

**Industry:** Hardware

Products Used: Sales Cloud, B2B CloudCraze package

## **Challenges**

- ➤ Upgradation of CloudCraze B2B package to latest 4.8 patch version 3.133.24 as the old one was about to be deprecated.
- Wanted to have the ability to have multiple shipping locations in the same order.
- Needed customer specific pricing to be catered to buyer real time from third party system
- ➤ In Summer '20 release Salesforce was to modify the guest user access and hence Customer was worried about the impact.
- Customers are still using the old version of B2B web portal i.e Cloud craze(4.8).

## Solution

- Studied existing setup of two B2B storefronts.
- > Prepared plan document to update the patch in two stages.
- > Updated it in development org in first stage tested with limited data.
- > After fixing all the issues in dev org updated it in full copy sandbox.
- > Completed the UAT with business users.
- > Finally upgraded it to Production successfully.
- > Implemented Line-Level Independence (LLI) feature by CloudCraze
- > Implemented a real time integration in the checkout process to provide customer specific pricing.
- ➤ Upgraded the B2B package to 4.8 version and 3.133.24 patch.
- ➤ Implemented the sharing rules and permissions for the CloudCraze objects for the Guest user profile

## Benefit / Highlights

- > Ensured Guest User access to storefronts.
- > Prepared both the storefronts ready for winter'20 release of salesforce.
- Appreciated by the Technology Head of the Nexeo Plastics
- The changes enforced by Summer 20 release did not impact the running portal, and it was highly appreciated because the Company Univar from which Nexeo got separated faced a number of issues regarding this whereas at Nexeo everything went smooth.
- > The changes enforced by Summer 20 release did not impact the running portal, and it was highly appreciated because the Company Univar from which Nexeo got separated faced a number of issues regarding this whereas at Nexeo everything went smooth.