Transforming Provider Network Management

Virsys12's V12 Network offers complete Provider Network Management, from initial application and credentialing to contracts with fee schedules. It is built on the robust Salesforce.com platform.
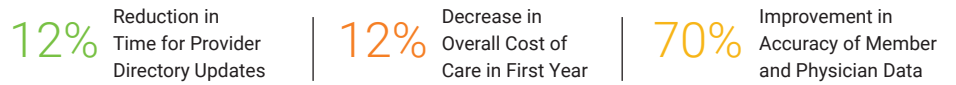
Key Benefits

- ✓ Lower Administrative Costs
- ✓ Increase Provider Directory Accuracy
- ✓ Elevate Real-Time Analytic Reporting
- ✓ Implement In Weeks
- ✓ Integrate with Salesforce
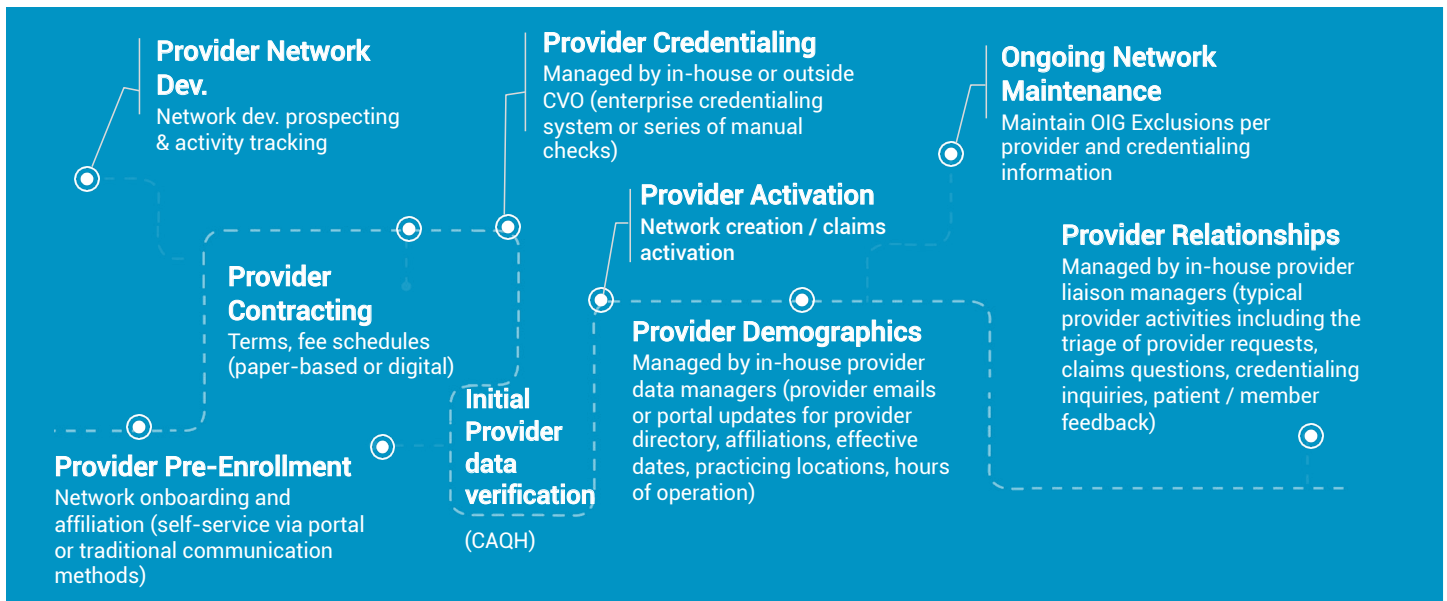
Spotlight V12 Network Success Statistics

Implement as quickly as 90 days

Minimal Additional Technology Cost Scaling to new regions

12% Reduction in Time for Provider Directory Updates

12% Decrease in Overall Cost of Care in First Year

70% Improvement in Accuracy of Member and Physician Data

The Provider Journey

What we typically see as providers join a network.

