



Salesforce.com Communities – Quick Start

Allows you to connect to your customers and partners in a whole new way – take that information and customize your business to best align with your target audience and critical partnerships.

Proposed Joint Plan for Project Success

Project Planning, Kick-off and Discovery

- Review of current Salesforce instance and project initiation activities
- Creation of user access / security workbook
- Project Kick-off, Business Process & Data Scoping Sessions
- Review / Walkthrough of Community Workbook and Portal Options
- Includes a demo of the Salesforce Community

Solution Design & Prototype Build

- Design the Workflow and review the Community Workbook
- Solution design review sessions
- Prototype development within Sandbox and review with customer
- Apply Customized Branding
- Roll-out planning sessions
- App Solve to assist customer with roll-out plan development & best practices

Communities Best Practices & Training

- Coaching on Best Practices & Recommendations for User Training & Roll-out
- Train-the-Trainer and End-User Training
- System Administrator Training on system maintenance tasks

Production Deployment

- Production Deployment to a single production instance of Salesforce
- 15, 30, 60 and 90 day post deployment checkpoints

Total: 2 - 3 weeks, \$9,750