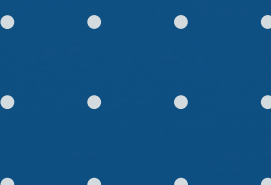QUICKSTART

SALES CLOUD

Manage leads more effectively, and close more deals faster!

salesforce

sales cloud

THE APPHIENZ BRAND

Our Salesforce support keeps you connected to the data that matters so you can take your company to new heights.

YOUR SALESFORCE PARTNER FROM INCEPTION TO SUPPORT!

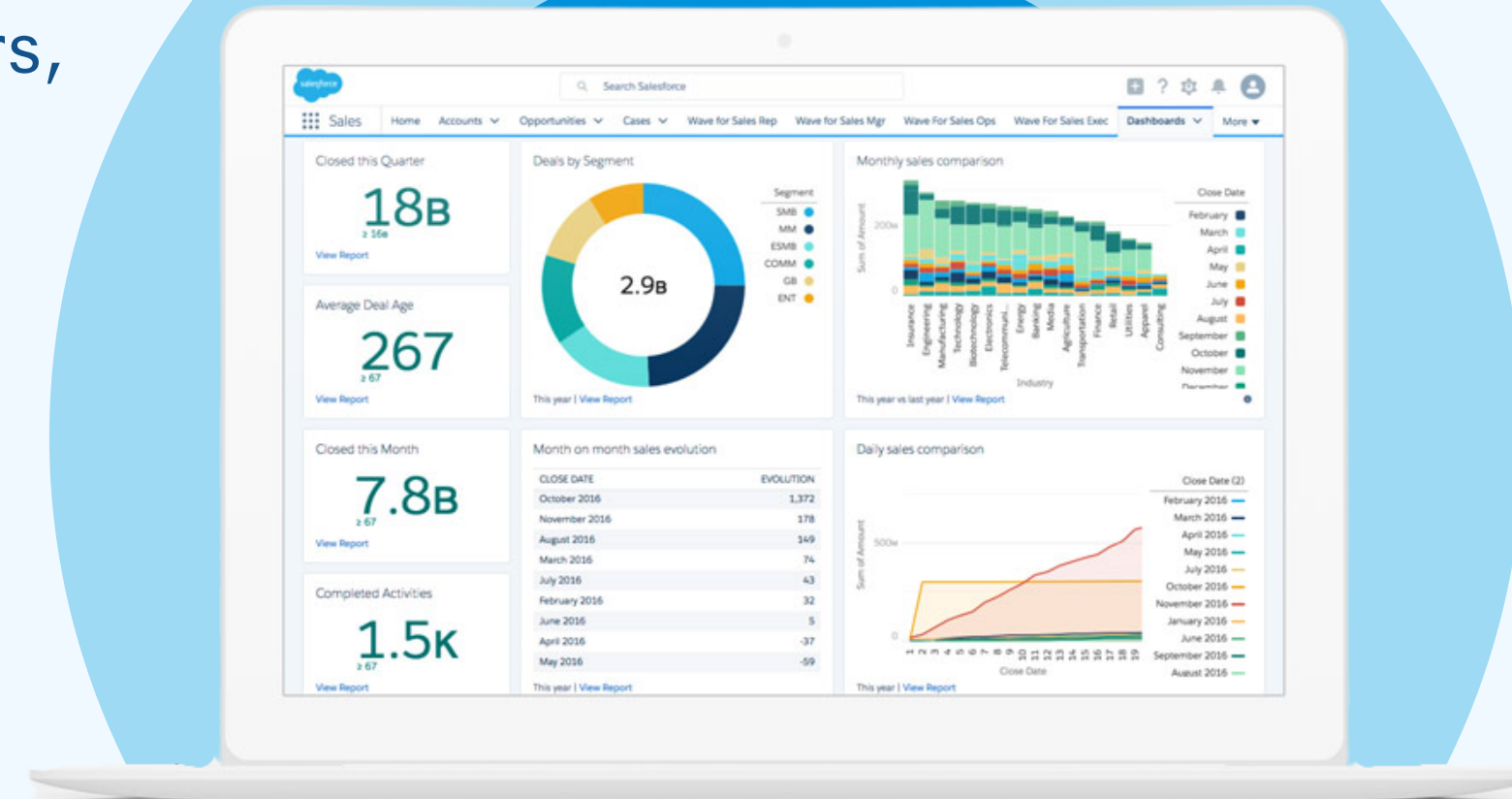| 2014	100+	99%
Year Established	Project Completed	Customer Satisfaction

WHAT IS SALES CLOUD?

