



"Our integration was fast, easy and one of the best experiences we've ever had. In just days, our customers had already made dozens of payments online and we saw real savings immediately."

*Devin Watts, CFO
M&A Supply Company*



ABOUT M&A SUPPLY COMPANY



Founded in 1969 and based in Nashville, TN, M&A Supply Company remains a family-owned business and has grown to become one of the largest privately held independent wholesalers in the country with more than 15 locations in three states.

As a P21 user and wholesaler-distributor of heating & air conditioning equipment and supplies for more than 50 years, M&A Supply Company understands balancing the cost of accepting credit cards with offering the option to customers who may need it.

M&A Supply contacted Unified Payments Group for a complimentary, custom AR Consultation and to learn more about Unified's compliant surcharge solution which passes credit card processing fees on to customers at the point-of-sale.

PARTNERING WITH UNIFIED

After just 4-months of leveraging Unified's Online Payment Acceptance, Enhanced ACH Processing, and Compliant Credit Card Surcharge platform, M&A has experienced significant savings and benefits including:

- \$133K savings in first four months with P21 integrated surcharge and ACH processing.
- Increased customer satisfaction and self-service driven by our integrated online payment solution.
- Reduced effective rate from 2.85% to 0.05%.
- Automated cash application for payments received.

Devin Watts, CFO of M&A Supply said this about working with Unified Payments, "The implementation was excellent, and the support team was really on top of things. We felt like we were Unified's number one client."

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MORE**



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