Provide reports with RAG analysis of Salesforce org and product Health parameters
- Improve product performance through identification of areas of Performance bottleneck
- Reduce maintenance costs and cycles by reducing customizations Failure points
- Improved scalability of the platform by leveraging modern Salesforce features
- Reduce cycle time

How it works

- Discovery (1 week)
 - Execute Brillio CustomerEngage Force Clinic Tool
 - Two-hour Product team and Business workshop to go over business strategy, processes, pain points and anticipated changes
- Analysis & Iteration (2 weeks)
 - Walk through of findings and recommendations
- Recommendations (1 Week)
 - Recommendations, ROI analysis and joint implementation plan

Brillio CustomerEngage Force Clinic analyzes the product on key dimensions:

- Performance and Scalability
- Data Model Structure, technical debt, code quality and customizations
- Application Security
- Integration Best Practices
- Release and Deployment Processes

Why Brillio?

- Broader coverage of dimensions
- Depth and prescriptive nature of recommendations
- Specifically targeted to ISVs

ADDITIONAL INFORMATION

GOAL

Scale product and reduce customer support costs

INTENDED USER

You want to improve your product performance, accelerate time to market of new feature additions, rollout new customers

PREREQUISITES

- Executive Sponsor who will confirm objectives and champion this initiative
- Availability of team members for interviews and discussions
- Access to the Salesforce org
- Access to the customer reported issues

WHY NOW?

- Improved customer orientation with a better performing product in this time of COVID-19
- Accelerate time for feature additions and deployment

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