Simply Salesforce
CPQ Accelerator

Configure Price Quote functionality without the hefty price tag.

Salesforce Configure Price Quote (CPQ) offers robust functionality in your CRM to automate quotes, manage pricing, and accelerate your sales team's time to close. But many organizations fail to capitalize on its full potential due to the tool's complexity and budget constraints.

Eide Bailly's Simply Salesforce CPQ Accelerator is designed specifically to get organizations up and running quickly with a focused four week implementation on a single product bundle. Our initial implementation provides organizations with a foundational product bundle and further enablement to complete your CPQ deployment, empowering you with the tools for ongoing administration of your CPQ environment while lowering ongoing maintenance costs.

How It Works

Analysis & Design

Initialization and design of the Salesforce CPQ environment.

Configure

Focused implementation of products bundle, options, constraints, and pricing.

Enable

Education and training for your Salesforce Administrator and sales staff.

What You Get

Controlled Products & Pricing

- Up to 50 Products with accompanying Price Book Entries using a single Price Book in Salesforce.
- Customized block prices and discount schedules for up to 50 products.
- One product bundle with defined features, options, and attributes.

Automated Pricing Structures

- Defined contracts, subscriptions, and related assets to manage basic subscription and renewal processes.
- Up to 3 product rules for your product bundle and 5 product option constraints.
- Up to 3 price rules for products and bundles.

Robust Quoting Capabilities

- One quote template using basic configuration and styling.
- One static terms section for consistent quoting workflow.

SALESFORCE CERTIFIED

CPQ Specialist

salesforce

PARTNER SINCE 2009

$15,000
4 weeks

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