Salesforce Sales Cloud is the world's best CRM for Sales. It keeps information about the leads, customers, and sales all in one place so that you can make informed decisions.
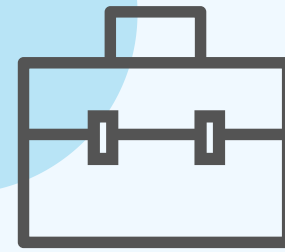
TURN DATA INTO ACTIONABLE INSIGHT THAT EVERYONE CAN ACCESS FROM ANYWHERE.

Manage leads more effectively
Monitor pipelines more accurately
Automate administrative tasks
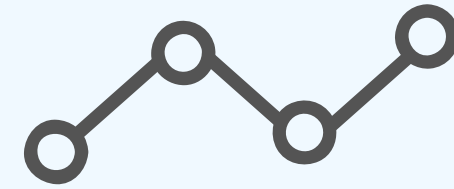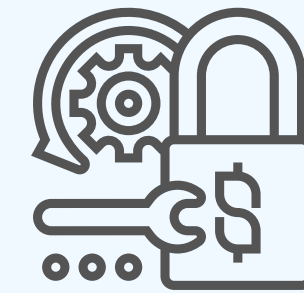**Close more deals faster**

WHY APPHIENZ?

- Our QuickStart packages are designed to set up Salesforce Pardot quickly and efficiently

- We decode your initial Salesforce requirements and pain points through technology and process expertise
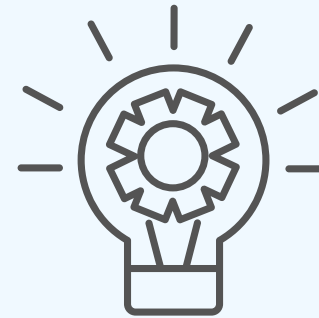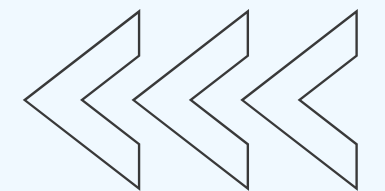
Efficiency

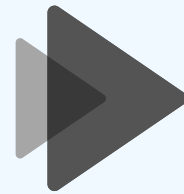Quality Work

Fixed Price

Innovation

Certified Salesforce Experts

THE PROCESS

To make the process efficient we have divided it into four parts.

DISCOVER
- Project Kick-off Session
- Requirements Gathering

DESIGN
- Users & Permissions
- Attribute definition and Lead to Opportunity flow

DEVELOP
- Configuration of Standard Objects: Lead, Account, Contact & Opportunity
- Page Layouts & List views of named Standard Objects
- Capturing Leads from the Website: Salesforce Web2Lead
- Basic Validation & Duplicate Management setup
- Reports & Dashboards

DEPLOY
- Training and User Guide
- Post-Go-Live Support

SALES CLOUD QUICKSTART

Get your Sales Cloud CRM up and running in just **4 Weeks**.
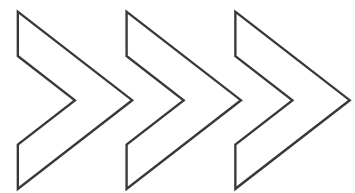
Discover & Design

Kick-off meeting
Requirements Gathering
User Setup & Installation
Users & Permissions
Attribute definition and Lead to Opportunity flow

Develop

- Custom App, Homepage, Tab Order setup
- Custom dashboards and reports
- Custom fields, picklist values, and page layouts
- Leads, Accounts, Contacts, Opportunities, and Activities setup

- Web2Lead Setup
- Validation Rule, Duplicate Rule, and Workflow Rule setup
- Additional Features

Deploy

User Guide and Training
Go-Live Support

Connect with us today to know more about our Sales Cloud QuickStart packages!

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www.apphienz.com