Provider Network Dev.
Network dev. prospecting & activity tracking

Provider Credentialing
Managed by in-house or outside CVO (enterprise credentialing system or series of manual checks)

Ongoing Network Maintenance
Maintain OIG Exclusions per provider and credentialing information

Provider Activation
Network creation / claims activation

Provider Relationships
Managed by in-house provider liaison managers (typical provider activities including the triage of provider requests, claims questions, credentialing inquiries, patient / member feedback)

Provider Contracting
Terms, fee schedules (paper-based or digital)

Provider Demographics
Managed by in-house provider data managers (provider emails or portal updates for provider directory, affiliations, effective dates, practicing locations, hours of operation)

Initial Provider data verification
(CAQH)

Provider Pre-Enrollment
Network onboarding and affiliation (self-service via portal or traditional communication methods)

"The partnership with Virsys12 and V12 Network allowed MissionPoint to scale rapidly and effectively during a time of very high growth. The use of scalable and repeatable technology makes it possible to expand with minimal incremental technology cost each time we enter a new market."

— Michael Gardner, Vice President, MissionPoint Health Partners
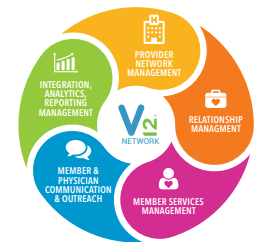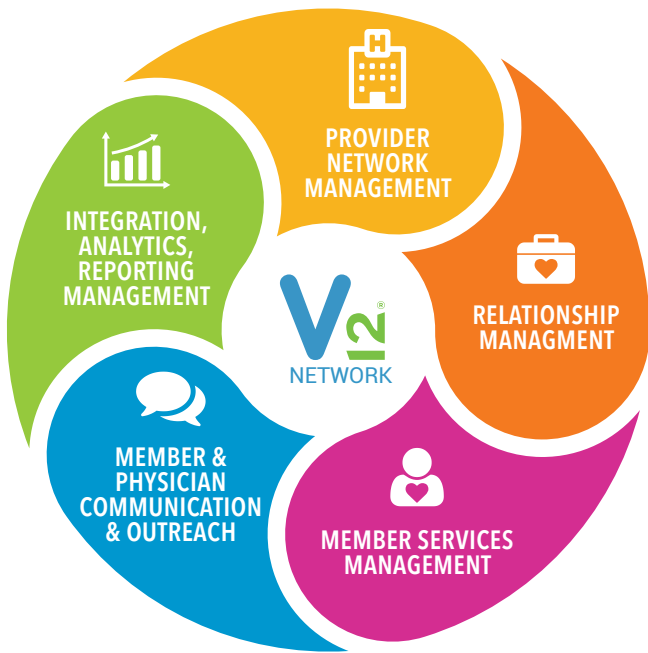
V12 Network's Complete Provider Director Functionality Includes:

PROVIDER NETWORK MANAGEMENT

- from Onboarding to Credentialing to Contracting with Fee Schedules and Pricing Methodologies
- Mass Demographic updates with roster imports
- Complex Hierarchy & Relationship management
- In-house, delegated and CVO credentialing processes automation with all primary source verification data
- OIG exclusion checks
- CAQH integration
- Real-time provider directory internal and external search
- Mass update capabilities for provider network affiliation, locations and agreements with Practitioner Manager
- Mass assign templated agreements and payment terms with Fee Schedule Stencil
- Hierarchy by billing entity and ownership entity with Navigator
- Tracking of practicing locations by practitioner, specialty, taxonomy, network, par/non-par with effective dates

RELATIONSHIP MANAGEMENT

- with State and Payer Outreach Management and Contracts
- Employer Outreach and Contracting
- Provider Lead Pipeline with Stages and Next Steps
- Activities & Issues Tracking
- Mass Assign Contract Fee Schedules to Providers Within a Hierarchy for Multiple Location Contracting at the Click of a Button
- Activities & Issues Tracking

MEMBER & PHYSICIAN COMMUNICATION & OUTREACH

- for Tracking Provider Support for Ongoing Issues and Follow Up
- Provider Campaigns for Outreach & Education

INTEGRATION, ANALYTICS REPORTING MANAGEMENT

- with Einstein, Tableau, and Mulesoft

MEMBER SERVICES MANAGEMENT

- for Patient and Member Attribution List
- Basic Demographics & Insurance Opt-Ins and Opt-Outs
- Effective Dates
- PCP Selection
- Activities & Issues
- Patient and Member Engagement Campaigns including: Well Reminders
- Patient Satisfaction Surveys
- PCP Selection Reminders
- Education
- Patient Outreach

Ask Us About The Companion Product V12 IPD: Intelligence Provider Directory