



DATA SHEET

Conga CLM and Salesforce CPQ Integration

Create agreements directly from Salesforce CPQ



Quick turnaround on the integration between Conga CLM and Salesforce CPQ

You can now give sales teams more ownership over sales processes, through an integration between Conga CLM and Salesforce CPQ, implemented by Conga Professional Services. Users can easily create agreements and sync line items directly from Salesforce CPQ into Conga agreement line items. The integration improves efficiencies while reducing costs, through a proven methodology and fixed-fee professional services model. The Conga CLM and Salesforce CPQ Integration Package offers users a turnkey solution designed and built by Conga industry experts. The pre-built integration framework allows for easy deployment in less than four hours, and a two-week turnaround from inception to go-live between Salesforce CPQ and Conga CLM.

Packaged features

- Pre-built integration framework
- Configure integration through a simple user interface
- Create agreements directly from Salesforce CPQ
- Sync line items from Salesforce CPQ directly into Conga CLM agreement line items

Key benefits

- **Easy deployment:** Quick and easy guide to deploy the package in less than four hours
- **Reduced cost:** Proven methodology and fixed-fee professional services to incorporate customer-specific contract information **Quick value for identified use cases:** Pre-defined use cases for immediate results after install
- **Improved efficiency:** Turnkey solution designed and built by Conga industry experts, coupled with comprehensive user stories and design and test scripts for a high-quality, scalable system

Quick integration through simple configuration

Deliverables included

- Unmanaged package, including test classes
- Deployment / install guide
- Post-install steps
- User guide
- Requirements document
- Technical design document
- Quick learning videos

Real outcomes from Conga CLM customers

45%

Increase in contract accuracy

43%

Increase in compliance

42%

Faster contract processing



For More Information

Email info@conga.com or call your local Conga office to talk to an advisor.

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