

## Salesforce Revenue Cloud Quick Start

For Subscriptions



Salesforce Revenue Cloud Quick Start is an out-of-the-box solution that combines product, implementation and managed services to help organizations launch, run and grow a subscription business model.

Salesforce Revenue Cloud Quick Start helps businesses:

- Launch faster with a pre-negotiated, all-in-one price for a robust, comprehensive quote-to-cash solution.
- Sell with confidence by mapping out the entire lead-to-revenue lifecycle in one system, and reduce revenue risks, such as leakage or manual processes.
- **Scale** a recurring revenue model through Salesforce's market-leading capabilities.

Salesforce Revenue Cloud unites multiple existing products in the Salesforce ecosystem, most notably Salesforce CPQ & Billing, to support and enable a more robust sales engine for subscription products, recurring revenue and consumption-based business models.

## What Salesforce Revenue Cloud does for your business

- · Unify multiple sales motion types
- Enable product bundling & complex order configuration
- Generate invoices from multiple channels
- Collect payments

- · Manage dunning & collections
- Reduce financial risk & compliance burden

## Navint, an official Salesforce Revenue Cloud Quick Start partner

Navint is a long-term Salesforce partner and official, premier Quick Start partner. We work with businesses to implement the Revenue Cloud Quick Start solution and tailor a Revenue Cloud approach. We support engagements across a wide variety of partners and platforms, including Salesforce, to design and implement a comprehensive approach for CRM, CPQ, CLM, Billing and ERP.

To learn more about Salesforce Revenue Cloud and what it means for your business, read our explainer and connect with our team of Salesforce experts today. Contact:

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Learn more at navint.com