

# **Salesforce Solutions**

## Adapt to the new business reality.

Digitize your business processes, drive operational efficiency and leverage your existing Salesforce investment with our comprehensive Salesforce services and unique on-demand consulting. The combination of our risk and technology consulting experience, along with our end-to-end services and flexible delivery capabilities allow Protiviti to customize solutions tailored to our customers.





### **Our Expertise**

As a certified Salesforce Partner, our team delivers endto-end business solutions from initial discovery and design to development and delivery. Our expertise in Salesforce Platform development, implementation and integration provide our customers modern, relevant and scalable solutions across the Salesforce ecosystem to support your business growth.

#### **Our Salesforce Solutions**



Design, Plan & Implement



**Application Development** 



Migration



**Automation** 



Integration



**Managed & On-demand Services** 

#### **Protiviti Salesforce Solutions**

Protiviti offers a customized set of services designed to meet our customers specific requirements and business objectives for **Sales, Service, Marketing, Data Analytics and Reporting – CUSTOMER 360**. Our end-to-end Salesforce solutions include strategy, assessment, migration, implementation, security and on-going support.



#### **Planning & Implementation**

- Comprehensive roadmaps, communication and change management plans
- Strategy and design
- Configuration, development and customization



#### **Application Development**

- Digitize any business process
- Configuration
- Low/No-Code
- · Streamlined workflows



#### Migration

- Comprehensive roadmap
- Data migration
- Transformation strategy
- Legacy platform migrations



#### **Automation**

- Automate business processes with Salesforce native applications and the AppExchange
- Data
- Next Best Actions



#### **Integration**

- Integrate legacy and proprietary systems into your new Salesforce ecosystem
- API's
- Integrate business processes



#### Managed & On-Demand Services

- Dedicated Salesforce architects, developers and administrators on an as-needed basis
- 24/7 Customer Support Portal
- Salesforce troubleshooting and issue remediation

Protiviti implemented Nintex Doc Gen and e-signature in our existing Salesforce environment to perform the contract generation, approval workflow and signature process from a single account or in bulk. This solution reduced our contract creation, review and signature process from 2-3 weeks to 1-2 days with just a few clicks.

- Theme Park & Production Studio



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