

FastSlowMotion



Salesforce Quickstart

Real-World Expertise + Salesforce Knowledge = Quick ROI and Continued Success

“Crawl-Walk-Run”

Our Quickstart program is designed to identify the business processes that will get clients the quickest, most impactful wins, and to assist them in driving adoption in their organization. At the end of our quickstart process, the client will have a firm foundation on the Salesforce platform, and will be ready to take the next step in optimization.

Objectives

- Deliver Immediate Value to the Client
- Create WOW Experiences through Unexpected Wins
- Make Salesforce “Sticky” by Focusing on Adoption
- Establish Salesforce as the “Business Home Page”

Quickstart Key Activities

INTRODUCTORY SESSION: Document Customizations and Develop a Plan

IMPLEMENT CUSTOMIZATIONS: Weekly Sprints

WEEKLY REVIEW SESSIONS: Progress Updates and Prototype Demos

TRAINING: Admin Training and Video Library

Quickstart Packages

Sales Cloud - 4 Weeks **\$8250** • **Service Cloud** - 4 Weeks **\$8250** • **Pardot** - 3 Weeks **\$6250**

