



Simply Salesforce

Sales Cloud Accelerator

Get up and running quickly with the core CRM functionality you need.

Salesforce is a robust customer relationship management solution that can touch nearly every aspect of your business. But many organizations don't need all the bells and whistles right out of the gate to start reaping the benefits of a CRM.

If you're looking to implement your core CRM needs quickly and efficiently, Eide Bailly's Simply Salesforce Sales Cloud Accelerator is for you. Our focused three week implementation will empower your organization with the sales foundation you need to succeed today, while allowing you to effectively scale in the future.

How It Works



Analysis & Design

Initialization and design of the Salesforce Sales Cloud environment.



Configure

Focused implementation of leads, accounts, contacts, opportunities, and reports.



Enable

User and reporting training for your team to be successful.

What You Get

Lead-to-Close Configuration

- Track leads and their progression toward Salesforce Opportunities.
- Manage Account and Contact activities and relationships.
- Defined Opportunity stages, sales process, and products.

Data Automation

- Connect Outlook 365 or GSuite email for complete activity and communication visibility within Salesforce.

Forward-Looking Design

- Establish a CRM foundation for scaling and growing your business.
- Enhance your core processes and sales flow.
- Easily integrate with your other systems and add additional functionality, like sales quoting and customer service support.

SALESFORCE CERTIFIED

Data Architecture and Management Designer

salesforce

PARTNER SINCE 2009

\$5,000
3 weeks

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