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KNOWLEDGEABLE SALESFORCE DEVELOPERS

# Salesforce Custom Implementation



*With the Salesforce CRM / Nonprofit Cloud platform you have an amazingly powerful tool at your disposal. Now you need to set it up to meet the needs of your team to ensure success. You can spend hours and hours of valuable time learning a complex system. Or you can rely on cloudStack's team of Salesforce certified professionals who have completed hundreds of implementations.*

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# Why Your Organization Needs A Salesforce Implementation Partner?

## An Investment For Your Nonprofit

With a CRM – and the Salesforce Platform, in particular – it's an investment in the future of your nonprofit, and implementation is a lot more than applying for 10 free licenses and creating user accounts.

A great CRM implementation partner combines real world nonprofit experience with technical expertise. Implementation isn't just about creating user passwords and assigning account privileges. It's about understanding the core needs facing nonprofits in today's everchanging digital landscape and designing workflows and processes that fit the way that nonprofits engage with their constituents.

## Why Partner With cloudStack?

- Experience within the Nonprofit sector and with the Salesforce Nonprofit Cloud
- Skills to customize your CRM to best fit your organization
- Deep knowledge of best practices to avoid costly mistakes
- Extensive data structure and app experience
- The ability to work within your organizational budget
- The know-how to set your organization up for successful adoption of your new system

**YOUR NONPROFIT IS UNIQUE AND YOUR SALESFORCE IMPLEMENTATION SHOULD BE TOO.**

# Your Dedicated Salesforce Implementation Partner

*We work exclusively with Nonprofits and know that the we must quickly maximize the return on investment of your Salesforce Implementation. We spend our time learning about your nonprofit and tailoring a unique implementation strategy:*

## **ORGANIZATION OVERVIEW**

Understand your goals, nonprofit challenges and operations

## **COMPLETE TRANSPARENCY**

Provide honest and transparent estimates and timelines

## **STAYING INFORMED**

Keep you well-informed on organization processes

## **REFINE YOUR PROCESSES**

Refine your obvious and hidden nonprofit processes

## **DEFINE YOUR REQUIREMENTS**

Precisely define your Salesforce platform requirements

## **PROJECT DELIVERY**

Deliver your project on time and within budget

## **Leave The Complex Integrations To Our Dedicated Support Teams**

- Multiple vendors systems integration.
- Integration with current systems.
- Flexible and scalable integrations.
- Optimal visibility of data streams between apps.
- Real-time sync

## **A Few of Our Supported Integrations**

- Quickbooks - Constant Contact - Gmail - Microsoft Outlook - Cazoomi  
- Form Assembly - Campaign Monitor - Classy - SignNow - Zapier  
- Distribution Engine - ScheduleOne - EventBrite - Camcard - Crowdcast