

## Global Flow Control Technology Manufacturer

### Configure, Price, Quote

A leading Flow Control Technology Manufacturer struggled to maintain standardized and rules-based pricing across their globally distributed sales teams as they consolidated workstreams while maintaining integrations across several internal business applications.

- Created a new quote-to-cash system, which replaced a legacy system and consolidated business workstreams.
- Designed and implemented integration touchpoints between Salesforce and 6 different systems, including Oracle and LX.
- Bridged the gap between Sales and Service Cloud for seamless tracking of returns and refunds.

