

REAL ESTATE CUSTOMER CARE ONBOARDING

Real Estate

WHY USE REAL ESTATE CUSTOMER CARE ONBOARDING?

Impact on the Business

Real Estate Customer Care Onboarding will help your sales team be closer to customers, have transparent data, and forecast revenue. It can help you avoid the challenges of booking errors, billing management issues, and inaccurate revenue forecasting.

Impact on the Sales Team

This system helps them with opportunity mapping, a streamlined sales process, and customer trust. They can easily encode customer data and address issues with products or units right away.

WHAT DO WE GIVE YOU?

Lead Management

Gather your leads with a 360-degree view.

Account / Contact Management

Get in touch with your accounts in one place.

Property Listing

Review on what's happening to properties.

Case Management

Check the cases of your accounts.

- ✓ Monitor your leads and property listing in a 360-degree view
- ✓ Powered with the world's #1 customer relationship management (CRM) software, Salesforce
- ✓ Manage different property locations and check billings
- ✓ Designed to get you ready in just three weeks
- ✓ We ensure that you'll receive an efficient software setup, guidance, and sessions from a certified expert.

PREREQUISITES:

- Leads and accounts database
- Opportunities database
- Property and project database
- Opportunities stages



WIDEN YOUR REACH NOW!

Consulting Partner
www.3rd-pillar.com

We are Third Pillar. We are CRM

CONTACT US NOW!



SCAN QR FOR A FREE CONSULTATION