

LEVERAGING YOUR SALESFORCE INVESTMENT TO REACH NEW HEIGHTS

TruSummit Solutions is the Salesforce implementation partner that takes a 360° view of your company to create a clear, easy-to-follow path for long-term success.

SALESFORCE IS AN AMAZING TOOL... IN THE HANDS OF SOMEONE WHO KNOWS HOW TO USE IT.

What it can do for you is nearly limitless. What it will do for you is determined by how, and by whom, it is implemented.

To unlock the full potential of Salesforce, you need more than a vendor. You need an implementation partner that understands where you want to go and will blaze a trail to get there. TruSummit Solutions is that partner. We don't just implement Salesforce. We integrate it into your organization with an eye toward your industry, your brand, your operations, your goals and the application landscape you already have in place.

TruSummit Solutions also helps you establish a means of measuring success. For while Salesforce represents a vast mountain of opportunity, its value to your company is grounded in results.

We would welcome an opportunity to tell you more about our unique perspective on Salesforce implementation and how our core values (Collaboration, Commitment and Enablement) will help guide you on your climb to the top.

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PHONE: (267) 807-3474

WEBSITE: TruSummitSolutions.com

EXHILARATION AWAITS AT THE PEAK OF SALESFORCE PERFORMANCE

Let our proven process and unparalleled expertise lead the way.

STRATEGIC CONSULTING

Ideation & Roadmap Development Drawing on our areas of expertise, we begin by co-creating a strategic vision for Salesforce within your organization. Next, we'll conduct a review of your existing processes, practices and systems, and define clear benchmarks for derived value. From there, we'll develop a roadmap and phased implementation plan that outlines your future, connected-technology ecosystem.

Business Process Optimization We challenge the status guo and provide your team with a healthy blend of new concepts and proven solutions for improved processes that connect people to each other and to the information they need.



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IMPLEMENTATION & INTEGRATION



Discovery & Implementation

We begin with a deep dive into your business functions, systems and drivers. From there, we will devise a high-level design and requirements matrix to facilitate continual design and development cycles.



Data Strategy & Integration

We will help you develop an integration strategy that clearly defines how your organization will collect, store, share and use data.



Project Management

Our agile approach to implementation requires a dedicated, hands-on presence to mitigate risks and prevent them from becoming issues. TruSummit Solutions project managers will stay grounded in the details while remaining keenly aligned with your objectives.



Training & Enablement

While it is a given that we will educate and energize your teams through hands-on training, we pride ourselves on going a step further and delivering enablement. Enablement ensures that even in the face of future changes, you will have the people, processes and systems in place to sustain success indefinitely.

Rescue & Rejuvenation

With so many tech options, it's not uncommon for organizations to unwittingly waste time, energy and money implementing a product or failing to solidify its role in the future. As a certified Salesforce Partner, we can help you simplify, strategize, and determine next steps in leveraging your Salesforce investment now and for years to come.