

Calculate rates, prepare returns, and more from your own B2C and B2B storefront Directly from Salesforce

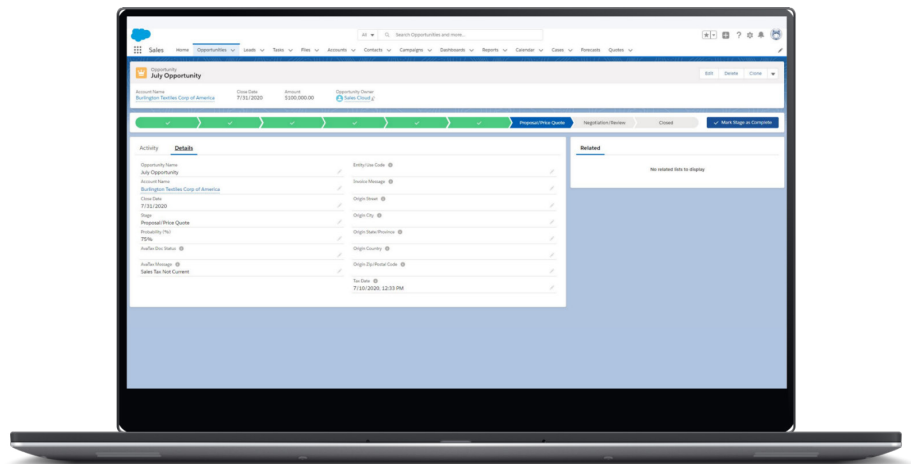


Trying to keep up with all the demands of sales and use tax compliance can feel like a balancing act, especially given how frequently tax rates and taxability rules change.

Avalara's suite of cloud-based tax solutions gives you a better way to offload complexity and improve your tax compliance management.

The power to manage sales tax from end to end is already built into the following Salesforce systems:

- Salesforce B2B Commerce
- Salesforce Billing
- Salesforce Order Management
- Salesforce B2C Commerce
- Salesforce CPQ
- Salesforce Sales Cloud



Know where to register

Avalara AvaTax tracks your economic nexus tax liabilities and will alert you when you're about to trigger tax obligations in new states.



Deploy product taxability rules

Across thousands of SKUs in your inventory, Avalara AvaTax maintains, updates, and applies the appropriate taxes, accounting for sales tax holidays and tax law changes.



Calculate real-time rates

Avalara AvaTax calculates rates across 13,000+ U.S. tax jurisdictions and verifies addresses with more accuracy than when relying on ZIP codes.



File and remit returns

Reconcile a single worksheet and pay one amount for your total tax liability. Avalara Returns works with state and local governments to file and pay on your behalf.



Assess consumer use liability

Avoid complicated spreadsheets or expensive custom solutions. Avalara Consumer Use allows you to assess consumer use tax liability across your business.



Handle global commerce

Avalara AvaTax Cross-Border calculates customs duty and import taxes such as VAT and GST for your international shipments.

WHAT CUSTOMERS ARE SAYING:

Many Salesforce customers depend on Avalara to do tax compliance right.

"It is very user-friendly and easy to figure out. The system and concept of it all are great."

– Rachel Miller, **Govberg Jewelers**
Salesforce and Avalara customer

Getting started is simple

Adding Avalara's suite to your Salesforce system is easy. Our setup wizard is quick, intuitive, and does not require IT support in many instances.



Who is Avalara?

We live and breathe tax compliance so you don't have to.

We are a team of tax experts and technologists behind one solution for your business.

- From independent operators to midsize businesses and Fortune 100 companies, 30,000+ customers choose Avalara for tax compliance tools scaled to their needs.
- In addition to Salesforce, our solutions come ready to connect to today's most widely used ERP, accounting, ecommerce, and other business applications. Have a custom application? Our API enables easy integration.
- You will find us all around the world. We help prepare your business for growth in the global market.

Avalara
Tax compliance done right

Learn more at <https://avl.co/salesforce>.

Contact us or your Salesforce partner for a demo and consultation.