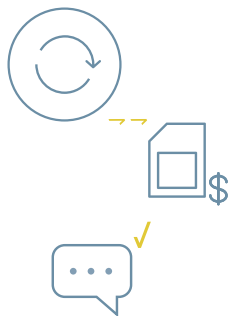




Helping clients navigate the lead-to-revenue landscape with Salesforce Revenue Cloud

Navint is one of only a few certified Salesforce Revenue Cloud partners. We work with enterprise organizations to drive growth and operational efficiency throughout the lead-to-revenue lifecycle.

At Navint, we know what it takes to deploy modern solutions that connect strategy, process and technologies across the front and back office. We support engagements across a wide variety of partners and platforms to design and implement a comprehensive approach for CRM, CPQ, CLM, Billing and ERP – driving new levels of flexibility, efficiency and customer centricity.



Navint: A trusted Salesforce partner

We work with Salesforce to implement flexible solutions, including Revenue Cloud, that allow organizations to sell and bill on a single platform, helping our clients realize their broader lead-to-revenue goals.

As a trusted Salesforce implementation partner, Navint is uniquely qualified to formulate strategies and solutions that eliminate the silos between Sales, Operations and Finance – unifying these functions for greater efficiency, profitability and streamlined customer experience. We have deep experience across the entire Salesforce ecosystem – developing and deploying integrated solutions using Sales, Service, Revenue and Community Clouds. Additionally, we tie in supporting tools and processes like contract lifecycle management, third-party billing, tax and payment gateways, and we collaborate with clients on the appropriate hand-off to ERP.

Why Navint?

- **A trusted Salesforce partner** with experience across the entire Salesforce ecosystem, focused on enterprise-level and complex CPQ & Billing solutions.
- **Certified Salesforce Revenue Cloud experts** and lead-to-revenue process and operations specialists bring best practices from hundreds of client engagements.
- **Integration experts** uniquely capable of implementing flexible, pre-built templates that quickly connect Salesforce Revenue Cloud to ERP systems.
- **Specialists in recurring revenue** and business process transformation, with expertise focused exclusively on optimizing and integrating monetization models within the existing business framework.
- **Deep industry knowledge** and awareness of the entire vendor landscape ensures customer success.

Why Salesforce Revenue Cloud?

- **Transform the Buying Experience.** Make purchases fast and easy by allowing customers to switch seamlessly between channels - direct sales, partners, and digital.
- **Accelerate New Revenue Streams.** Increase business agility with faster time to market for new products and pricing like subscriptions and consumption pricing.
- **Optimize Revenue Efficiency.** Create scalable processes and ensure compliance with automation, ERP integrations and real-time analytics.

Let's Talk 

To learn more about our partnership with Salesforce reach out to info@navint.com.

NAVINT
navint.com

Navint Services Overview

- Strategic advisory & system selection
- Business process re-engineering
- Enterprise architecture & integration
- Sales, Service, Revenue & Community Cloud implementation
- ERP and financials integration
- Conga Contracts integration and implementation
- Change management
- Salesforce support services and maintenance

Our expertise across the front and back office supports a wide range of enterprise needs, including advanced configuration, pricing optimizations, enhanced quoting, contract lifecycle management, catalog and packaging design, revenue operations and more.

Key Partnerships:

Salesforce, Conga, Jitterbit, Zilliant, KBMax, Prodlly, Digital Route

Clients:



Navint works across industries with specialization in:

High-Tech
Manufacturing
Health & Life Sciences
Financial Services