

Sales  lags

What is Salesflags?

Salesflags flags up your social lead intelligence

Enable your sales team to leverage intelligence from LinkedIn to engage leads in social conversations that accelerate revenue growth, all in Salesforce.

Build social selling into every rep's workflow and boost sales productivity.



Salesflags Features



SALES ALERTS

See all leads with social activities in one view, directly from Salesforce



ACTIVITY GUIDANCE

Get proposed social selling responses for each activity, like commenting or direct messaging



MARKETING TRACKER

Track your sales teams' follow up against proposed social selling responses



CONVERSION RATE OPTIMISATION

Access reports on how social selling activity impacted conversion

An Integration of Salesforce & LinkedIn



Why Use Salesflags

Complements your chatbot and sequencing tools

Engages your sales team in social conversations that accelerate your revenue growth

For one Salesforce ISV Partner; Application Perfection, Salesflags increased their new business sales by 50% and generated 400+ new qualified leads in six months.

Salesflags helped to progress existing qualified leads through the funnel via social engagement on LinkedIn, complementing emailing and calling.

How To Optimise Salesflags

FreeSalesflags
+
ProSalesflags

Regularly post engaging content on your LinkedIn Company Page

FreeSalesflags
+
ProSalesflags

Have an active Sales Team using LinkedIn for Social Selling

ProSalesflags

Regularly post engaging content on Personal LinkedIn Profiles

ProSalesflags

Run LinkedIn Ads from your Company Page

Freeflags Vs Proflags

Freeflags

FLAG UP FOR YOUR SALES
TEAM

Relevant LinkedIn Company Post
activities

Prioritised by lead scores

Suggestions for conversational
engagement

Activity tracking for each team
member

Proflags

ALL THE FLAGS IN FREEFLAGS
PLUS

LinkedIn Ads and Personal Post
activity flags

Sales Lead Engagement Reports

Sales Coach Activity Guidance
Workflows

Conversion Rate Analysis and
Marketing Reports

Meet Our Team



Jonathan Elder
CEO



James Burgess
Development Director



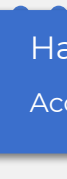
Aradhika Chawla
Sr. Salesforce Developer



Chantelle Miles
Customer Success Executive



Harrison Green
Account Executive



Vicky Lorriman
Operations Executive



Contact Us



SALESFLAGS WEBSITE

www.salesflags.com/home



FOR MORE INFORMATION

cmiles@salesflags.com



VISIT APPEXCHANGE

www.appexchange.salesforce.com/appxListingDetail?listingId=a0N3u00000ON9ZqEAL



LINKEDIN

www.linkedin.com/company/salesflags/