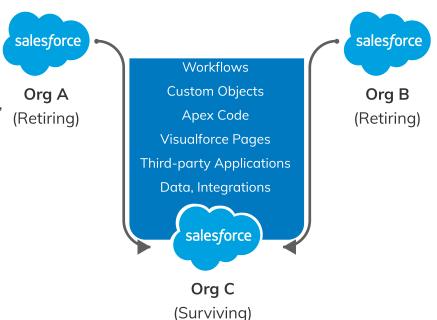


# **Bringing It All Together**

Modifications are made year after year, so it's inevitable for the complexity of your org to increase and trying to combine multiple orgs can be daunting. Groundswell Cloud Solutions knows all the pitfalls that can happen with complex project such as these, that's why we have the experience to help you execute your org merge smoothly and efficiently.

# What's An Org Merge?

Your company has grown over the years. As a result, you have acquired and built Salesforce orgs that share similar data and processes. Your teams are struggling with disjointed workflows, and you face competition from newcomers in your industry because they don't have to maintain the same legacy systems. The goal of an org merge is to streamline all business processes and provide a single view of information to users via one consolidated Salesforce instance.



# Our Approach

Groundswell's decade of experience in cutting edge projects allowed us to perfect our approach. Groundswell will help you identify the "Surviving" and "Retiring" orgs. This process involves taking inventory of data, configuration, and customizations across all orgs. We lead workshops with you to understand the existing architectural landscape and advise on business process consolidation and optimization. Post-analysis, our experts in Dev-Ops and Data Migration will guide you through the best method for a successful migration.



Groundswell uses the following approach to ensure a successful and smooth org merge with minimal impact to the end-users:

# Getting to Know the Business

- Determine surviving and reting orgs
- Preperation & strategy

# Process and Technical Review

Review Business

Processes, data, and configurations

#### **Build & Validate**

- Deploy metadata to Sandboxes and perform test data loads
- Perform UAT

#### **Release Process**

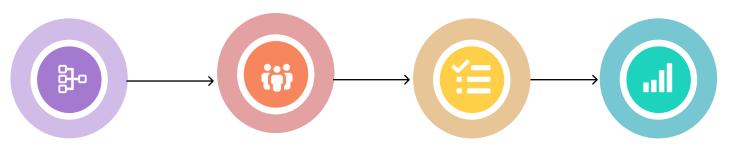
- Deploy metadata to production and preform final data loads
- Go live and support

### **Our Deliverables**

Migrating Strategy and Planning

Workshops, Data Model Diagram, and Source to Target Planning Deployment Checklist and UAT Testing

Cutover Plan and Audit Results



# **Driving To Success**

Your stakeholders define the success of the merge, and we make it happen by working together as a team. We will help you build a merge business plan, determine the final form, and create a roadmap; so all stakeholders understand the investment and when to expect changes. From start to finish, the Groundswell team drives the plans forward by removing roadblocks and helps navigate your team through critical decisions. By combining your team's business expertise with Groundswell's technical and functional capabilities, merging your Salesforce orgs will be an ideal step to help your business grow.



Engage an all-in-one partner with deep technical expertise. We are committed to helping you and your customers succeed.

**Let's Work Together** 

Imran Chatur <u>business@gscloudsolutions.com</u> gscloudsolutions.com