



SALES CLOUD JUMP START PACKAGE

A Jump Start package is a limited engagement implementation for companies who want to start working in Salesforce as quickly as possible. Designed with speed and efficiency as its cornerstones, our Jump Start package assists companies in maximizing their Salesforce potential in a short 2 - 3 weeks consulting engagement.

The Jump Start package is aimed at small organizations beginning their Salesforce journey, a department or team within a company already using Salesforce, or for a proof of concept project.

Key Benefits

- ✓ An accelerated deployment allowing you to use Salesforce in just a few weeks
- ✓ An implementation using best practices by experienced Salesforce professionals
- ✓ A solid starting point for beginning your Salesforce journey, and a roadmap to use for future use cases

What's in a Jump Start?

After signing on with a Teqfocus Jump Start, one of our experienced Salesforce consultants will begin the project by facilitating a requirements gathering session to quickly learn about your business. This session allows us to define the processes and data needed to be used with your Salesforce system. Our understanding is documented in a summary document, to ensure that we are both in alignment on expectations and requirements before moving forward.

Once we have agreed on your vision and requirements, our team will start working on customizations that includes user setup, workflow processes, communication templates and custom reports. Best practices will be adhered to, ensuring data integrity and user-friendliness, and resulting in a streamlined, intuitive system.

After we configure Salesforce for your company, we complete the Jump Start package with an end-user training session. This training will allow your users to be comfortable with using Salesforce for their processes. And to close out the project, your team will leave you with a roadmap for future Salesforce initiatives.













What we offer in our Sales Cloud Jump Start

- Configuration of Lead, Account, Contact and Opportunity
- 1 Lead Qualification process
- 1 Sales process
- Up to 20 custom fields per object
- Up to 3 workflows
- Standard email template in Lightning Experience
- 6 reports and 1 dashboard
- Data import using a predefined import template

What's Outside the Box?

Due to the short amount of time for a Jump Start implementation, some consulting activities must be excluded and would have to be ordered under a separate Statement of Work. These items include:

-  Full data migration: Our Jump Start package is limited to 5,000 records imported using predefined templates
-  Data export, extraction, deduplication, transformation or qualification
-  Integration with other systems
-  Custom application development (custom objects) or AppExchange installs
-  Custom code, including Apex, Lightning Design, or Visualforce
-  Process Builder or Flow implementation
-  Communities implementation
-  Additional reports or business intelligence using Tableau or other BI Tools

CONTACT US AT:

Email: sales@teqfocus.com

Website: www.teqfocus.com

Address: Huddle Share Space, 104 Crockford Blvd.
Scarborough, Ontario M1R3C3

Contact number: +1 (647) 503-4889

