

Our Salesforce Success Stories [\$80k - \$120k mid range solutions + integrations] (2/2)

Ansell

Ansell Healthcare: manage order surge and customer service for PPE supplies for COVID and surgical needs.



Challenge

- Deliver PPE supplies for COVID and surgical needs to meet unexpected surge.



Solution

- Replace Service, Marketing, & Sales Cloud platform to streamline sales.
- Implemented Health, Marketing & Sales Cloud, with custom process flows and integrations



Results

- Deliver against surge of 500% jump in new orders month-over-month in Q2 & Q3, 2020.
- Revenue lift of \$300 million for the organization during Q2 & Q3, 2020.