

# Signicat Sign for Salesforce

Product: Electronic Signing

As a Salesforce user, you can now integrate verified electronic signatures in your existing CRM process. This means you can accelerate turnaround for the signing of contracts and other documents, stay updated on the current status for signing requests and free up time for tasks that create value.

Streamline your contract management. No more need for cumbersome paper-based processes, manual follow-up or additional systems to interfere with your workflow. Get the full overview of signing requests and signed documents in the Salesforce interface. This allows you to focus on tasks that create value, such as building customer relationships.

## Key benefits

- 100 % fully integrated in Salesforce, without the need to remember user credentials for additional solutions. Full overview of signing request when handling digital contracts and documents.
- Security and privacy without compromising on ease of use. Signed documents are stored in your Salesforce instance, without third parties having access to it. GDPR compliant in terms of data processing and storage.
- Stay friends with the forest. Our digital signatures are not only user-friendly, but planet-friendly too. You achieve significant environment(and cost) savings compared to cumbersome paper processes.

## Integrated identity verification

- Signicat verifies the identity of the signer by connecting to BankID (NO), BankID (SE), NemID, and FTN, with the option to add more European electronic IDs
- Global reach of electronic ID document verification services.
- These methods gives you the security of knowing who signed the document and when this happened.

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| <b>Key features</b>                       | <ul style="list-style-type: none"><li>• Long-term validation (LTV) of signatures for futureproof signing.</li><li>• AES and QES signatures in accordance with eIDAS regulation (EU 910/2014).</li><li>• Timestamp Protocol (RFC3161) .</li><li>• Electronic signing with national and public eID schemes.</li><li>• Cross-country signing.</li><li>• Multiple documents.</li><li>• Multiple signers.</li><li>• Signed documents in standard PAdES (Advanced PDF) format.</li><li>• Available languages: English</li></ul> |
| <b>Compatibility</b>                      | <ul style="list-style-type: none"><li>• Supports both Salesforce Classic and Lightning.</li><li>• Fully integrated with the Salesforce user interface; embed signing in Salesforce flow or use ad-hoc.</li><li>• Integrates with any Salesforce object.</li><li>• Signing for documents attached to opportunity, quote, account or contract.</li></ul>                                                                                                                                                                    |
| <b>Simple integration and maintenance</b> | <ul style="list-style-type: none"><li>• Signicat provides an app that is installed and integrated in Salesforce. It can be downloaded from Salesforce AppExchange and has been built to provide an intuitive user experience and requires minimal training for immediate efficiency benefits.</li></ul>                                                                                                                                                                                                                   |
| <b>Flexibility</b>                        | <ul style="list-style-type: none"><li>• Support for multiple signers and cross-border signing. You can choose any signing methods for each document to be signed, which enables compliant signing across multiple jurisdictions.</li></ul>                                                                                                                                                                                                                                                                                |