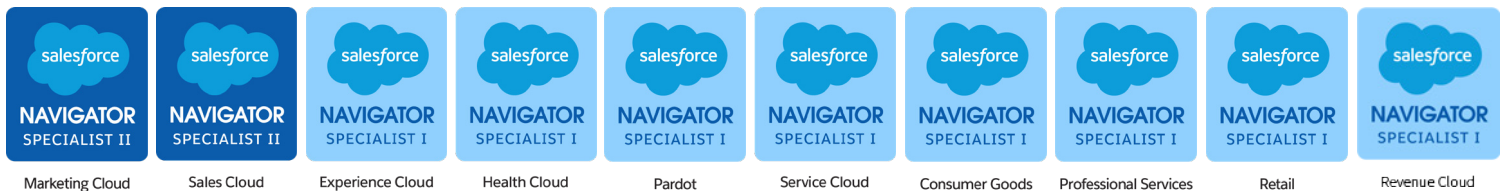


# FastSlowMotion

## Expert Salesforce Guidance for Growing Businesses

Maximize return on your Salesforce investment, cut out the chaos and worry,  
and focus on what really matters in your growing business.



### Step 1: Let's Talk

Let's look under the hood of your business and talk about what problems you're dealing with. We're business operations experts who love to dig in and fully understand what's going on.



### Step 2: Let's Plan

Let's work together to identify the right problems to solve, and in what order. We want you to get ROI as quickly as possible, while setting the stage for a process of continued optimization.



### Step 3: Let's Grow

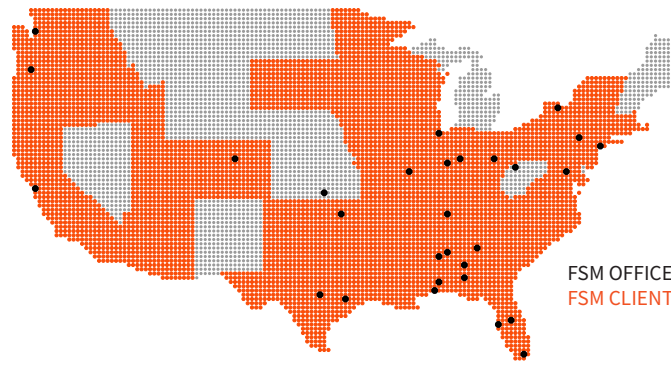
Once the foundational work is in place, Salesforce can do just about anything for your business. Bring us your ideas, no matter how complex, and let's do amazing things.

*"Fast Slow Motion did a great job of listening, being flexible to our needs and adapting as we went. I think that is key to finding a great partner to get you started. They helped really guide us as we were new to Salesforce."*

- WILDSPARQ

## A Few of Our Clients





FSM OFFICES NATIONWIDE & NEWCASTLE, UK  
FSM CLIENTS IN 36 STATES

## What to Expect *when* Working With Us

### We Actually Care

You'll be hard pressed to find another company as actively and passionately invested in your success as we are. We serve only growth businesses, and our clients' best interests are always at the center of our focus. Helping businesses excel at what they do is just what we do.

### We Ask Questions

We take time at the start of each project to be sure we have a deep understanding of your business. We want to know not only where you are, but where you want to be.

### We Will Share Business Advice

Most clients don't work with anyone with C-level expertise. Is there another way to say this? Our team is rich with expertise across a wide range of businesses and industries.

### Dedicated Project Leadership

Your direct point of contact throughout, available whenever you need them. Each project leader is supported by a team of Salesforce Certified Consultants and Solutions Architects.

### Crawl-Walk-Run

If you're new to Salesforce, our QuickStart program is designed to build key projects and processes up front so you see immediate ROI and value. After that, we'll work alongside you as your trusted partner to streamline and automate the rest of your business, as you're ready for it.

### We Build FAST

We use the Agile project management methodology to deliver quickly, involving you in the entire lifecycle: planning, building, testing, training, deployment, and change management. Every week, you'll see substantial progress.

### We Over-Communicate

We set up a project in our online project management tool so you have full visibility into our efforts and seamless communication with our team. We'll hold meetings at least weekly, and will deliver written status reports as well. When we are ready to deploy, we'll produce custom training videos and host guided sessions on how to use your cool new tools.

### We Deliver Unexpected Wins

On most occasions, when we get into a project, we help our clients get value from Salesforce in ways they were not expecting. We help you see what's possible.

### We Consult Before We Configure

If we see poor processes or areas that can be improved, we call it out. Most partners are not consultants like us.

### We Know How to Drive Adoption

Salesforce is useless if no one in your company wants to use it. That's why adoption is high on our priority list. Of course training is important, but adoption is at the top of our mind in every solution we develop. Is it easy? Intuitive? If not, we iterate until it is.

### We Are Really Good at This

Not to sound cocky, but we're proud of our ability to consistently deliver "wow" experiences to our clients.

### Industry Experience

Manufacturing • Financial Services • Healthcare • Services  
Contracting • Construction • Consumer Packaged Goods

## Salesforce Services

Sales Cloud Implementation • Service Cloud Implementation • CPQ Implementation • Field Service Lightning Implementation  
Marketing Cloud Implementation • Salesforce "Health Checks" • Remediation and Turnarounds • Lightning Migration • Salesforce Consulting  
Change Management and User Adoption Consulting • Custom Application Development on the Salesforce Platform  
Salesforce Training and Mentoring • Ongoing Salesforce Support and Enhancements